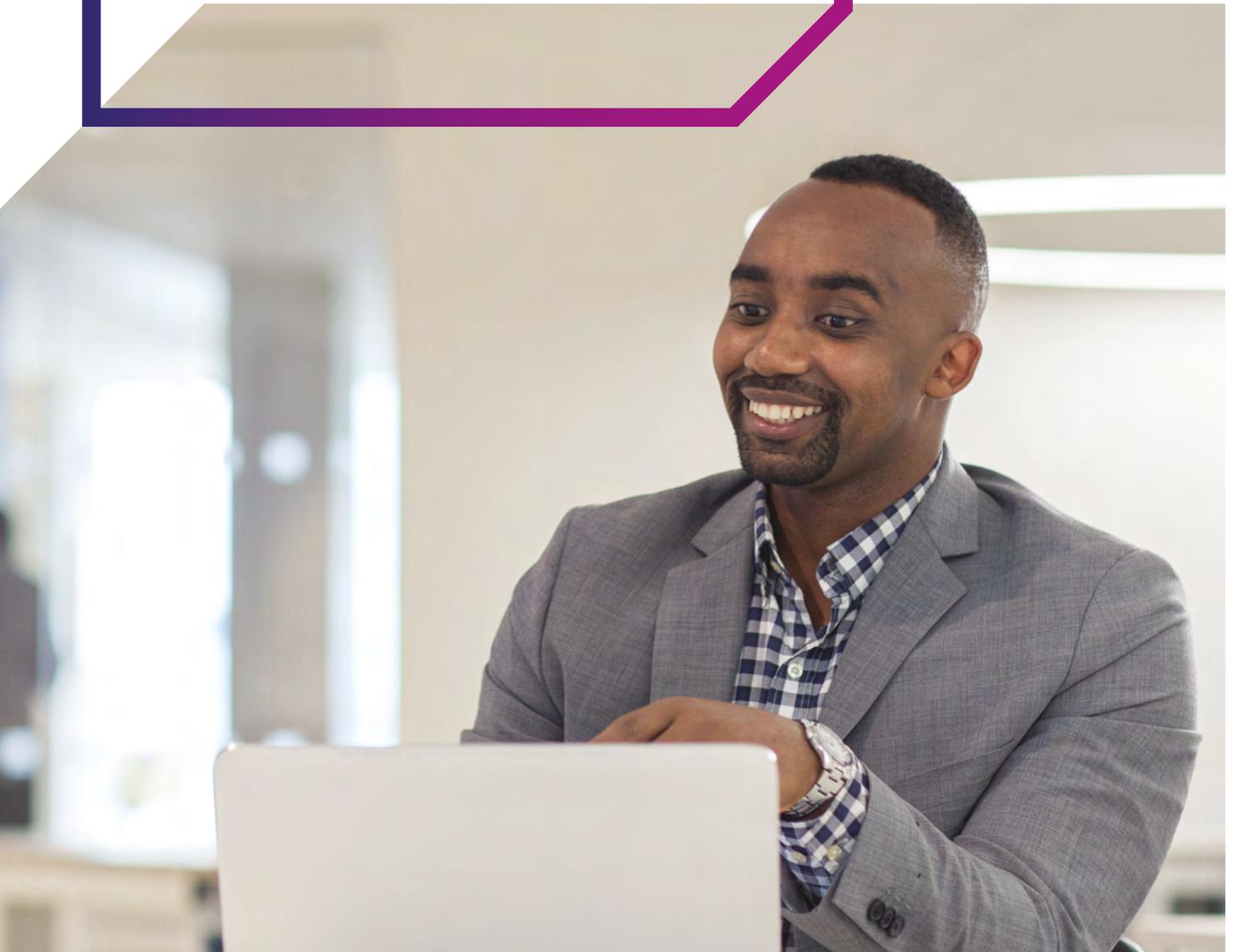


wbs

WARWICK BUSINESS SCHOOL
THE UNIVERSITY OF WARWICK

Executive MBA Talent Book 2018

For the Change Makers





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**Warwick MBA
students share our
ethos of innovation,
entrepreneurialism
and a drive to make
a positive impact on
the world**

First UK business school to be triple accredited



Executive MBA, for the global citizens

Warwick Business School is one of the UK's top providers of finance and business research and education. Our world-class reputation is reflected in our league table rankings, attracting strong links with the business community.

Our MBA students

Warwick MBA students come to study with us from all over the world, and are shaped by the values of our institution: Curiosity, Restlessness, Openness and Excellence. Our unique core values provide a challenging and innovative learning culture that prepares our students for success in their future careers.

Our faculty produces transformative research that seeks to lead debate and create impact. This research underpins our teaching, helping to develop inquisitive and entrepreneurial minds that will make a positive contribution to world business.

We empower our students to make a difference by bringing in experts such as Professors of Practice and visiting lecturers. Our real world knowledge married with our interdisciplinary global research enables us to build valuable links with international organisations.

Creating future leaders

We are one of the few institutions to offer an assessed module in Leadership, designed to help our students develop the all-important skills required in today's challenging business environment.

Our Executive MBAs are required to undertake one overseas module providing them with international business exposure and perspectives, and the study programme introduces cutting-edge theories that can be applied directly from the classroom into the work place.



"I thought the modules I was offered were really useful for anyone, you could tailor the elective modules to the career you were targeting or the sector in which you worked."

Claire Horton

Chief Executive of Battersea Dogs and Cats Home,
Executive MBA (2008)

MBA connections

Whether you are an MBA student at WBS, or an employer looking to recruit our top talent, there are a number of ways you can connect.

Global community

A valuable career asset open to you as an Executive MBA are the connections you will make during your studies, and the global community of WBS alumni that you will join on completion of your MBA. The Warwick Business School global community is a network of over 42,000 graduates and students in over 140 countries.

Professional and geographical networks

You can join one of our professional networks which bring together students, graduates, and our faculty to explore industry practice and the latest research in specific industry areas. You can also join a group local to your home which will get you involved with students and graduates at social and educational events, in person and online, all over the world.

Online Directory

We make it easy for students to network with each other through our bespoke learning environment, my.wbs. We also make it easy for graduates to find each other through our Online Directory.

Award-winning mentoring programme

Our award-winning, Investors in People (IIP) accredited mentoring programme allows you to explore career options, workplace dilemmas and professional development challenges with someone who has already experienced similar situations. If you're successful in gaining a place on the programme you'll be mentored by a WBS alumnus for a period of two years, either during or beyond your studies. The programme costs £345 for two years.

Recruiting our MBAs

If you are looking to recruit one of our talented and ambitious MBA students into a permanent position in your organisation contact our CareersPlus & Corporate Relations team:

- T** +44 (0)24 7657 4862
- E** recruit@wbs.ac.uk
- W** wbs.ac.uk/go/recruitment

Global connections and professional insights during and beyond the Warwick MBA





Feyi Adeyemi

[linkedin.com/in/feyiadeyemi](https://www.linkedin.com/in/feyiadeyemi)

- **Career History:** Pharmacy Manager, Tesco Stores Ltd, Cirencester, UK
Duty Pharmacy Manager, Tesco Stores Ltd, Bristol, UK
Relief Pharmacist, Alliance-Boots Chemists, Dorset, UK
Year In Industry Technologist, AstraZeneca Pharmaceuticals, Macclesfield, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Pharmacy, University of Bath, UK
Certificate in Management, Chartered Management Institute, UK
- **Nationality:** British
- **Languages:** English (native), Yoruba (native)
- **Achievements:**

Led, motivated and developed a high performing pharmacy team in delivering a strong customer-focused ethic that improved ratings by 25% in two periods at Tesco Stores, Cirencester.

As Duty Pharmacy Manager, increased Private Services Income from Businesses, achieving a 120% year-on-year revenue growth in B2B campaigns in eight months by analysing income gaps, identifying new business opportunities, as well as negotiating and implementing delivery of service to a FTSE 100 company.

Winner of Regional Prize for best performing Pharmacy in Private services income, financial year 2015/16.



Asieh Ahmadzade

[linkedin.com/in/asiehadmadzade](https://www.linkedin.com/in/asiehadmadzade)

- **Career History:** Operations Manager, High Speed 1 (HS1), London, UK
Packaging Engineer, Chivas Brothers Ltd, Glasgow, UK
Safety, Quality and Performance Executive, Easyjet Airline Ltd, Luton Airport, UK
Safety Performance Data Analyst, Easyjet Airline Ltd, Luton Airport, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Engineering, Aerospace System Engineering, University of Hertfordshire, UK
Bachelor of Engineering, Aerospace System Engineering, University of Hertfordshire, UK
APMP, The Knowledge Academy, UK
- **Nationality:** British
- **Languages:** English (native), Farsi Dari (native)
- **Achievements:**

Successfully delivered leaner process in managing the crew supply chain for more than 8,000 pilots and cabin crew.

Reduced operational failure to ensure business continuity and introduced a recovery solution where passengers reach their destinations during disruption, by ensuring the right crew are placed at the right time and in the right place.

Negotiated with international crew representatives developing co-determination, preventing crew disengagement, strikes and legal confrontation, improving service and reducing losses.



Simon Akhtar

[linkedin.com/in/simon-akhtar](https://www.linkedin.com/in/simon-akhtar)

- **Career History:** General Manager, Ibis Biosciences, Abbott Laboratories, Frankfurt, Germany
Managing Director, Beckman Coulter, High Wycombe, UK
General Manager, Beckman Coulter, Istanbul, Turkey
Head of Marketing, Bayer Diagnostics, Newbury, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Science, Applied Biology, Open University, UK
- **Nationality:** British
- **Languages:** English (fluent), Urdu (fluent), Turkish (intermediate)
- **Achievements:**

As General Manager for a new division of Abbott Laboratories, established an EMEA commercial business unit to launch a revolutionary new system for the rapid identification of infections in critically ill patients. Delivered over \$2 million in sales in the first year of business.

As Managing Director of Beckman Coulter Northern Europe, completed a comprehensive business review and executed a commercial turnaround strategy, returning the \$150 million business to 6.5% growth in the first year.

An expatriate assignment as General Manager for Beckman Coulter, Turkey. Appointed to modernise operation and accelerate growth in this fast-growing emerging market. Successfully grew business from \$17 million to \$47 million during four years in the role.



Zaid Najjar

[linkedin.com/in/zaidnajjar](https://www.linkedin.com/in/zaidnajjar)

- **Career History:** Team Leader and Medicolegal Adviser (UK & Asia), Medical Protection Society, London, UK
General Practitioner, National Health Service, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Membership of the Faculty of Forensic and Legal Medicine (MFFLM), UK
Master of Laws with merit (LLM), Medical Law and Ethics, De Montfort University, UK
Membership of the College of General Practitioners with merit (MRCGP), UK
Bachelor of Medicine (BM), University of Southampton, UK
- **Nationality:** British
- **Languages:** English (native), Arabic (basic), French (basic)
- **Achievements:**

Won the 2017 WBS Case Challenge having competed against ten other top tier global business schools. Successfully created an innovative new solution to lessen the burden on ICU admissions due to Sepsis. Sponsored by GE Healthcare, GE Healthcare Finnamore and the UK Sepsis Trust.

Developed 'Core Behaviours' for the Medical Protection Society: the qualities and characteristics staff need to demonstrate in order to provide a world class service to members. These were implemented company-wide by the Executive Board in 2015.

Successfully led both UK and Asia Teams at Medical Protection, managing over 3000 Medicolegal cases over six years (in the UK, Hong Kong, Singapore and Malaysia) whilst line managing nine Medicolegal Advisers, ensuring efficient and high quality service delivery.



Alice Aprile-Smith

[linkedin.com/in/alice-aprile-smith](https://www.linkedin.com/in/alice-aprile-smith)

- **Career History:** Business Consultant, EDF Energy, London, UK
Principal Developer/Analyst, EDF Energy, London, UK
Risk Analyst, Mabanaft Ltd, London, UK
Complex Hedging Analyst, nPower, Swindon, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Science, Industrial Economics, University of Warwick, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Developed 'Fixed+Standard', a new B2B contract product resulting in EDF Energy's most successful product in the last five years, contributing a forecasted circa £16 million annual gross margin.

Led the hedging innovation for EDF Energy on a multi-billion pound contract, which was the UK's largest annual electricity supply contract.

Designed a unique hedging systemised solution to enable the largest I&C customers to actively hedge their energy positions. The solution fulfilled the project requirements whilst also reducing operating costs by 1 FTE, which was a 33% FTE reduction in running the process.



Matthew Badhams

[linkedin.com/in/matthewbadhams](https://www.linkedin.com/in/matthewbadhams)

- **Career History:** Programme Manager Nacelles, UTC AEROSPACE SYSTEMS, UK
Operations Manager Nacelles, UTC AEROSPACE SYSTEMS, UK
Operations Manager Highlift, UTC AEROSPACE SYSTEMS, UK
Operations Manager Prismatic, UTC AEROSPACE SYSTEMS, UK
Project Manager, UTC AEROSPACE SYSTEMS, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BEng (Hons) Manufacturing Engineering, University Of Wolverhampton
HNC Mechanical Engineering, Dudley College Of Technology
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Restructured and built an effective value stream using a standard factory model that reduced customer arrears from \$6.5 million to \$0.4 million over a nine-month period.

Built a strong lean manufacturing culture that drove daily transformation initiatives and delivered productivity improvements of 60%.

Established and built strong customers relationships that helped increase sales by 25% over a 12 month period.



Amit Arora

[linkedin.com/in/arora-amit](https://www.linkedin.com/in/arora-amit)

- **Career History:** Enterprise GRC Director, Paragon Customer Communications, London, UK
Head of Business Compliance & Standards, DST Output Ltd, London, UK
Implementation Manager & Project lead, British Airways (through NIIT), London, UK
IT Manager, Jaypee Group, New Delhi, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Science, Botany, Zoology & Chemistry, University of Delhi, India
GNIIT Systems Management (equivalent to B.E. Comp Science)-NIIT Delhi, India
- **Nationality:** British/lifetime visa for India
- **Languages:** Hindi (native), English (fluent)
- **Achievements:**

As an Enterprise GRC Director, strategically lead the consolidation and international level attestation of the Corporate Governance, Risk and Compliance framework across nine sites in the UK; reduced the cost of external compliance by over 50% and overall audit effort across the board by 45%.

Devised a 3C (Capacity, Compatibility and Capability) model to enable the business to easily identify and use spare headroom at various production sites, increased operational efficiency by 30%. Enabled the business to offer BCP as a service on client-by-client basis; generating additional revenue of £450,000 in the first year.

Strategically lead and managed the delivery of PCI DSS compliance programme to successful international attestation in 2017, resulting in new business wins amounting to £17 million over the next five years.



Alessandro Barzaghini

[linkedin.com/in/alessandrobarzaghini](https://www.linkedin.com/in/alessandrobarzaghini)

- **Career History:** Senior Corporate Finance and Tax Advisor, Belluzzo & Partners, London, UK
Corporate Finance Advisor, Fante Group, Milan, Italy
Corporate Finance and Tax Advisor, Studio Verna Società Professional, Milan, Italy
Tax Advisor, Studio Associato Grillo, Milan, Italy
- **Education Highlights:** Executive MBA, Warwick Business School, UK
ACA, ICAEW, UK
Dottore Commercialista e Revisore Legale dei Conti (Chartered Accountant and Tax Advisor, Auditor), CNDCEC, Italy
Masters in Economics, Università Cattolica del Sacro Cuore, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent), French (intermediate)
- **Achievements:**

Contributed, as part of a core team of three advisors, to establish a UK presence which led to billing fees in excess of £500,000 in the first year of trading in the UK in 2013.

Met with potential clients to understand their tax and legal requirements; initiated client proposals which led to an increase of 170 new clients over a period of four years.

Recognised by clients for possessing exemplary financial and technical skills, advised on corporate finance and taxes; developed financial models and established transparent and robust processes and structures, as well as a tax and finance strategy for both UK and Italian operations.



Maria Bravo

[linkedin.com/in/maria-bravo](https://www.linkedin.com/in/maria-bravo)

- **Career History:** Senior Program Manager, Cubic Transportation Systems, Salfords, UK
Program Manager, Cubic Transportation Systems, Salfords, UK
Project Manager, Cubic Transportation Systems, Salfords, UK
Graduate Planner, Kraft Foods, Banbury, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc International Business, Loughborough University (International Student Scholarship)
- **Nationality:** Venezuelan/British
- **Languages:** Spanish (native), English (fluent)
- **Achievements:**
Managed the development and deployment of the mobile phone payment system for Transport for London. Since going live millions of people have used their phones to travel on TFL's network.
Successfully delivered a revenue inspection device project that allows train, tram and bus operators around the UK to verify passenger tickets and ensure revenue collection.
Selected to be part of the Cubic High Potential Individual programme which recognises talent and leaders of the future and is restricted to 1% of the organisation. Represented Cubic at public events and award ceremonies with government officials and transport executives.



Olena Bezkokotova

[linkedin.com/in/olenabezkokotova](https://www.linkedin.com/in/olenabezkokotova)

- **Career History:** Connection Services Manager, UK Power Networks, UK
Internal Sales Manager, Cameron Inc., UK
Customer Side Leakage and Water Regulations Manager, Thames Water, UK
Operations and Customer Service Manager, Visa Application Centres, UK / Ukraine
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor's Degree, Management and Food Technology, Kharkiv State University of Food Technology and Trade (Ukraine)
- **Nationality:** Ukraine/British
- **Languages:** Russian (native)
- **Achievements:**
As Customer Service Manager for UK Power Networks: Successfully re-designed processes and structure to deliver business results more efficiently; improved customer satisfaction score from 74% to 86%.
UK Power Networks: Awarded Motivational Manager of the Year 2015.
Thames Water: Successfully developed and implemented new Customer Side Leakage policy for the company.



Axel Bindel

[linkedin.com/in/axelbindel](https://www.linkedin.com/in/axelbindel)

- **Career History:** Chief Technology Officer, HSSMI Limited, London, UK
Research Manager, HSSMI Limited, London, UK
Research Associate, Loughborough University, Loughborough, UK
Team manager, Fraunhofer IPA, Stuttgart, Germany
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD, Manufacturing Engineering, Loughborough University, UK
Diplom-Ingenieur, Electronic, Electrical Engineering and Information Technology, University of Stuttgart, Germany
- **Nationality:** German
- **Languages:** German (native), English (fluent), Polish (intermediate)
- **Achievements:**
Appointed to the Board of Directors at HSSMI Limited, line managing three major departments. Instrumental in supporting the growth of the organisation from foundation to 45 employees.
Instrumental in developing the company's five-year plan and gaining approval by the board, and executing the plan to support corporate strategy.
Instrumental in securing funding for a £46 million vehicle manufacturing programme for one of our customers, and being part of the Steering Group of the programme to support the successful delivery.



Arjun Bingipur

[linkedin.com/in/bingipur](https://www.linkedin.com/in/bingipur)

- **Career History:** Technical Sales Manager, Dassault Systemes Cambridge, UK
Design Team Leader, Sepura Plc, Cambridge, UK
Senior Simulation Engineer, Yazaki Europe, Hemel Hempstead, UK
Senior Design Engineer, ST-Ericsson, Basingstoke, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Engineering, Electronics & Communications, Visvesvaraya Technological University, Belgaum, India
- **Nationality:** British
- **Languages:** English (fluent), Hindi (fluent), Kannada (native)
- **Achievements:**
As Design Team Leader, analysed and established an in-house rapid prototyping facility resulting in 40% increased efficiency and a cost saving of 80% over a three-year period.
Investigated and proposed a license sharing model for a purchase requisition system which led to a cost saving of 13% at Sepura Plc.
At Delphi Automotive, established and led a four member electronic design team which was instrumental in the flawless launch of Tata Nano - India's first low cost automobile.



Nick Blair

[linkedin.com/in/NickBlair101](https://www.linkedin.com/in/NickBlair101)

- **Career History:** Contracts Manager, National Grid System Operator, Warwick, UK
Senior Account Manager, National Grid System Operator, Warwick, UK
Commercial Manager, Grain LNG, Kent, UK
Commercial Officer, Grain LNG, Kent, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Engineering, University of Oxford, UK
Chartered Engineer, IGEM, UK
- **Nationality:** British
- **Languages:** English (native), Spanish (Intermediate)
- **Achievements:**

As Contracts Manager, achieved over £40 million of savings against forecast costs, negotiating bilateral contracts for system security issues, putting in place the correct analysis and business intelligence to ensure successful outcomes.

Increased business efficiency by 12% over a year by structured review of our core processes and removal of waste, consistently exceeding customer expectations.

As Senior Account Manager, launched an innovative new service to enable more renewable power on to the transmission system, engaging with suppliers and stakeholders to ensure correct design, increasing output by 10% over summer 2016.



Pallavi Bradshaw

[linkedin.com/in/pallavibradshaw](https://www.linkedin.com/in/pallavibradshaw)

- **Career History:** Senior Medicolegal Adviser, Medical Protection Society, London, UK
Knowledge, Communication and Policy Lead and Key Media Spokesperson, Medical Protection Society, London, UK
Team Leader (Asia), Medical Protection Society, London, UK
Specialist Registrar, Ophthalmology, Addenbrooke's Hospital, Cambridge, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
GDL (Commendation), College of Law, Guildford
MRCOphth, Royal College of Ophthalmologists, London
BA (Hons); MB BChir, St Catharine's College, University of Cambridge
- **Nationality:** British
- **Languages:** English (native), Hindi (intermediate)
- **Achievements:**

Achieved improved membership volumes, revenue and satisfaction metrics, following drafting of standard operating procedures and Team Asia personnel restructuring. Membership rose during this period to achieve more than 90% market share in Hong Kong and Singapore.

Led root and branch review of New Zealand-based service operations, implementation of recommendations reduced operating and legal costs.

Organisation lead on successful policy strategy involving media, stakeholder engagement and corporate communications against the proposed 'Medical Innovations Bill' and Care.data scheme which were subsequently withdrawn by government.



Maud Broda

[linkedin.com/in/maudbroda](https://www.linkedin.com/in/maudbroda)

- **Career History:** Associate Principal – Growth & Development, Daggerwing Group (previously Ketchum Change), London, UK
Vice President – Global Growth & Marketing, Ketchum Change, New York, USA
Global Change Knowledge Specialist, Ketchum Change, New York, USA
European New Business Manager, Ketchum, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters, Sectoral Marketing – Art Trade, Université Montpellier 1, France
Masters, Information and Communication Professions, Université Stendhal Grenoble 3, France
Bachelor, Information and Communication Professions, Université Stendhal Grenoble 3, France
- **Nationality:** French
- **Languages:** French (native), English (fluent)
- **Achievements:**

As Vice President Global Growth & Marketing at Ketchum Change, delivered global marketing strategies and new business process improvements resulting in winning \$1 million+ contracts.

Initiated, launched and developed content for new Thought Leadership platform in 2016.

In 2015, working with client account leads, two of our top 10 clients grew over 400% and my team managed 29 opportunities per month across our seven offices.



Jackson Chung

[linkedin.com/in/jackson-chung](https://www.linkedin.com/in/jackson-chung)

- **Career History:** Head of Finance – Engineering, Freightliner Group Ltd, London, UK
Head of Financial Planning & Analysis, glh Hotels Ltd, London, UK
Business Improvement Manager, WWRD UK Ltd, Stoke-on-Trent, UK
Financial Analyst, Waterford Wedgwood Plc, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Fellow of the Association of Chartered Certified Accountants (ACCA)
BA Hons Accounting and Finance, Lancaster University, UK
- **Nationality:** British
- **Languages:** English (native), Cantonese (fluent), French (basic)
- **Achievements:**

Developed business cases and raised funds from parent company to build a new Locomotive Maintenance Facility and a separate Rolling Stock Overhaul Facility. Funding of circa £8 million was secured in 2015 to start the construction project in 2016.

Redesigned an order to cash business process, standardised operating procedures and developed targeted Key Performance Indicators (KPI's) which delivered over \$700,000 in positive cash flow for the company.

As part of a turnaround team, created a detailed corporate financial model and associated strategic plan for Waterford Wedgwood Plc., resulting in a successful private equity deal taking the company out of administration.



Juanita Collins

[linkedin.com/in/marketingstrategyjc](https://www.linkedin.com/in/marketingstrategyjc)

- **Career History:** Marketing Manager Northern Europe, BP (Air BP), UK
Head of Aviation, Aviareps UK (formerly AVIACIRCLE), London, UK
Account Manager, Airline Centre for Caribbean Airlines, London, UK
Sales & Marketing Executive, Caribbean Airlines
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Prince 2 Certified, Knowledge Academy (2014)
Bachelor of Arts, International Tourism Management, London Metropolitan University, UK
Diploma Aviation Studies, Greenwich School of Management, UK
- **Nationality:** UK Resident/Guyanese
- **Languages:** English (native), Spanish (basic), French (basic)
- **Achievements:**
Innovated our first Analytical CRM with the help of an external company with the aim of amalgamating data from different sources in order to build knowledge of our customer, and better define opportunity with insights, demonstrating an additional 30% volume opportunity in one of our largest customers.
Turned around performance of loss-making aviation division over a three year trajectory; broke even by reducing costs and improving profit margin during the first year, small profit second year and a 15% profit margin during the third year.
Launched a successful new route in direct competition with an established legacy carrier, gaining 70% market share in the first year and 80% load factor consistently in the 2nd year, with a deft combination of aligned marketing, pricing and positioning strategy.



Adam Coughlan

[linkedin.com/in/adamcoughlan](https://www.linkedin.com/in/adamcoughlan)

- **Career History:** Senior Commercial Manager, EE, London, UK
Commercial Analyst, Virgin Media, London, UK
Consultant, PwC, Dublin, Ireland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
ACMA, The Chartered Institute of Management Accountants (CIMA)
Master of Science International Business, UCD Michael Smurfit Graduate Business School, Dublin, Ireland
Bachelor of Commerce, UCD, Dublin, Ireland
- **Nationality:** Irish
- **Languages:** English (native), Irish (fluent)
- **Achievements:**
As a Senior Commercial Manager of EE, successfully designed and delivered a handset and sim promotional offer plan across all sales channels within the business. Improved incremental performance of 18,000 gross connections and £11.8 million revenue for a single quarter for the business. Awarded “best” employee award across the entire business.
As a Commercial Analyst for Virgin Media, compiled a new reporting tool to analyse consumer behaviour. Influenced senior stakeholders to use the tool to drive operational decisions, contributing to commercial savings of £200,000 per month.
While working for an Irish telecommunications client, successfully oversaw a shared services project that encompassed reporting activities to be transferred from Dublin to India. The project generated annual savings of circa €1 million.



Andrew Cranwell

[linkedin.com/in/andrewcranwell](https://www.linkedin.com/in/andrewcranwell)

- **Career History:** Developer and Designer, Information Highway / Adcore
Digital Consultant, Ernst & Young
Developer and Solution Architect, Intrasphere Technologies
Designer, Architect and Product Director, Barclays
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Computer Science (Conversion), University of Kent at Canterbury, UK
BA (Hons) Fine Arts Valuation, Southampton Institute (now Solent University), UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Released the first Invoicing Application for Business Banking customers directly alongside their business bank account, a small innovation with massive potential targeting 20,000 business customers, and currently achieving 8% uptake to invited customers.
Developed the nine products architecture that changed the bank’s approach to solution design using a product, rather than application lens, enabling the path to simplifying 1,100 applications down to 300.
Created the “Protection Gateway”, Barclay’s first integration with a 3rd Party insurer that saved nine months of development time for any insurance product changes and reduced delivery costs by 60%.



Luisa Da Silva

[linkedin.com/in/luisads](https://www.linkedin.com/in/luisads)

- **Career History:** Data Manager, The Abbey School, Reading, UK
Geoscientist and Corporate Communications Manager, Silver Bull Resources, Vancouver, Canada, and Coahuila, Mexico
Database Manager and Geologist, XDM Resources, Toronto, Canada, Brisbane, Australia, and Honiara, Solomon Islands
Geologist, Gold-Ore Resources, Björksdalegruvan, Skellefteå, Sweden
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Science (Hons), Geosciences, McMaster University, Canada
- **Nationality:** Canadian/Portuguese
- **Languages:** English (native), Portuguese (native), Spanish (intermediate), French (basic)
- **Achievements:**
Launched and successfully change managed multiple IT solutions across 400+ staff, including innovating an admissions portal which reduced processing time from 14 days to 20 minutes.
Initiated improvements in sampling and data collection process for project modelling and feasibility studies, resulting in \$3 million increases in gold reserve valuations.
Enabled go-ahead of zinc mining project in Mexico, with expected returns of \$800 million by successfully negotiating acceptance of historical drilling results.



Joris Daman

[linkedin.com/in/jorisdaman](https://www.linkedin.com/in/jorisdaman)

- **Career History:** Head of Procurement and Logistics, Exmar, Antwerp, Belgium
Supply Chain Strategy Consultant (Senior), Deloitte, Brussels, Belgium
Merchant Marine Officer in Charge of a Navigational Watch, Global
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Science, Transport and Maritime Management, University of Antwerp, Belgium
Master of Science, Nautical Science, Antwerp Maritime Academy, Belgium
Certified Black Belt in Lean Six Sigma
- **Nationality:** Belgian
- **Languages:** Dutch (native), English (fluent), German (basic), Norwegian (basic)
- **Achievements:**

As Head of Procurement and Logistics, initiated and implemented a network optimisation and logistics outsourcing project, resulting in a yearly recurrent saving exceeding \$1 million.

As continuous improvement manager, launched and established a new fully owned subsidiary company in India, breaking even in year one and profitable in year two.

Developed a new Eurasian 2020 transportation strategy for global mining company on a consultancy basis, resulting in a baseline working capital saving exceeding \$500,000.



Mattan David

[linkedin.com/in/Mattan-David](https://www.linkedin.com/in/Mattan-David)

- **Career History:** Head of Supply Chain, Polymer Logistics (Ltd), UK
Customer Service Manager, Polymer Logistics (Ltd), UK
Business Analyst, Polymer Logistics (Ltd), UK
IT Manager, Polymer Logistics (Ltd), UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Business Management, University of Wolverhampton, UK
- **Nationality:** German/Israeli
- **Languages:** English (native), Hebrew (native)
- **Achievements:**

Led a project team managing the development and successful implementation of a new egg box to all four major supermarkets in the UK, resulting in new market penetration, an increase of £3 million revenue annually and savings of 66% in the supply chain, equivalent to £1.5 million per supermarket.

Developed a new in-house ERP system, moving several local systems to one web-based system. As a result, the company could manage cost and forecast, allowing setup of weekly KPIs and accurate budget.

Managed and led the company Supply Chain, reducing operational costs by 10% and growing the business by 20% in two consecutive years.



Andrei Dinu

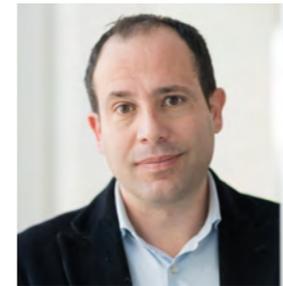
[linkedin.com/in/andreidinupm](https://www.linkedin.com/in/andreidinupm)

- **Career History:** International Business Relations Manager, Medcover, Berlin, Germany
Information Systems Group Manager, Medcover, Bucharest, Romania
Program Manager, Nobel Ltd., Bucharest, Romania
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Advanced Project Management, Stanford University, US
Master of Science, International Business, Aarhus University, Denmark
Bachelor of Science, International Business and Economics, Academy of Economic Studies, Bucharest
- **Nationality:** Romanian
- **Languages:** Romanian (native), English (fluent), German (fluent), French (intermediate)
- **Achievements:**

Successfully coordinated the launch of a new business comprising of 10 medical facilities in 12 months, with a budget of approximately €40 million, reaching €20 million revenue in first year.

Effectively restructured the Group IT development to reduce delivery time from 1 1/2 years to six months, while doubling the development output.

Mentored over 20 teams in an entrepreneurship programme that encouraged high school and university students to create a start-up. Tutored students on entrepreneurship knowledge and skills and guided them through the whole process, from creation to first sale. Two of the teams won 1st prize in two different European entrepreneurship competitions.



Francesco Di Rosario

[linkedin.com/in/francesco-di-rosario](https://www.linkedin.com/in/francesco-di-rosario)

- **Career History:** Operations Manager, Jacobs, London, UK
Chartered Geotechnical Expert, Atkins, London, UK
Founder, Benvenuto A Bordo (Charity), London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD in Geotechnical Engineering, University of Rome "La Sapienza", Italy
MSc Civil and Territorial Engineering, University of Salerno, Italy
BEng Civil and Territorial Engineering, University of Salerno, Italy
- **Nationality:** Italian
- **Languages:** Italian (native), English (fluent), Spanish (fluent), Portuguese (basic), Catalan (basic)
- **Achievements:**

Founder of charity called "Benvenuto A Bordo" that has provided guidance and orientation to over 5,000 Italians moving to London. The charity received the patronage of the Italian Minister of Foreign Offices.

The only Geotechnical Expert to approve the ground conditions of the temporary stadium for the London 2012 Olympic and Paralympic Games.

As Operations Manager, initiated international relationship with new clients and increased average weekly team billability from 75% to 92%.



Hitesh Divecha

[linkedin.com/in/hiteshrdivecha](https://www.linkedin.com/in/hiteshrdivecha)

- Career History:**

Manager IT, Cox & Kings Travel Ltd, London, UK
 Deputy Manager IT, Cox & Kings Ltd, Mumbai, India
 Assistant System Engineer, Tata Consultancy Service Ltd, Mumbai, India
 Java Develop, Aksharmaya Pvt. Ltd, Mumbai, India
- Education Highlights:**

Executive MBA, Warwick Business School, UK
 Bachelor of Engineering (Computers), University of Mumbai, India
- Nationality:**

British
- Languages:**

English (fluent), Hindi (fluent), Gujarati (native)
- Achievements:**

Efficiently automated Leave application process at Cox & Kings Travel Ltd, resulting in 95% reduction in paper-form usage.

Secured £10 million worth project with Caravan Club UK by successfully completing system load-test with SAP CoE at Head Quarter in Germany.

Awarded "Star of the Quarter" by Tata Consultancy Services Ltd and "Band-A" performer for consecutive years across ISU for contribution to Innovation-Lab at Tata Consultancy Services Ltd.



Ahmet Duran

[linkedin.com/in/aduran](https://www.linkedin.com/in/aduran)

- Career History:**

Executive Product Manager & Sales, Huawei Technologies, Istanbul, Turkey
 Software Solution Sales Manager, Huawei Technologies, Istanbul, Turkey
 Technical Project Leader, Siemens EC, Ankara, Turkey
 Software Engineer, Havelsan, Ankara, Turkey
- Education Highlights:**

Executive MBA, Warwick Business School, UK
 Master of Science, Computer Engineering, METU, Turkey
 Bachelor of Science, Computer Engineering, Ege University, Turkey
- Nationality:**

Turkish
- Languages:**

Turkish (Native), English (Fluent), German (intermediate), Spanish (beginner)
- Achievements:**

As Executive Product Manager for Huawei's Video Solutions, influenced Turkcell to invest for three year period in Turkvcell TV+ IPTV & OTT Video service. The TV+ Platform capacity increased from one million to support 12 million users with this investment.

As Executive Product Manager, designed and developed a new IPTV STB (Q11) to streamline/reduce costs for rapid growth of Telco operators IPTV business. The STB product exceeded sales of more than 500,000 pieces in under 12 months.

Awarded Global Excellent Staff of Huawei in entire company for the contribution to Huawei Video Platform business in 2015. Won the excellent trainee award in Huawei's Global Solution Elite Team training in 2015.



Sergiy Dudzianiy

[linkedin.com/in/sergiydudzianiy](https://www.linkedin.com/in/sergiydudzianiy)

- Career History:**

CEO, JSC Dyckerhoff Cement, Ukraine
 General Director, JSC Volyn-Cement, Ukraine
 Sales Director, Dyckerhoff Ukraine Ltd, Ukraine
 Managing Director, Bibus Ukraine Ltd, Ukraine
- Education Highlights:**

Executive MBA, Warwick Business School, UK
 PhD in Differential Equations, Kyiv Taras Shevchenko National University, Ukraine
 Masters Degree in Applied Mathematics, Lviv Ivan Franko National University, Ukraine
- Nationality:**

Ukrainian
- Languages:**

Ukrainian (native), English (fluent), Russian (fluent), Polish (intermediate), German (basic)
- Achievements:**

Launched and led business reorganisation project to merge three separate entities together for Dyckerhoff Cement in Ukraine, producing significant savings in purchasing, headcount and cash flow management, resulting in 25% improvement to EBITDA.

Led a greenfield project on company penetration to the Ukrainian market for Switzerland-based BIBUS AG, resulting in sales growth to €2 million and a springboard for subsequent decade of expansion.

As sales Director, implemented loyalty discount scheme, resulting in reduction of debtor days to 14 days and stable estimated market share of 20%.



Hanna Ejaz

[linkedin.com/in/hannaejaz](https://www.linkedin.com/in/hannaejaz)

- Career History:**

Digital Director, Europe, Nielsen, London, UK
 Western European Business Partner Coca-Cola, Nielsen, London, UK
 EMEA Insight Lead, Kao (Nielsen Secondment), London, UK
 Senior Consultant Diageo, Mondelez, Nielsen, London, UK
- Education Highlights:**

Executive MBA, Warwick Business School, UK
 Bachelor of Science, International Business, Economics & Spanish, University of Lancaster, UK
 Bachelor of Science, International Business, Economics & Spanish, University of California, Irvine (secondment), USA
- Nationality:**

British
- Languages:**

English (native), Spanish (intermediate), Urdu (intermediate)
- Achievements:**

Negotiated multi-million contract agreements and drove efficiencies through resource realignment and implementation of KPI and ROI tracking system.

Increased client satisfaction through increased insight by 50% within six months.

Led a team of eight consultants to drive reporting efficiencies across nine countries resulting in a 55% time-saving.



Alessia Errico

[linkedin.com/in/alessiaerrico](https://www.linkedin.com/in/alessiaerrico)

- Career History:**
 - Research Funder Manager, Centres and Institutes, Cancer Research UK, London, UK
 - Associate Editor, Nature Review Clinical Oncology, Nature Publishing group, London, UK
 - Senior Research Fellow, Clare Hall Laboratories, Cancer Research UK, London, UK
 - Research Fellow, Telethon Institute of Genetics and Medicine, Italy
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - PhD in Human Genetics, Open University, London UK
 - M.Phil. Science, University of St Andrews, UK
 - Master Degree in Chemistry with honours, University of Naples, Italy
- Nationality:** Italian
- Languages:** Italian (native), English (fluent)
- Achievements:**
 - As Research Funding Manager for CRUK, managed two important strategic reviews of our Institute initiative, defining key recommendations to be implemented in the next five years.
 - As Research Funding Manager for CRUK, managed the yearly operational plan (both financial and strategic) of the Institutes portfolio (an investment of ~£100million per annum).
 - As an editor for Nature Review Clinical Oncology, managed and delivered the Breast Cancer Poster project, which received ~\$45,000 sponsorship from Pharma.



George Faithfull

[linkedin.com/in/george-faithfull](https://www.linkedin.com/in/george-faithfull)

- Career History:**
 - Product Manager, Sandoz Novartis, Frimley, UK
 - Biosimilar Pipeline Product Manager, Sandoz Novartis, Frimley, UK
 - Hospital Sales Specialist, Roche, London, UK
- Education Highlights:**
 - MBA, Warwick Business School, UK
 - Bachelor of Science, Biological Chemistry, Cardiff University, UK
 - Chartered Institute of Marketing, London, UK
- Nationality:** British
- Languages:** English (native)
- Achievements:**
 - Managed the launch of Sandoz's largest biosimilar product to date. An 18-month launch preparation included developing product strategy and leading cross functional execution. The success of the launch resulted in an invitation to the global director mentorship programme.
 - Undertook a secondment to manage the launch of the strategic critical 2016 primary care product. Collaboration and leadership demonstrated throughout an intercompany secondment, delivering 145% above target results after six months.
 - Top performing sales representative in 2014, achieved through a focused approach to key accounts using analytics and building strong stakeholder relationships, resulting in 136% sales versus target in a challenging market.



Andrew Fadden

[linkedin.com/in/andrew-fadden](https://www.linkedin.com/in/andrew-fadden)

- Career History:**
 - Director - Global Regulatory Affairs, Vertex Pharmaceuticals, London, UK
 - Associate Director – Global Regulatory Affairs, UCB Pharma, Brussels, Belgium and Slough, UK
 - Regulatory Affairs Project Manager, GlaxoSmithKline, Harlow, UK
 - Postdoctoral Research Fellow, Cancer Research UK, London, UK
- Education Highlights:**
 - Executive MBA, Warwick Business School, UK
 - PhD, Biochemistry, University College London, UK
 - Master of Biochemistry, University of Oxford, UK
- Nationality:** British
- Languages:** English (native)
- Achievements:**
 - Led a Regulatory team in due diligence activities that led to successful out-licensing of four oncology R&D programmes, in a deal worth \$230 million up front plus royalties.
 - Delivered agreement of a development plan for a potential first-in-class cancer drug by leading a cross-functional team in negotiations with the US Food and Drug Administration and European Medicines Agency.
 - Directed European and International licensing submissions for two major anti-epilepsy medicines (combined 2014 global sales of > €1 billion) resulting in multiple new drug licences worldwide.



Umar Farooq

[linkedin.com/in/umarfarooq03](https://www.linkedin.com/in/umarfarooq03)

- Career History:**
 - Systems Operations Manager, Asda Logistics Services, Lutterworth, UK
 - Systems and Operations Development Manager, Asda Logistics Services, Lutterworth, UK
 - Warehouse Shift Manager, George at Asda, Stoke-on-Trent, UK
 - Department Manager, Asda Logistics Services, Lutterworth, UK
- Education Highlights:**
 - MBA, Warwick Business School, UK
 - Bachelor of Arts, Distribution Management, Middlesex University, UK
 - Foundation Degree, Administration and Business Support, Coventry University, UK
- Nationality:** British
- Languages:** English (fluent), Urdu/Hindi (native)
- Achievements:**
 - Successfully implemented the layout project at a national distribution centre for 22,000 products resulting in savings of £0.6 million for the business as well as improving stock accuracy by 10%.
 - Managed the biggest stock migration project for Asda between national Hubs. Created a food and non-food depot, utilizing the warehouse space efficiently resulting in £1 million savings by reduction in demurrage charges for Asda Logistics Services.
 - Supervised the opening of first fulfilment centre for Asda George clothing range recruiting 10 managers and 300 employees. Developed the operational training documents and processes, built strong relationships with trade union and delivered 100% productivity targets within the first year of opening.



Paul Fisher

[linkedin.com/in/paulsimonfisher](https://www.linkedin.com/in/paulsimonfisher)

- **Career History:** SRO & Project Director, Ofgem, London, UK
Associate Director, Ofgem E-Serve, London, UK
District Manager, Jobcentre Plus, Department for Work & Pensions (DWP), London, UK
Management Consultant, Accenture plc, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Science (Merit), London School of Economics & Political Science (LSE), University of London, UK
Bachelor of Arts (First Class), Theology, University of Durham, UK
- **Nationality:** British
- **Languages:** English (native), Italian (basic)
- **Achievements:**

Leading the development of Ofgem's first digital service, designed to help energy consumers switch tariff easily and quickly. The new service will drive a more dynamic and competitive retail energy market for all energy consumers in the UK.

Successfully delivered Ofgem's first customer facing environmental scheme designed to increase the uptake of renewal heat technologies in the GB domestic sector. Reduced annual running costs by 20% over two years whilst also delivering all performance indicators and put in place measures to improve customer service.

Turned around a failing business unit in under a year at Jobcentre Plus. The recovery led to reduced unemployment in East London by over 24%, increasing the employment rate to 65.5%, the highest level since January 2008.



Jann Gardner

[linkedin.com/in/jann-gardner](https://www.linkedin.com/in/jann-gardner)

- **Career History:** Executive Director of Planning & Strategic Partnerships NHS Fife, UK
Head of EPQi (Efficiency, Productivity, Quality & Innovation) NHS FV, UK
Improvement Lead Capacity & Flow, NHS FV, UK
Chief Pharmacist Acute Services, NHS FV, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Health Economics, University of Aberdeen, UK
MSc Clinical Pharmacy, University of Strathclyde, UK
BSc (Hons) Pharmacy, The Robert Gordon University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Experience of National, Regional and Local Strategic Leadership, Transformation & Innovation and Operational Delivery with NHS Scotland, NHS England and Private Healthcare.

Development and Implementation of a Clinical Strategy, Corporate Strategic Framework and Objectives and a robust infrastructure for performance management and governance.

Implementation of hospital pharmacy robotics and electronic clinical information systems to support information transfer and patient prioritisation. Won numerous National Safety & Innovation awards for significant development and implementation of system changes that improved patient safety, reduced costs and improved efficiency and effectiveness.



Leona Gomez-Lopez

[linkedin.com/in/Leona-Gomez](https://www.linkedin.com/in/Leona-Gomez)

- **Career History:** Financial Controller, iSoftBet, London, UK
Senior Project Accountant, HCA International, London, UK
Revenue Analyst, HCA International, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
The Association of Chartered Certified Accountants, ACCA
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Streamlined the month end process to improve efficiency and accuracy by over 50% and implemented a new budgetary format to identify cost savings including restructuring FX transactions (saving 2% overall on all costs) by influencing senior managers to change the business structure to better optimize tax regimes.

Managed multi-cultural teams based in a number of countries including the Philippines and Luxembourg, across seven different entities within the group, which improved data collection and the ability to identify future business opportunities.

Developed in-house accounting software to integrate with client reporting which enabled business to make strategic business decisions.



Carl Grice

[linkedin.com/in/carlgrice](https://www.linkedin.com/in/carlgrice)

- **Career History:** Software Development Director, Keynetix Ltd, UK
Software Development Manager, Keynetix Ltd, UK
Project Manager, Keynetix Ltd, UK
Software Engineer, Keynetix Ltd, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Science, Computer Science, University of Leicester, UK
- **Nationality:** British
- **Languages:** English (native), French (basic)
- **Achievements:**

Led a company-wide transition to Agile. Developed a culture of openness, knowledge transfer and continual improvement, which has amplified business agility, accelerated software cycle times and improved product quality.

Managed the redevelopment of a global leading suite of geotechnical software. Liaised with international development partners, industry specialists and engineering teams, to create a cloud-based data management platform which is transforming industry-wide supply chain collaboration.

Coordinated the development and support of the world's largest geotechnical and drainage asset management system for Highways England, which is used to inform key strategic and operational decisions across the national road network.



William Hinojosa

[linkedin.com/in/williamhinojosa](https://www.linkedin.com/in/williamhinojosa)

- **Career History:** Managing Director, Hian Technologies, UK
Principal Control Engineer, Flybrid Automotive Ltd., UK
Electrical Design Engineer, RoboCoaster/SimWorx, UK
Mechatronic Systems Engineering Manager, Raicam Clutch, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD, Advanced Robotics, The University of Salford, UK
MSc, Robotics and Automation, The University of Salford, UK
MEng, Pontificia Universidad Catolica del Peru, Lima, Peru
- **Nationality:** Peruvian
- **Languages:** Spanish, (native), English (fluent), Japanese (intermediate)
- **Achievements:**

As a Department Manager at Raicam, established their electronics research lab, reducing the need for expensive 3rd party consultancy companies, with several projects delivered within the first few months.

Led the design of Robotics rides for RoboCoaster, for amusement parks where safety is paramount.

Identified, researched and proposed several improvements at Ricardo UK for their current transmission systems software using robotics theories.



Sean Hong

[linkedin.com/in/sean-chuan-hong](https://www.linkedin.com/in/sean-chuan-hong)

- **Career History:** Manager of Research and Education, Arm, Cambridge, UK
Senior Content Creator, Arm, Cambridge, UK
Research Engineer, Arm, Cambridge, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD, Computer Science & Engineering, University of Edinburgh, UK
BEng (First Class), Computer & Electronic Systems, University of Kent, UK
BEng (First Class), Computer and Automation, Tianjin University, China
- **Nationality:** Chinese
- **Languages:** Chinese (native), English (fluent), Japanese (basic)
- **Achievements:**

Managed the production of educational contents which have been adopted by thousands of universities worldwide and penetrated 10% of the global market.

Successfully developed three new product lines and marketing strategy targeting at emerging education and training markets.

Streamlined the production flow and doubled the operation efficiency of the product development.



Mark Hollingsworth

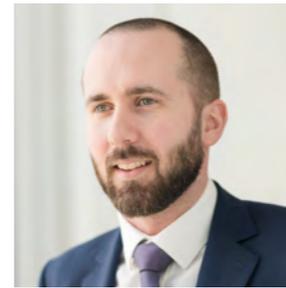
[linkedin.com/in/mark-hollingsworth](https://www.linkedin.com/in/mark-hollingsworth)

- **Career History:** Senior Assistant Registrar (Academic Services), Warwick Business School, UK
Operations Manager, School of History, University of Leicester, UK
Assistant Registrar (Student Office), Loughborough University, UK
Administrative Officer (Programme Quality and Teaching Partnerships Office / Student Office), Loughborough University, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD, School of English, University of Nottingham, UK
MA Victorian Studies, School of English, University of Nottingham, UK
BA English Language and Literature, University of Liverpool, UK
- **Nationality:** Irish
- **Languages:** English (native)
- **Achievements:**

Designed an improved governance structure and module-approval process to enhance and streamline Teaching Quality within Warwick Business School, approving circa 200 modules per annum.

Led Warwick Business School to successful major reaccreditations with AACSB and EFMD EQUIS maintaining its status as one of only 11 schools to have 5-year Triple Accreditation. Also managed internal University quinquennial ITLR review which resulted in a positive outcome for the School.

Initiated and co-ordinated project to rationalise the physical environment of the University of Leicester School of History, aligned with strategic plans and achieving £50,000 cost savings.



Ben Hume

[linkedin.com/in/ben-hume](https://www.linkedin.com/in/ben-hume)

- **Career History:** National MSK lead, Duradiamond Healthcare, Uckfield, UK
Clinical Manager, Bluebell Physiotherapy, Chatham, UK
Specialist Physiotherapist, Allen Physiotherapy, Guildford, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Physiotherapy, University of Brighton, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Developed a process to determine accurate pricing for new contracts delivering improved financial efficiency and staff operating processes.

Conducted restructuring of physiotherapy service to streamline and improve patient care efficiency and effectiveness.

Managed a team of 16 employed and 17 contracted physiotherapists to provide treatments throughout the UK, to a variety of clients, ensuring quality of care and accountability at all times.



Kelly Levalley Hunt

[linkedin.com/in/kelly-levalley-hunt](https://www.linkedin.com/in/kelly-levalley-hunt)

- **Career History:** Global Vice President of Sales, BlockApps, New York & London, USA & UK
Key Account Director EMEA, Vertiv, London, UK
Director Cloud Service Providers EMEA, NetIQ, London, UK
Global Head of Sales, Nlyte, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Post Graduate Diploma in Mandarin, SOAS, UK
- **Nationality:** American/British
- **Languages:** English (native), German (fluent), Mandarin (intermediate), Bahasa Indonesian (basic)

■ **Achievements:**

Built and presented use case for cutting-edge technology to key decision-makers at United Nations, leading to multiple significant opportunities for start-up business.

Exceeded team quota of \$200 million with 25 accounts for large capital projects in colocation companies such as HP/HPE, IBM, EdgeConneX (\$75m), Equinix, Telecity, eShelter/NTT, Colt, Level 3.

Developed a two-year Strategic plan to restructure engagement model for quicker communication and agile deployment of mechanical and electrical engineering for our customers, plus built incentive plans for teams in each of our market units.



Asheeka Singh Hyde

[linkedin.com/in/asheekahyde](https://www.linkedin.com/in/asheekahyde)

- **Career History:** Analytics Manager (Programmes), Jaguar Land Rover, Coventry, UK
Senior Global Insights Analyst, Walgreens Boots Alliance, Nottingham, UK
UK Space Analyst, Alliance Boots, Nottingham, UK
Business Analyst, Capital One Europe, Nottingham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Integrated Master of Technology in Mathematics and Computing, Indian Institute of Technology (IIT), Delhi, India
Managing Successful Programs (MSP) Practitioner, Axelos, UK

- **Nationality:** British
- **Languages:** English (native), Hindi (native)

■ **Achievements:**

Consolidated experience of Space, Trials and Customer Strategy analysis into a widely distributable discipline leading to double digit growth in trials across six International markets.

Designed and established automation process for supplier funding saving 80+ weeks of work annually, leading to further improvements in category management processes - 50% time-savings which equates to 250+ weeks annually.

Led Technology and Information work streams on a £700,000 programme to bring Hadoop into the business. Achieved Programme Management qualifications at this time, thus providing the necessary Business PM support required to successfully land the programme.



Kumar Jyoti

[linkedin.com/in/kumar-jyoti](https://www.linkedin.com/in/kumar-jyoti)

- **Career History:** Program Manager – Global Finance Systems, American International Group (AIG), London, UK
Project Manager – Finance Operations, AIG, London, UK
Interface and Conversion Lead, Tata Consultancy Services (TCS), London, UK
IT Analyst, Tata Consultancy Services, Chennai, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Technology, SASTRA University, India
- **Nationality:** Indian
- **Languages:** English (fluent), Hindi (native)

■ **Achievements:**

As Program Manager for AIG, consolidated accounting processes of 45 countries across EMEA, APAC and LAC to produce a single chart of accounts for quarterly management reporting.

Managed a team of 20 through SAP accounting implementation project in UK and Nordic countries to deliver improved financial reporting, business intelligence and warehousing.

Reduced the monthly/quarterly insurance data submission deadline for UK from Day seven to Day two by optimising and streamlining the existing processes and automating the manual procedures.



Louis Kam

[linkedin.com/in/louis-kam](https://www.linkedin.com/in/louis-kam)

- **Career History:** Group Sales & Marketing Manager, HPS, Nottingham, UK
Head of Human Resources, HPS, Nottingham, UK
Research & Development Manager, HPS, Nottingham, UK
Quality Systems Deputy Manager, HPS, Nottingham, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Engineering, University of Warwick, UK
Bachelor of Engineering, University of Warwick, UK

- **Nationality:** British
- **Languages:** English (native), Cantonese (fluent), Mandarin (intermediate)

■ **Achievements:**

As Group Sales & Marketing Manager, implemented completely new CRM system, which is now used throughout the business. Utilising the system has allowed for improved opportunity tracking and increased conversion rates of 25%, along with accurate KPI outputs for the business.

As Research & Development Manager, overhauled design department to introduce use of 3D modelling software with resultant improvements in product design and drawing details for customer installations.

While working in Quality Systems, redesigned processes and documentation for ISO 9001, resulting in improved efficiency through the business.



Ravi Kaskana

[linkedin.com/in/ravikaskana](https://www.linkedin.com/in/ravikaskana)

- **Career History:** Asset Manager, Transmission Investment, London, UK
Electrical Project Engineer, Servion, Melbourne, Australia
Electrical Engineer, Fluor, Melbourne, Australia
Electrical Engineer, Jacobs (formerly SKM), Melbourne, Australia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Engineering (Hons) Electrical and Computer Systems, Monash University, Australia
- **Nationality:** Australian
- **Languages:** English (native), Telugu (fluent), Hindi (basic)
- **Achievements:**

As Asset Manager, led operation and maintenance work streams across six offshore windfarm sites to achieve above industry average system availability of 99.97% for the 2015/16 period.

Played a pivotal role during the successful acquisition of a new offshore transmission asset worth over £100 million. Key achievements included the negotiation of a defect resolution strategy with the developer and preparation of a de-commissioning plan to DECC standards.

Led a team of eight to design and commission the Electrical substation and collector network for a \$30 million, 106MW wind farm in Victoria, Australia. Project was delivered two months ahead of schedule and 15% under budget.



Dramane Kone

[linkedin.com/in/dramkone](https://www.linkedin.com/in/dramkone)

- **Career History:** Infrastructure and Project Management Specialist, United Nations Office for Project Services (UNOPS), Copenhagen, Denmark
Senior Financial Risk Support, African Development Bank Group (AfDB), Tunis, Tunisia (relocated in Ivory Coast)
Project Manager, Jouve Senegal (Group Jouve), Dakar, Senegal
Project Officer (Project Engineer), Water Supply and Sanitation of Ivory Coast (SODECI), Abidjan, Ivory Coast
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Science, Computer Science, Centre Universitaire Professionnalis  (CUP), Ivory Coast
Bachelor of Science, Civil Engineering, Institut National Polytechnique Houphouet Boigny (INP-HB), Ivory Coast
- **Nationality:** Ivorian
- **Languages:** French (native), English (fluent), Spanish (basic)
- **Achievements:**

As UNOPS' Consultant advised the Millennium Challenge Corporation (MCC) after undertaking an assessment of the delivery of the Lusaka Water Supply, Sanitation and Drainage project in Zambia, resulting in UNOPS increasing its advisory services with MCC by 10%.

Enhanced a credit risk system by implementing risk models for project appraisal and monitoring activities for the Financial Management Department of the African Development Bank.

As Project Manager for Jouve Senegal led a team of 25 engineers through the implementation of the ISO 9001 Quality Management System contributing to the delivery of improved products and services.



Andrew Leask

[linkedin.com/in/andrewleask](https://www.linkedin.com/in/andrewleask)

- **Career History:** Business Transformation, Jaguar Land Rover, Gaydon, UK
CEO, then Non-Executive Director, 247 Network, Brisbane, Australia
General Manager, Rapid Prototyping & Tooling, QMI Solutions, Brisbane, Australia
Project Manager, BMW & Rover Group, Gaydon, UK & Munich, Germany
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Engineering Business Management, University of Warwick, UK
BEng (Hons) Aeronautical Engineering & International Studies, University of Salford, UK
- **Nationality:** British/Australian
- **Languages:** English (native), French (intermediate), German (intermediate)
- **Achievements:**

Led a new-vehicle programme team at Jaguar Land Rover to save more than £50 million through a structured cost-reduction process.

Founded and led 247 Network from kitchen-table to be Australia's largest privately-held publisher of entertainment guides.

Turned a cutting-edge, but loss-making, multi million dollar rapid-prototyping division into a viable on going business. Facilitated a trade sale and exit within six months.



Peter Lee

[linkedin.com/in/peterwklee](https://www.linkedin.com/in/peterwklee)

- **Career History:** Operations Director, Agile-1, London, UK
Managing Director, Elite ConneXions Limited, Hong Kong
Director, Asia Head of Equities & Fixed Income Research, Global Sage, Hong Kong
Head of Equity Research APAC, Ardent Emerging Markets Limited, Hong Kong
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BA (Hons) Business Management, University of Teesside, UK
- **Nationality:** British/Chinese
- **Languages:** English (native), Cantonese (fluent), Mandarin (basic)
- **Achievements:**

As Operations Director for Agile-1, restructured the UK business by implementing an operations division incorporating new divisions including Shared Services, MIS, RPO, resulting in cost savings in excess of £5 million and doubling headcount growth.

Developed new systems for E-Signature, Digital On-Boarding, increasing efficiency by 74% and increased year-on-year revenue by 85% in 2016 at Agile -1.

As Head of Equity Research APAC at Ardent Emerging Markets Limited, closed one of Asia Pacific's largest deals increasing business profitability and surpassed annual target by 320%.



Temitope Makinde

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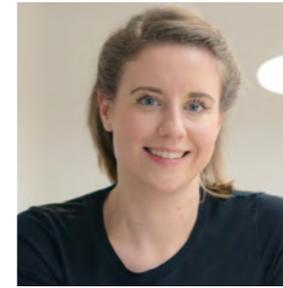
- **Career History:** Operation Analyst, World First, London, UK
Financial Operation Analyst, Gain Capital, London, UK
Customer Valued Management, Gain Capital, London, UK
Barclays Bank, Client Service Executive, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelors in Art, Accounting & Finance, Oxford Brookes University, UK
- **Nationality:** British/Nigerian
- **Languages:** English (fluent), Yoruba (fluent)
- **Achievements:**
As Client Executive at Barclays, effectively negotiated rates by successfully overseeing 80% of transaction to completions. Achieved a corporate award by proposing £12 million of financial investment solution to corporate client.
Successfully managed an IT transformation project in line with timescales by collaborating with offices and ensuring change project was successfully implemented and 100% success achieved in the timescale outlined.
As an Operations Analyst at World First, proposed upskilling development programme for the operational staffing team to drive operational efficiencies and upskilling of resources.



Sergei Makovejs

[linkedin.com/in/Sergejs-Makovejs-PhD](https://www.linkedin.com/in/Sergejs-Makovejs-PhD)

- **Career History:** Market and Technology Development Manager, Corning, Chester, UK
Market Development Analyst, Corning, New York, USA
Rail Automation Engineer, Siemens, Riga, Latvia
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD Electronic and Electrical Engineering, University College London, UK
MSc Telecommunications, Riga Technical University, Latvia
BSc Telecommunications, Riga Technical University, Latvia
- **Nationality:** Latvian
- **Languages:** English (fluent), Russian (native), Latvian (fluent)
- **Achievements:**
Led new product development initiative to enhance Corning's premium portfolio (optical fibre and cable business) profitability. Defended Corning's position at international standards to ensure compliance and subsequently carried out product promotion to secure key customers.
Managed a software development project to significantly lower (by factor of > 1,000) the time to simulate the performance of Corning products compared to generic industry offerings. Improved customer response time by approximately a factor of 3-5 to provide faster recommendations on optimum product choice.
Initiated and supervised six joint product demonstrations with external partners at major exhibitions in the USA to showcase advanced Corning products; published peer-reviewed papers on several technologically record-breaking innovations.



Helen Jane Martin

[linkedin.com/in/helen-jane-martin-35074a48](https://www.linkedin.com/in/helen-jane-martin-35074a48)

- **Career History:** Associate, Tulchan Communications, London, UK
Account Director, GK Strategy, London, UK
Senior Advisor to Shadow Policing Minister, House of Commons, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MA International Relations, University of Warwick, UK
Bachelor of Arts, History and Politics, University College Dublin, Ireland
Erasmus, International Relations, Sciences Po Paris, France
- **Nationality:** Irish
- **Languages:** English (native), French (intermediate)
- **Achievements:**
Through stakeholder engagement and message definition, ensured that one of my clients was the recipient of a multi-million pound Government contract whilst working at GK Strategy.
Through the development of a coherent body of evidence, ensured national front page coverage of Labour's policy in the run up to the 2015 General Election.
Graduated top of the class at the University of Warwick achieving a Masters in International Relations.



John Maxwell

[linkedin.com/in/john-w-maxwell](https://www.linkedin.com/in/john-w-maxwell)

- **Career History:** Chair of Division, Unscheduled Care, Belfast Health Social Care Trust (Belfast Trust) Belfast, Northern Ireland
Clinical Director, Emergency Medicine, Belfast Trust, Belfast, UK
Clinical Lead, Service Redesign, Peel Health Campus, Perth, Australia
Consultant Acute and Emergency Medicine, Belfast Trust, Belfast, UK
- **Education Highlights:** MBA, Warwick Business School, UK
MSc Medical Leadership, Birkbeck University of London, UK
FRCP, Royal College of Physicians, Edinburgh, UK
FRCEM, Royal College of Emergency Medicine, UK
MB, BCh, BAO, Medical Degree, Queens University Belfast, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
As Clinical Director successfully developed and implemented a Clinical Assessment Unit, which resulted in 1,680 fewer admissions to hospital each year and a 75% reduction in patients waiting over 12 hours in the Emergency department.
Achieved the key performance indicators of 88% and 75% for critically ill patients assessed in a private Australian Emergency Department, when lead for service redesign, by utilising Lean and DMAIC methodologies to engage stakeholders in service transformation.
As Chair of Division, analysed unscheduled admissions across four acute hospitals in Belfast, and led a team that developed a strategy to consolidate emergency care services allowing the trust to derive £2 million in savings from significant re-organisation.



Mark Mitchelson

[linkedin.com/in/drmarkmitchelson](https://www.linkedin.com/in/drmarkmitchelson)

- **Career History:** Chair of Division in Unscheduled & Acute Care, Belfast Health & Social Care Trust
Clinical Lead for Emergency Medicine, Mater Hospital, Belfast Health & Social Care Trust
Consultant in Emergency Medicine, NHS Grampian, Aberdeen & then Belfast Health & Social Care Trust
- **Education Highlights:** Executive MBA, Warwick Business School, UK
FRCEM, Royal College of Emergency Medicine, London, UK
MBChB, University of Aberdeen, UK
BSc (Med Sci), University of Aberdeen, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Led redesign as Training Programme Director for the Acute Care Common Stem (ACCS) and the Emergency Medicine Higher Specialist Training (EM HST) training schemes in the North of Scotland. These programmes were taken from enhanced monitoring, to use as a case example of change by the GMC.

As the first Clinical Lead for Major Trauma in the North of Scotland, led the negotiations, appraisal, and development of clinical services for the Major Trauma Centre, and launched and promoted the wider regional network.

Following appointment to the newly created role of Chair of Division within Belfast Health & Social Care Trust, used my abilities and resourcefulness to establish and develop the principles and processes of collective leadership and co-design within the organisation.



Rupal Mistry

[linkedin.com/in/rupalmistry](https://www.linkedin.com/in/rupalmistry)

- **Career History:** Executive Director, The Ashmore Foundation, London, UK
Programme Manager, Comic Relief, London, UK
Programme Manager, Africa Educational Trust, London, UK
Project Co-ordinator, Africa Educational Trust, London, UK
- **Education Highlights:** MA International Relations, University of Warwick, UK
BA (Hons) Philosophy and Politics, University of Essex, UK
- **Nationality:** British
- **Languages:** English (native), Gujarati (intermediate), Hindi (intermediate)
- **Achievements:**

Developed and executed the organisation's social investment strategy. Identified and assessed over 50 social impact organisations, allocating in excess of £1.1 million in philanthropic donations directly impacting over 1,000 members of marginalised communities in Emerging Market countries.

Executed the Foundation's corporate engagement strategy through the design and delivery of fundraising challenge events for Ashmore Group employees. Events have raised in excess of £250,000 engaging over 30% of employees globally.

Designed and commissioned a £1 million research programme, aimed at better understanding the economic and social contributions of the African Diaspora in the UK. Recommendations influenced policy and practice on diaspora engagement and investment in the UK and sub-Saharan Africa.



Kyriaki Mitsiou-Begg

[linkedin.com/in/kyriaki-mitsiou-begg](https://www.linkedin.com/in/kyriaki-mitsiou-begg)

- **Career History:** Operational Manager - Group Support Manager, Heart of England NHS Foundation Trust (HEFT), Birmingham, UK
Senior Sister – Ward Manager, Royal National Orthopaedic Hospital Trust (RNOH), Stanmore, UK
Naval Officer – Nurse, Athens Naval Hospital, Athens, Greece
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc in Higher Professional Education, Oxford Brookes University, UK
BSc in Nursing, Military University of Nursing, Athens, Greece
Certificate in Clinical Leadership, Institute of Leadership & Management through University College London Partners (UCLP), UK
- **Nationality:** Greek
- **Languages:** Greek (native), English (fluent)
- **Achievements:**

In my first month as Operational Manager in HEFT, successfully raised the theatre utilisation of Trauma & Orthopaedics (T&O) over 90% for the first time in 11/2 years. This was achieved by establishing weekly meetings to forward review and monitor the theatre lists, creating a policy about having stand-by patients to cover cancellations and reviewing the booking protocols for each doctor.

Achieved improvement in average length-of-stay for primary joint replacement patients by one day, resulting in an increase of the T&O Directorate's income and more patients receiving treatment.

Received an award to recognise the impact on patient safety of a project initiated and implemented to improve the accuracy of daily nursing handovers.



Jan Mnisi

[linkedin.com/in/jan-mnisi](https://www.linkedin.com/in/jan-mnisi)

- **Career History:** Platforms Delivery Lead, Channel 4 Television Corporation, UK
Assistant Vice President, Citibank, Ireland
Lead Software Development Engineer In Test, Zendesk Inc, Ireland
IT Consultant, AOL Inc, Ireland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BCom Informatics, University of South Africa, South Africa
- **Nationality:** South African, Irish
- **Languages:** English (fluent), Tsonga (native), Tswana (fluent), Sotho (fluent), Pedi (fluent), Afrikaans (intermediate), Zulu (intermediate)
- **Achievements:**

Redesigned and led the development of a reconciliation test tool for Citibank Shared Fund Services. As an online application, this tool reduced installation issues for users to zero %. Portability (ability to run on any operating system) increased to 100%.

Proposed and developed an automated test framework for AOL Media Planner, trained the non-technical staff and established a learning group to facilitate knowledge sharing. The automation code coverage went from 0% to 90%. 100% of Media Planner IT staff were successfully upskilled to take over the development.

Proposed and developed a system that tracked memory usage of Cisco unified communicator, identifying functionality for redesign, generating reports for a range of stakeholders. The application was launched with a memory footprint that was 10% less than the lower of our two main competitors.



Louan Mouton

[linkedin.com/in/louanmouton](https://www.linkedin.com/in/louanmouton)

- **Career History:** Head of Finance, Natural Capital Partners, London, UK
Senior Accountant, Red Kite, London, UK
Financial Analyst, BHP Billiton, London, UK
Audit Supervisor, Deloitte, Amsterdam, Netherlands
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Chartered Accountant, South African Institute of Chartered Accountants
BAcc (Hons) Finance and Accounting, University of South Africa, South Africa
BAcc Finance and Accounting, University of Stellenbosch, South Africa
- **Nationality:** South African and Dutch
- **Languages:** English (native), Afrikaans (native), Dutch (basic)
- **Achievements:**
Led office relocation project for 25 employees in London, researching locations and handling lease negotiations with resultant 10% saving on annual rent and operating costs.
Supervised consolidated group budgeting process (circa \$250 million) which involved 12 global functions in more than 10 locations. Completed project 25% ahead of schedule with limited increase in budget from prior year.
Achieved 10% cost reduction through outsourcing and renegotiation of professional services contracts and company restructuring.



Gurpreet Singh Muctor

[linkedin.com/in/GurpreetSinghMuctor](https://www.linkedin.com/in/GurpreetSinghMuctor)

- **Career History:** Director Enterprise Architecture and IT, Konica Minolta Inc., London, UK
Group Enterprise Architect, Veolia Group, Paris, UK
Enterprise IS Architect, Veolia UK, Birmingham, UK
Senior Business Analyst, BT, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Analysis, Design and Management of Information Systems, London School of Economics (Entrance Scholarship), UK
BSc Applied Biomedical Science, Nottingham Trent University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Established and directed a digital transformation programme for Konica Minolta's Business Technologies segment. With a budget of \$7 million, implemented global capabilities including Cloud Data Centres, Competency Centres and global applications to manage services.
Lead Architect assigned to support the group strategy of convergence for Veolia Water, Energy and Environmental Services business line. Defined the digital CRM blueprint for the line of business sales team that resulted in rolling out new digital sales process to 260 sales people in the UK.
Directed the development team's support service provisioning and assurance business capabilities for BT. Managed scope of complex releases covering 10 operational teams, 14 capability platforms, and over 50 on shore and off shore design and development personnel.



Nick Mulholland

[linkedin.com/in/nickmulholland7](https://www.linkedin.com/in/nickmulholland7)

- **Career History:** Director Of Internal Audit, DMGT plc, London, UK
Finance Director, Mail Online, Metro.co.uk, Elite Daily, London, UK
Business Process Engineer, British Council, London, UK
Financial Analyst, Live Nation, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
CIMA Qualified Accountant, ACMA, CGMA
PRINCE2® Practitioner
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Whilst Finance Director at dmg media (a business unit within DMGT), played a key role in the exponential growth in the internet phenomenon Mail Online. With a global headcount growth of <90 in July 2010 scaling to > 650 as at July 2015; and year on year revenue growth peaks at 74%.
At dmg media, led the successful financial integration of the acquired EliteDaily.com, the premier online news platform for and by millennials, with 80 million visitors per month.
As a Business Process Engineer worked in overseas territories, including Madrid and Beijing, on 'Tax & Status' policies that clarified how the British Council could trade commercially in the local environments.



Dare Oduye

[linkedin.com/in/dareoduye](https://www.linkedin.com/in/dareoduye)

- **Career History:** Manager of Proposals: Bechtel Corporation, Oil, Gas and Chemicals, London, UK
Area Project Engineer on Carbon Holdings Limited – OPC Project: Bechtel Corporation, Oil, Gas and Chemicals, London, UK
Project Manager, Stockgap Fuels Limited, Port Harcourt, Nigeria
Area Project Engineer Bechtel Corporation, London, UK and Mumbai, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MEng (Mechanical Engineering), Loughborough University, UK
National Diploma in Management-level 5, CMI, UK
APM Project Management Qualification, Association of Project Managers (APM), UK
- **Nationality:** British and Nigerian
- **Languages:** English (native), Nigerian (native), Arabic (intermediate)
- **Achievements:**
Increased efficiency of the bidding process for major oil and gas contracts over a six-month period that resulted in 40% reduction in the proposal generation cycle.
Designed and built first ever fully automated Storage terminal for liquid hydrocarbon fuel in Sub-Saharan Africa leading to a significant improvement in stock accountability and operational efficiency to over 95% utilisation.
Conducted market profitability analysis of key oil and gas markets and developed market penetration /retention strategies which helped Bechtel remain competitive in an ever-evolving industry.



Oritseweyimi Ogbe

[linkedin.com/in/droogbe](https://www.linkedin.com/in/droogbe)

- **Career History:** Deputy Director, Health Financing, National Primary Healthcare Development Agency (NPHCDA); Abuja, Nigeria
Technical Advisor to the Executive Director/CEO; NPHCDA, Abuja, Nigeria
Senior Planning Officer, Department of Planning, Research and Statistics; NPHCDA, Abuja, Nigeria
Medical Officer, Royan Hospital, Lagos, Nigeria
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters in Public Health (MPH), University of Lagos, Nigeria
Bachelor of Medicine and Surgery (M.B.ch.B), Obafemi Awolowo University, Nigeria
- **Nationality:** Nigerian
- **Languages:** English (fluent)

■ **Achievements:**

As Lead Planning Officer, coordinated the development of Nigeria's Ward Minimum Health Care Package which defined national priorities at primary care level; and served as the basis for articulating one of the Benefit Packages for the National Health Insurance Scheme.

Anchored the Expert Committee that developed the national Primary Health Care (PHC) Management Information System for Nigeria which is the vehicle for capturing health data from over 20,000 PHC facilities across the country.

Led the NPHCDA's collaboration with the World Bank to assess impact of budgetary input on Primary Health Care service delivery in selected State in Nigeria; generating evidence for targeted advocacy to improve financing for health.



Gaurav Pandey

[linkedin.com/in/gauravpandeywbs](https://www.linkedin.com/in/gauravpandeywbs)

- **Career History:** Business Analyst, Lloyds Banking Group, London, UK
Business System Analyst, Thomson Reuters, Canary Wharf, UK
Data Quality SME, Alcatel Lucent, Maidenhead, UK
Senior Technical Associate, British Telecom, Brentwood, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Engineering, Kumaon Engineering College, India
- **Nationality:** British
- **Languages:** English (fluent), Hindi (native)

■ **Achievements:**

Performed Business Analysis activities for TSB home insurance move from Lloyds to AVIVA. This led to successful completion of regulator mandatory requirement fulfilment.

Developed systems integration operating model for Thomson Reuters resulting in increase in efficiency and process improvement.

As Data Quality Subject Matter Expert assisted in offshoring of Alcatel Lucent Data Quality operations resulting in cost benefit.



Trupti Parikh

[linkedin.com/in/truptiparikh](https://www.linkedin.com/in/truptiparikh)

- **Career History:** Senior Manager, Cognizant, London, UK
Project Manager, Accenture, London, UK
Telecommunications Project Manager, Nokia, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Computer Technology, Engineering, University of Mumbai, India
- **Nationality:** British
- **Languages:** English
- **Achievements:**

Achieved 50% cost and resource savings for global reinsurance client by creating a business case to merge three workflow systems into a single solution and deliver the associated organisational change to maximise operational performance whilst minimising client disruption.

As a Programme Manager, achieved 30% increase in Cognizant's revenue from a large media house in the UK through a successful sales and delivery of a solution to enhance Property and Maps portal functionality of over 70 customer-facing regional websites. Also received client excellence awards for managing overall delivery.

Successfully managed the approval of project initiation document and business case across senior stakeholders to deliver a retail mobile solution for a global telecom major on iOS, Android and Windows platforms to maximise end users operational performance of telecom services by 20%.



Hetal Patel

[linkedin.com/in/hetalpatel2009](https://www.linkedin.com/in/hetalpatel2009)

- **Career History:** Marketing Director, First Data, London, UK
Sales & Marketing Director, Crossflow Payments, London, UK
Senior Brand Manager, AXA Group, London, UK
Head of Marketing & Retail Services, epay Ltd, Basildon, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Diploma in Marketing, Chartered Institute of Marketing, Cambridge Professional Academy, UK
BA (Hons) Business Studies – Marketing Pathway, University of Westminster, UK
- **Nationality:** British
- **Languages:** English (native), Gujarati (basic), Hindi (basic)
- **Achievements:**

Increased lead volume by 25% and retention by 15% at First Data by establishing a range of marketing automation programmes to improve the client experience.

As Head of Marketing & Retail Services at epay, launched mobile network Point-Of-Sale Activation programme in 800 Tesco Extra and Superstores, generating a 15% increase in mobile top-ups across a six month period in a market declining by 10%.

Increased Homechoice TV & broadband sales by 62% and reduced the average CPA by 50% within first five months at Video Networks through better targeting and more efficient use of marketing.



Pulok Paul

[linkedin.com/in/pulok-paul](https://www.linkedin.com/in/pulok-paul)

- **Career History:** Senior Manager EMEA (SAP Finance & procurement), Astellas Pharma Europe, London, UK
SAP Finance and Controlling lead, Lloyds Banking group, London, UK
SAP Controlling lead Europe, Chevrolet Europe, London, UK
SAP Finance and Controlling lead, Siemens, Netherlands
- **Education Highlights:** Executive MBA, Warwick Business School, London.
Bachelor of Commerce, North-Eastern Hill University, India
- **Nationality:** British
- **Languages:** English (fluent), Hindi (fluent), Bengali (fluent)
- **Achievements:**
 - Led a team of 12 to design and implement approval workflow solution for EMEA, which saved an estimated yearly 52 days of senior management's time yearly through this automation.
 - Lead a team of eight to design and implement banking solution to automate payment process for CIS countries which addressed critical audit identified deficiencies and reduced administrative headcount by 13 FTEs.
 - Lead a team of 10 to service transition a global IT support model around Application and Infrastructure to IT service provider, which contributed towards 40% improvement in service delivery along with centralised controls.



Patrick Pittaway

[linkedin.com/in/patrick-pittaway](https://www.linkedin.com/in/patrick-pittaway)

- **Career History:** Corporate Development & Strategy Director, West Cumbria Mining, Haywards Heath, UK
Associate Director Corporate Finance, Cantor Fitzgerald, London, UK
Investment Manager, Philia SA, Geneva, Switzerland
Investment Advisor, Genesis Fund Advisors, Geneva, Switzerland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc Mineral Project Appraisal, Imperial College London, UK
BSc (Hons) Geology, University of Edinburgh, UK
- **Nationality:** British and Swiss
- **Languages:** English (native), French (near fluent)
- **Achievements:**
 - As Corporate Development and Strategy Director for West Cumbria Mining, developed corporate finance function and strategy for significant engagement with financial community, to raise over \$200 million in project finance.
 - As Portfolio Manager for URAM co-managed and grew firm's assets under management to over \$600 million while delivering outstanding performance for which I was awarded the prestigious Citywire AAA rating.
 - Conceptualised innovative new investment funds, including highly successful Beyond Carbon Metals Fund to focus on environmental metals.



Manish Pillay

[linkedin.com/in/pillaymanish](https://www.linkedin.com/in/pillaymanish)

- **Career History:** Programme Module leader, Aston Martin Lagonda, Gaydon, UK
Project and Liaison Manager, McLaren Automotive Limited, Woking, UK
Account Manager and Business Integrator, Techmahindra, Hyderabad, India
Strategic Business Unit Head, C.E.R.A Technologies, Pune, India
- **Education Highlights:** Bachelor of Engineering, Mechanical, University of Pune, India
Project Management Professional (PMP Certified), PMI institute, USA
- **Nationality:** Indian
- **Languages:** English (fluent), Hindi (fluent), French (intermediate), German (basic), Tamil (fluent), Marathi (fluent)
- **Achievements:**
 - Proposed new processes, technologies and supplier sources resulting in a lifetime saving of £3 million per programme and further £2 million over model year updates.
 - Proposed a business outsourcing model and execution plan at McLaren, successfully implementing the plan growing from a team of three members to 35 within two years.
 - Transitioned from a role of a Team leader to Business unit Head to help a French Company set up its Offshore Design centre in India from scratch. Successfully led the company from being a start-up to 25 member team within four years.



Kavitha Prakash

[linkedin.com/in/k-prakash](https://www.linkedin.com/in/k-prakash)

- **Career History:** Vendor and Outsourcing Governance Manager, State Street Bank and Trust Company (SSBTC), London, UK
Business Supplier Relationship Manager (BSRM) & Business Continuity Manager, Citibank (Citi), London, UK
Operations Consultant, Polaris Software Labs Limited, London, UK
BPO Delivery Manager, Tata Consultancy Services (TCS), Chennai, India
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Post Graduate Diploma in Management (PGDM), Xavier Institute of Management and Entrepreneurship (XIME), Bangalore, India
Bachelor of Commerce, Bharata Mata College, Cochin, India
- **Nationality:** British
- **Languages:** English (fluent), Malayalam, (native), Hindi (fluent), Tamil (fluent), Spanish (basic), Arabic (basic)
- **Achievements:**
 - Reduced vendor operational costs by US\$350,000 annually from 2013 – 2016 by identifying, planning and implementing several strategic digital solutions.
 - Facilitated the implementation of a new global accounting platform for Investment and Brokerage processes for a retail bank, managing activities across four international locations, 1,000 testing scripts, 23 testers and business stakeholders.
 - Managed a global relocation project moving 500 personnel to a low cost location for a major US bank.



Emmanuel Ranchin

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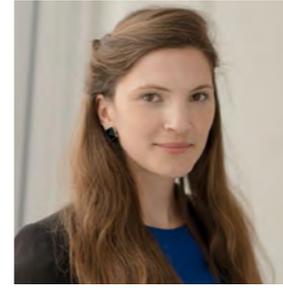
- **Career History:** Finance Strategic Systems Manager, Secure Trust Bank PLC, Solihull, UK
AVP – Information Security, State Street Global Services – Office of the CAO, Dublin, Ireland
Project Manager – New Markets Entry, Allianz Worldwide Care SA, Dublin, Ireland
Project Manager – Shared Services Finance, The Royal Bank of Scotland, Edinburgh, Scotland and Dublin, Ireland
- **Education Highlights:** Executive MBA, Warwick Business School, UK
H. Dip. Leadership Development, University College Cork, Ireland
PhD Physical Chemistry, Trinity College Dublin, Ireland
Diploma Chemical Engineering, École nationale supérieure de chimie de Lille, France
- **Nationality:** French, Irish
- **Languages:** French (native), English (fluent), German (intermediate)
- **Achievements:**
Led Information Security Operational Risk Excellence initiatives across teams in the Europe, Middle East and Asia region, resulting in an increase of the team size from two to five due to wider remit of the team.
Implemented a key health insurance reinsurance agreement in Saudi Arabia, leading to wider distribution, greater customer service and additional partnerships in Egypt and Dubai.
Redesigned and implemented control frameworks as part of migration projects for Group Finance and Shared Service teams.



Jonathan Rogers

[linkedin.com/in/jonathan-rogers](https://www.linkedin.com/in/jonathan-rogers)

- **Career History:** Head of Category Marketing – EMEA (Europe, Middle East and Africa), Vax Ltd, Birmingham, UK
Head of Category Marketing – UK, Vax Ltd, Birmingham, UK
Senior Product Manager – UK, Vax Ltd, Birmingham, UK
Brand and Product Strategy Manager, Thorntons Chocolate, Derbyshire, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Postgraduate Diploma in Marketing, CIM, Derby University, UK
MSc Marketing and Strategy, Warwick Business School, UK
BA (Hons) Marketing and Economics, University of Huddersfield, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Passionate and results driven Head of Category Marketing and Chartered Marketer (CIM) with over twelve years commercial and creative marketing experience. Proven track record of leading teams, driving brands, delivering effective marketing strategies and utilising consumer insight for innovative New Product Development (NPD) within retail and online channels.
Driven expansion within new emerging categories delivering 250% growth achieving over £50 million within three years, with responsibility for category strategy, P&L, three year product roadmap and marketing launch plan.
Successfully led and managed cross-functional teams across multiple industries, diverse international blue chip organisations and great brands ranging from Tea (Twinings) and Chocolate (Thorntons) to Pharmaceutical (Johnson & Johnson, GSK) and Floorcare (TTi, Vax).



Abigail Roos

[linkedin.com/in/abigailroos](https://www.linkedin.com/in/abigailroos)

- **Career History:** Business Application Support Team Lead, Sky UK, London, UK
Process and Systems Improvement Team Lead, Sky UK, London, UK
- **Education Highlights:** Bachelor of Science, Software Development and Communication Science, Midrand Graduate Institute, South Africa; graduated magna cum laude.
Bachelor of Arts (Hons) Organisational Communication, University of South Africa, South Africa
- **Nationality:** South African
- **Languages:** English (native), Afrikaans (fluent)
- **Achievements:**
Established, developed and lead an operational team delivering 2nd and 3rd line technical support and maintenance for 20 applications used by 30,000 customers. Function responsibility grew exponentially requiring efficient process design and healthy 3rd party and business partnerships.
Initiated, planned and executed the major modernisation and relaunch of a strategic intranet platform, effectively collaborating with 300 business stakeholders throughout delivery. 45 additional sites have been requested, created and delivered equating to a 65% increase in site numbers and estimated capital expenditure saving of £2 million over a 10-month period.
Undertook deployment of the strategic intranet platform across European territories requiring technical engagement and coordination of various stakeholders. Launched within two months, this enabled language localisation and promoted collective brand and community across the group.



Maxym Rychkov

[linkedin.com/in/maxymrychkov](https://www.linkedin.com/in/maxymrychkov)

- **Career History:** Senior Operational Engineer, EDF Energy, London, UK
Project Manager, World Association of Nuclear Operators (WANO), Paris, France
Operations Engineer, EDF Energy, Ipswich, UK
Scientist, Royal Institute of Technology, Stockholm, Sweden
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Post Graduate Certificate, Mechanics of Project Finance, Middlesex University, UK
Master of Science, Sustainable Energy Engineering, Royal Institute of Technology, Sweden
Master of Science, Mechanical Engineering, National University of Nuclear Energy and Industry, Ukraine
- **Nationality:** British/Ukrainian/Russian
- **Languages:** English (fluent), Russian (native)
- **Achievements:**
Managed an operational team to develop organisational and functional capability for 900 station personnel while actively participating in an £18 billion infrastructure project approval process.
Achieved zero accident success ratio, whilst maintaining £1 million daily electricity production operation by implementing best practices and by maintaining compliance production framework.
Led 10 technical audit processes to improve operational performance, managing a team of 30 international experts.



Peter Sargent

[linkedin.com/uk/petersargent](https://www.linkedin.com/uk/petersargent)

- **Career History:** Head of Transaction Banking, Europe and Middle East, Australia and New Zealand Banking Corp ("ANZ"), London, UK
Head of Sales Corporate Transaction Services, Lloyds Bank, London, UK
Head of Trade Sales, Europe, Citigroup, London, UK
Head of Trade, UK, ABN Amro, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
- **Nationality:** British
- **Languages:** English (native), French (basic), Nepalese (basic)
- **Achievements:**

Achieved four fold revenue increase over eight-year period for Transaction Banking at ANZ without incurring any inflation in costs.

Seen as a subject matter expert by the market and by ANZ for international trade finance.

Initiated, built and rolled out a three-year career development programme for ANZ team members to remedy skills gaps in readiness for promotion opportunities.



Harpreet Sarna

[linkedin.com/in/harpreetsarna](https://www.linkedin.com/in/harpreetsarna)

- **Career History:** Team Leader and Medicolegal Adviser, Medical Protection Society Ltd, London, UK
General Practitioner, Highgate Group Practice, London, UK
Clinical Lead, Harmoni HS Ltd, London, UK
Law & Ethics Tutor, University College London, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MRCGP, Royal College of Practitioners, UK
LLM (Legal Aspects of Medical Practice), Cardiff University, UK
MBBS, St Bartholomew's and the Royal London School of Medicine and Dentistry, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Promoted to lead two teams, both of which regularly exceeded service delivery targets, and seconded to a working group that reviewed the resource modelling. Influenced key design decisions of an ambitious multimillion-pound organisation change programme.

Led over 100 general practitioners and nurses, delivering out of hours primary care to over one million individuals in north London. Through service modernisation, thoughtful leadership and active stakeholder management, achieved four consecutive quarters of improved user experience surveys and reduced staff turnover, and awarded a contract renewal.

Part of the sales team at Harmoni that pitched for and won two contracts, each worth over £1 million per year, to deliver primary care in Greater London.



Padma Sekhar

[linkedin.com/in/padma-s](https://www.linkedin.com/in/padma-s)

- **Career History:** Diagnostics Account Manager, PerkinElmer, UK
LIMS Sales Consultant, Autoscribe Informatics, UK
Technical Sales Specialist, Chromsystems GmbH, UK
Account Manager, Anatune, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters, Analytical Chemistry, University of Massachusetts, Amherst, USA
Chemistry, University of Manchester, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Won a £350,000 tender to supply Vitamin D and Immunosuppressants diagnostic kits for a major UK hospital.

Organised customer workshops and increased sales by 18% for newborn screening and steroids products.

Implemented sample clean protocols during Batelle employment to assist extraction of compounds, increasing efficiency and down time of instruments.



Hatul Shah

[linkedin.com/in/hatul-shah](https://www.linkedin.com/in/hatul-shah)

- **Career History:** Director Sigma Pharmaceuticals plc, Watford, UK
Director 12 Independent Pharmacies, London, UK
Director JBK Property Ltd., Middlesex, UK
Director SCD UK, Watford, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Pharmacy, Kings' College, London, UK
- **Nationality:** British
- **Languages:** English
- **Achievements:**

Developed 12 High Street pharmacies into modern, patient-driven businesses with an estimated worth of £20 million.

Consistently awarded accolades in the Pharmacy Industry; Entrepreneurship, Pharmacy of the year, Health & Beauty Retailer of the Year and Young Pharmacist of the year.

Established a Pharmaceutical Licensing company, developing drug dossiers being manufactured in India and China, amassing 60 licences to-date.



Chetan Sharma

[linkedin.com/in/c-sharma](https://www.linkedin.com/in/c-sharma)

- Career History:** Commercial Controller – Soft Trim & Acoustics (Europe) division, IAC Group, Birmingham, UK
 Senior European Finance Manager, IAC Group, Birmingham, UK
 European Finance Manager, IAC Group, Birmingham, UK
 Audit Assistant Manager, KPMG, Birmingham, UK
- Education Highlights:** Executive MBA, Warwick Business School, UK
 ACCA (Association of Chartered Certified Accountants), UK
 BA (Hons) Economics, University of Leicester, UK
- Nationality:** British
- Languages:** English (native), Gujarati (fluent), French (basic)
- Achievements:**

Achieved \$8 million of commercial recoveries through open dialogue with Commercial, Operations and Finance departments enabling the European region to meet its Operating Income roadmap.

Led the consolidation of two European shared service centres generating cost savings of \$1 million annually with a payback of less than two years.

Reduced the month-end close timetable for the European region from ten days to five days by implementing a number of standardised processes and robust controls, and then presented the improved processes globally to help reduce the quarterly close timetable by 50% to be in line with industry peers.



Sameer Siddiqui

[linkedin.com/in/samsidq](https://www.linkedin.com/in/samsidq)

- Career History:** Regional Technical Support Engineer – Europe Africa, Weatherford, Aberdeen, UK
 Regional Applications Engineer - Middle East North Africa, Weatherford, Abu Dhabi, UAE
 Service Engineer – Instrumentation, Servtech, Dubai, UAE
 Instrument & Control Engineer, CH2M Hill, Abu Dhabi, UAE
- Education Highlights:** Executive MBA, Warwick Business School, UK
 Bachelor of Engineering, Instrumentation & Control, Manipal Institute Of Technology, Manipal, India
- Nationality:** Indian
- Languages:** English (fluent), Hindi (native), Urdu (fluent), Arabic (intermediate)
- Achievements:**

Developed and implemented a project tracking framework to globally manage sales, deliveries, and operations for the product line worth \$16 million turnover at Weatherford, which greatly improved project management efficiency and sales cycles.

Achieved 300% above target sales in Europe & Africa in 2014 as one of two Product Line specialists for the region.

Directed team of eight as Lead Actor to win 1st Prize two years consecutively in a national university cultural drama festival.



Dilraj Singh

[linkedin.com/in/raj-singh1](https://www.linkedin.com/in/raj-singh1)

- Career History:** Global Product Manager, Delphi Automotive PLC, UK
 European Finance Planning & Analysis Analyst, Delphi Automotive PLC, UK
 Global Finance Planning & Analysis Senior Analyst, Rockwell Automation PLC, UK
 European Trade Analyst, Deutsche Bank AG, UK
- Education Highlights:** Executive MBA, Warwick Business School, UK
 BA (Hons) Economics & Business, Coventry University, UK
- Nationality:** British
- Languages:** English (native), Hindi (intermediate), Panjabi (native)
- Achievements:**

As part of EMEA leadership team for Delphi Automotive, implemented a regional risk management strategy, which allowed the business to mitigate short term revenue and profit risk.

Automated end-to-end processes for product development as a Global product manager for Delphi Automotive which resulted in 30% efficiency improvement and driving functional accountability.

As Global Finance Planning Analyst, managed the roll out of the global forecasting and budgeting process, resulting in data driven decision-making and contributing to an improvement of 5% gross margin.



Liam Sloan

[linkedin.com/in/liamsloan](https://www.linkedin.com/in/liamsloan)

- Career History:** Business Development Director, Corndel, London, UK
 Head of Business Development, Ingeus, London, UK
 Senior Business Development Manager, Ingeus, London, UK
 Business Development Manager, Ingeus, London, UK
- Education Highlights:** Executive MBA, Warwick Business School, UK
 MA (Distinction) in Print Journalism, University of Sheffield, UK
 BA (First Class) Politics and Government, University of Warwick, UK
- Nationality:** British
- Languages:** English (native)
- Achievements:**

Headhunted by apprenticeship start-up Corndel to develop B2B marketing strategy and establish sales function to respond to the introduction of the Apprenticeship Levy on large UK businesses and deliver rapid growth 2017-2020.

Developed and executed diversification strategy for Ingeus to enter the health market, establishing strategic partnership with a leading NHS applied research centre to bid, win and deliver the NHS Diabetes Prevention Programme with total contract value of £20 million (2016).

Led bid for Reducing Reoffending Partnership joint venture between Ingeus, CGL and St Giles Trust to enter the outsourced probation service market, winning Ministry of Justice contracts with total contract value of £650 million (2014).



David Smith

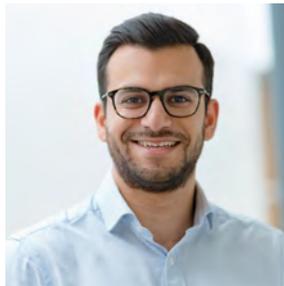
[linkedin.com/in/david-smith-7566775](https://www.linkedin.com/in/david-smith-7566775)

- **Career History:** Programme Manager, Network Rail, UK
Route Programme Director, Network Rail, UK
Project Manager, Network Rail, UK
Development Manager, Network Rail, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MSc, Imperial College London, UK
- **Nationality:** British
- **Languages:** English (native), Japanese (basic), French (intermediate)
- **Achievements:**

As Programme Manager, increased business turnover by 20% through negotiating new contracts and implementing efficiency programmes.

As Programme Director increased turnover by £15 million through securing and successfully delivering new business in twelve months.

Successfully delivered £119 million project and drove through project development to identify and removed £30 million of inefficiencies over 3 1/2 year duration.



Kiran Sodha

[linkedin.com/in/kiransodha](https://www.linkedin.com/in/kiransodha)

- **Career History:** NHS Clinical Entrepreneur Fellow – NHS England, UK
Director - New House Medical Limited & TheDoctorService.co.uk, UK
General Practitioner with an interest in lifestyle and disease prevention medicine, UK
Junior Doctor – London and Newcastle Hospitals, UK
- **Education Highlights:** Executive MBA, Warwick University Business School, UK
Membership of the Royal College of General Practitioners, UK
Medicine (MBBS), Newcastle University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Created a new online doctor prescribing healthcare platform, TheDoctorService.co.uk, which is planning to launch in September 2017, providing online consultations and prescriptions to patients in the UK.

Winner of WBS International Case Challenge Competition 2017 as part of WBS team, tasked with a new or innovative way to manage Sepsis. Designed a new and viable product to reduce skin sepsis rates in the Australian Aboriginal Community.

Co-created and delivered a new teaching programme voluntarily, including revision weekends for medical students, at a district General Hospital in North East England which continues five years on, now delivered by a clinical teaching fellow.



Suzanne St. Rose

[linkedin.com/in/suzannestrose](https://www.linkedin.com/in/suzannestrose)

- **Career History:** Director in Pharmacoepidemiology, Allergan, Marlow, UK
Associate Director, Takeda, London, UK
Regional Epidemiologist and Biostatistician, GSK Vaccines, Wavre, Belgium
Statistician/Clinical Data Analyst, The Royal Marsden NHS Foundation Trust, Sutton, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD in Epidemiology, University of Edinburgh, UK
MSc (Cum Laude), Veterinary Epidemiology, Utrecht University, Netherlands
Doctor of Veterinary Medicine (Honours), University of the West Indies, Trinidad and Tobago
- **Nationality:** Trinidadian
- **Languages:** English (native), Italian (basic)
- **Achievements:**

As Lead Epidemiologist at Allergan, accelerated delivery of a critical report for conditional marketing authorisation for a product, in the midst of organisational re-structuring, by prioritising and delegating tasks and providing motivation and direction to create a positive work environment.

Completed a post-authorisation safety study protocol in-house within a stringent deadline, cutting costs by approximately £25,000.

Created and developed, in collaboration with several other Epidemiologists, the first Epidemiology e-learning in GSK Vaccines, which was rolled out to over 10,000 staff members.



Kayo Takenoshita

- **Career History:** Programme Policy Officer, United Nations World Food Programme, various countries including Uganda, Sudan, Afghanistan, Jordan, and Syria
Civil Affairs Officer, United Nations Peacekeeping Mission in Sudan, Rumbek, (South) Sudan
Microcredit Advisor, General Union of Cooperatives, Maputo, Mozambique
Equity Analyst, J.P. Morgan Investment Management Inc., Tokyo, Japan
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Science, Agricultural Economics, University of London, UK
Postgraduate Certificate, Delivery Science for International Nutrition, Friedman School of Nutrition Science and Policy, Tufts University, USA
Bachelor of Art, Economics and International Relations, Tufts University, USA (Cum Laude)
- **Nationality:** Japanese
- **Languages:** Japanese (native), English (fluent), French (intermediate), Portuguese (intermediate)
- **Achievements:**

Improved cost efficiency in delivering life-saving assistance to four million people in Syria through detailed project appraisal and implementation management of over 50 NGOs.

Led the technical aspect in the \$700 million budget innovative food voucher programmes, benefiting over two million Syrians in the Middle East.

Managed various large scale quantitative and qualitative food security and market assessments in nine countries in East and Central Africa, resulting in the formulation of the response plans.



Deepika Thakur

[linkedin.com/in/d-thakur](https://www.linkedin.com/in/d-thakur)

- **Career History:** Consultant, Proton6, Birmingham, UK
Business Development Manager, Proton6, Birmingham, UK
On Call Manager, Sevacare UK Ltd, Birmingham, UK
Trainee Clinical Scientist, Cadbury's Global Science Centre, Reading, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master of Science, Biomedical Science, University of Wolverhampton, UK
Bachelors of Science (Hons), Biomedical Science, De Montfort University, UK (Top Student Award)
- **Nationality:** Indian (Permanent UK Resident)
- **Languages:** English (fluent), Hindi (fluent), Punjabi (fluent) and Gujarati (intermediate)

■ **Achievements:**

Streamlined processes improving efficiency and introduced new business strategies to increase passive income of the business. As a result, increased profitability by more than 285% over two-year period.

Introduced new procedures, automated processes and implemented target based techniques primarily focusing on staff efficiency at Sevacare. Subsequently, increased staff productivity and reduced average ring time by 87.5% in three months.

Successfully procured and project managed multiple property development projects, instigating on average 40% capital appreciation.



Johan Van Staden

[linkedin.com/in/johanscrum](https://www.linkedin.com/in/johanscrum)

- **Career History:** Associate Director of Cloud and Infrastructure, CompareTheMarket.com, London, UK
Head of Enterprise Development & Data, Betfair, London, UK
Development Manager, EDF Trading, Victoria, London, UK
DevOps & Agile Transformation Lead, Barclays, Manchester, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Dip. Computer Science, Computer Training Institute, South-Africa
- **Nationality:** British/South African
- **Languages:** Afrikaans (native), English (fluent)

■ **Achievements:**

Led the data department of 50+ to deliver a Data Virtualisation platform for Betfair Ltd. This was a strategic piece to enable the organisation to get data by self-service reporting which, on implementation, reduced BAU demand on the data team by 60%.

Transformed the operations function at CtM, from a traditional and manual operations team to a 21st Century automation department by using cloud services and infrastructure, and scripting technologies. Overseeing an operational budget of £5 million.

Introduced the agile development methodology in the Credit Risk department at Rabobank International which moved from a slow waterfall release process to a lean agile department during an 18-month programme. Approaching the end of the programme, the teams released new product development once a month increasing the speed to market by 500%.



Danny Thomas

[linkedin.com/in/dannythomasrollsroyce](https://www.linkedin.com/in/dannythomasrollsroyce)

- **Career History:** Programme Manager – Product Introduction, Rolls-Royce plc, Derby, UK
Operations Manager, Rolls-Royce plc, Inchinnan, UK
Planning & Control Manager, Rolls-Royce plc, Montreal, Canada
Inventory Manager, Rolls-Royce plc, East Kilbride, UK

- **Education Highlights:** Executive MBA, Warwick Business School, UK
Master in Physics with Honours of the First Class, Astrophysics, University of St. Andrews, UK

- **Nationality:** British
- **Languages:** English (native)

■ **Achievements:**

Managed the site move of three major aero engine production lines and safely moved over 70 direct reports from East Kilbride to Inchinnan sites in Scotland, with no impact to the customer in quality, cost or lead-time.

Delivered a £12.7 million inventory reduction and cash benefit through the development and implementation of a differential material ordering system in addition to the execution of a supply chain strategy for improved use, surplus returns and targeted sales.

Managed \$2.6 million global tooling project with cross-functional leadership across multiple businesses. Successful implementation resulted in \$1 million savings to the approved spend, with all critical path tooling delivered on time and in accordance with the quality specification.



Rajeev Vadgama

[linkedin.com/in/rajeevvdgama](https://www.linkedin.com/in/rajeevvdgama)

- **Career History:** Head of Projects Wales, Furrer+Frey, UK
Senior Project Manager, Furrer+Frey, UK
Performance Improvement Manager, Network Rail, UK
Project Manager, Network Rail, UK

- **Education Highlights:** Executive MBA, Warwick Business School, UK
Masters of Programme and Project Management (MSc), University of Warwick, UK
Bachelor of Science, Architecture, University of East London, UK

- **Nationality:** British
- **Languages:** English (native), Gujrati (basic)

■ **Achievements:**

Developed new business through frameworks and partnerships with local companies which resulted in a 30% increase in sales and 5% increase in profits.

Increased efficiency of the business by 40% in 12 months by restructuring the organisation, strategically outsourcing key activities and setting clear performance management targets for teams.

Set up accountability channels of 120 projects to the Wales Rail Board, projects received proper financing, and support and resource from director level. The process helped to deliver £35 million of improvements to the rail services in Wales.



Roman Viliavin

[linkedin.com/in/romanviliavin](https://www.linkedin.com/in/romanviliavin)

- **Career History:** Vice CEO, Promodo, Kharkiv, Ukraine
Head of SEO Department, Promodo, Kharkiv, Ukraine
SEO specialist, Promodo, Kharkiv, Ukraine
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Specialist, National Law Academy, Kharkiv, Ukraine
- **Nationality:** Ukrainian
- **Languages:** Russian (native), Ukrainian (native), English (fluent), Spanish (intermediate)
- **Achievements:**

As a head of SEO department at Promodo, redesigned operational processes and achieved five-times revenue increase with 85% profit margin, with unit becoming 40% revenue contributor.

As a Vice CEO, re-engineered the whole business development approach in Promodo. Implemented lead generation and marketing automation processes, set up sales and marketing departments that helped the company to become a prominent leader in online marketing in Ukraine, with 20% market share and number one in clients' billing ratings.

As a Vice CEO at Promodo, entered UK, Kazakhstan, Azerbaijan and Georgian markets, opened offices in the UK and Kazakhstan, increasing overseas income from 20% in 2012 to 55% in 2015.



Peter Washer

[linkedin.com/in/peterwasher](https://www.linkedin.com/in/peterwasher)

- **Career History:** Professional Development Manager, Institution of Structural Engineers, London, UK
Education Adviser, Royal College of Radiologists, London, UK
Lecturer in Medical Education, Queen Mary, University of London, UK
Lecturer in Clinical Communication, University College, London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
PhD History and Philosophy of Science, University College London, UK
MA Higher Education, University of Greenwich, London, UK
MA Medical Law and Medical Ethics, Kings College London, UK
- **Nationality:** British
- **Languages:** English (native), Italian (intermediate), German (intermediate)
- **Achievements:**

Founded a UK-wide training programme for built environment professionals, with a turnover of 110% above budget expectations in the first year and a growth of five times that amount in the second year.

Led a project with academics and clinicians to develop the world's first postgraduate teaching qualification for radiology, as part of the University of Dundee's online Masters in Medical Education.

Conceived and edited a textbook and associated website for medical students, published by Oxford University Press, that won first prize in its category in the British Medical Association's Book Awards.



Louise Welch

[linkedin.com/in/louise-welch](https://www.linkedin.com/in/louise-welch)

- **Career History:** Director of Supply Chain Planning, Sony Interactive Entertainment Europe (SIEE), London, UK
Senior Operations Manager, Sony Interactive Entertainment Iberia, Madrid, Spain
European New Release Manager, Sony Interactive Entertainment Europe, London, UK
Operations Planner, Sony Interactive Entertainment Europe/Iberia, Madrid and London, Spain & UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Arts in French and Spanish, University of Southampton, UK
- **Nationality:** British
- **Languages:** English (native), Spanish (fluent), French (intermediate)
- **Achievements:**

Developed new processes and an operational framework for working with a new European warehouse provider, achieved 20% cost savings in the first year of business.

Internally championed a repackaging of our physical voucher products, overcame resistance from our overseas Sales teams to see the successful implementation across all our markets resulting in an average of 15% per unit cost saving on over nine million units manufactured to date.

Implemented a new product planning process between our local warehouse partner and the internal Sales team; this improved visibility of upcoming products, their status and planned availability date in addition to improving efficiency by over 50% in the first year.



Christopher White

[linkedin.com/in/1christopherjameswhite](https://www.linkedin.com/in/1christopherjameswhite)

- **Career History:** Operations Assistant, Henry Schein Inc., Kent, UK
Strategy & Development Coordinator, SPIE Ltd., London, UK
M&A and Corporate Finance Analyst, SPIE Ltd., London, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
Bachelor of Arts, Business Studies with Finance, London South Bank University, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**

Lead and managed the SPIE Mergers & Acquisitions ("M&A") team in the UK and Ireland, driving a 10% three year compound annual growth rate ("CAGR") through bolt-on acquisitions that expanded the bundled service offering and diversify sector presence within the built environment.

Delivered a fully integrated, digitalised acquisition process that accelerated the pipeline volume by 60%, expedited deal execution time and improved overall corporate governance within a newly listed organisation.

Achieved the highest award of recognition at London South Bank of University for a thesis on Initial Public Offer ("IPO") underpricing and long-run performance within the first Pan-European exchange, Euronext NV.



Shaun White

[linkedin.com/in/DrShaunWhite](https://www.linkedin.com/in/DrShaunWhite)

- **Career History:** Sessional General Practitioner, NHS Brighton and Hove CCG, UK
GPVTS, Brighton and Mid Sussex Training Scheme, UK
Foundation Doctor Training, NHS Oxford Deanery, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
MRCP – Member of Royal College Of Physicians, London, UK
MRCGP – Member of Royal College Of General Practitioners, London, UK
MBChB, Bachelor of Medicine and Bachelor of Surgery, University of Sheffield, UK
- **Nationality:** British
- **Languages:** English (native)
- **Achievements:**
Received two Foundation Deanery awards in both Surgery and Medicine for Clinical Practice and Leadership skills. Subsequently presented with the 'Openness award' by the Lord Mayor and Chief Executive of the Trust in recognition of the outstanding patient feedback and letters of thanks received.
Designed and implemented a screening tool for child development in rural Tamil Nadu, India. Successfully identified children with development delay requiring further multidisciplinary support.
GB Classified Para-Rower, recent top 10 finish in the British Rowing Indoor Championships December 2016 (Lee Valley VeloPark, Olympic Park).



Nicholas Zou

[linkedin.com/in/nicholaszou](https://www.linkedin.com/in/nicholaszou)

- **Career History:** Senior Finance Manager, Truphone, London, UK
Finance Manager - Aviation, Inmarsat, London, UK
Finance Manager, NHS, West Kent, UK
- **Education Highlights:** Executive MBA, Warwick Business School, UK
BSc Maths and Economics, London School of Economics, UK
- **Nationality:** British
- **Languages:** English (native), Chinese Mandarin (native)
- **Achievements:**
Refreshed Business Intelligence at Truphone by setting up new BI team and leading business approval and high-level design of new BI architecture.
Planned cost transformation programme at Truphone achieving 70% savings in input costs through supplier renegotiations, and 30% reduction in overheads.
Developed the financial model to evaluate airline connectivity deals, a new line of business at Inmarsat. Several deals signed, including a 10-year contract with Lufthansa Group, which is the largest passenger connectivity deal to date.



A man in a dark blue suit and tie is seated at a table, gesturing with his hands as he speaks to another man whose back is to the camera. The background is a blurred office setting with large windows. A purple graphic element, consisting of a line forming a shape with a pointed top-left corner, frames the text on the left side of the image.

**Executive
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For the
Challengers**

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