

The logo for Warwick Business School, featuring the lowercase letters 'wbs' in white on a blue square background.

WARWICK BUSINESS SCHOOL  
THE UNIVERSITY OF WARWICK

# Full-time MBA 2020

For the Change Makers





Warwick Business School isn't just a world-class business school at the heart of a world-class university; it's a hub of curiosity that is constantly challenging the status quo and championing business as a power for good. Whether you want to change the world or your career, we welcome the curious, the open, the restless and the excellent from all over the world to create a culture built for Change Makers.

**Professor Andy Lockett**  
Dean of Warwick Business School



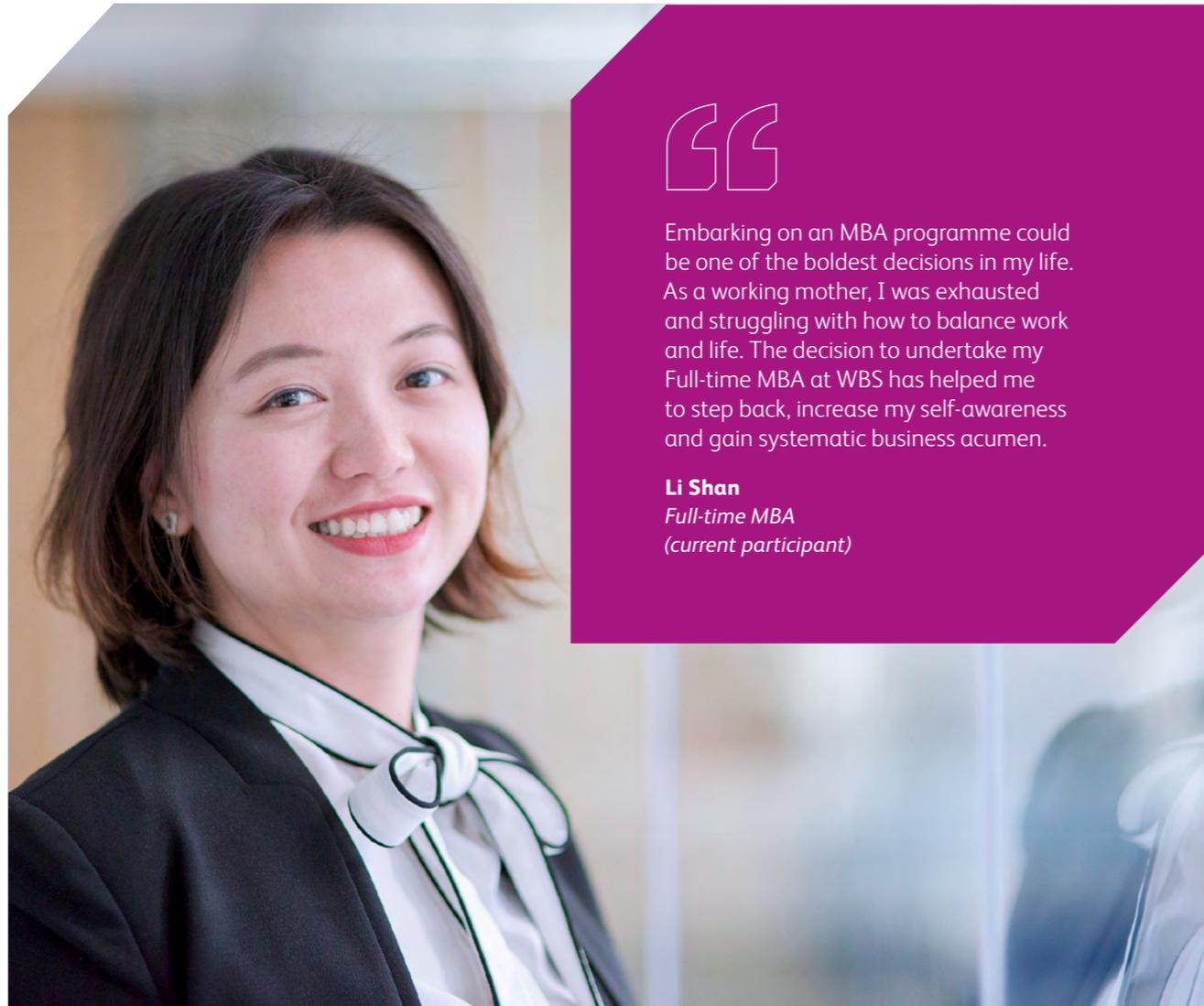
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“The tuition was outstanding. The rate of learning was intense, but manageable for someone returning to studies after 10 years. You really feel supported by the community of staff, as well as your cohort – who you get to know very well, and learn a great deal from. I use what I learned in my year at Warwick on a daily basis, and it continues to support my growth four years on.”

**Richard Inman**  
Full-time MBA  
(2014–15 intake)



“

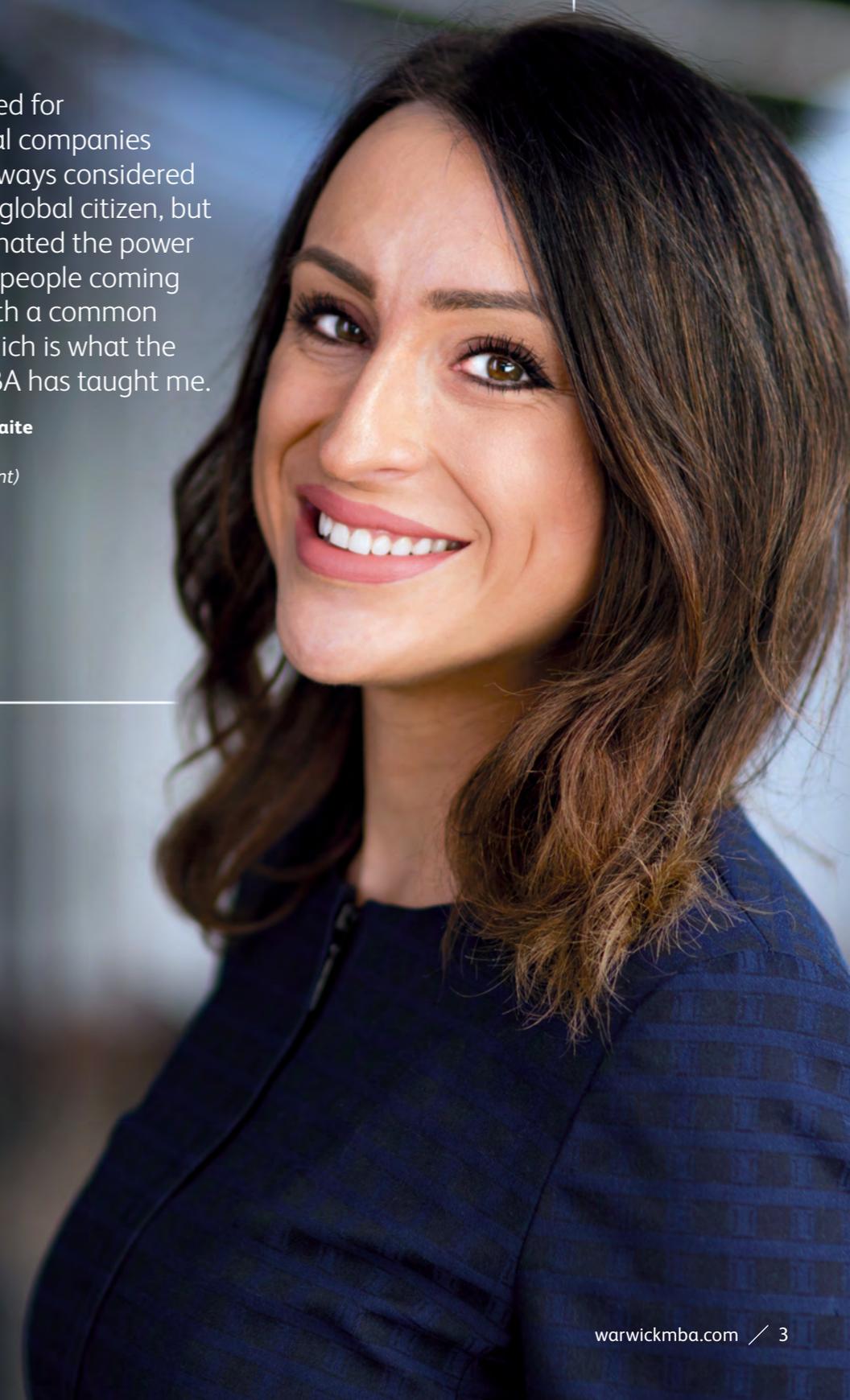
Embarking on an MBA programme could be one of the boldest decisions in my life. As a working mother, I was exhausted and struggling with how to balance work and life. The decision to undertake my Full-time MBA at WBS has helped me to step back, increase my self-awareness and gain systematic business acumen.

**Li Shan**  
Full-time MBA  
(current participant)

“

I have worked for international companies and have always considered myself as a global citizen, but I underestimated the power of different people coming together with a common purpose, which is what the Warwick MBA has taught me.

**Sandra Sidlauskaitė**  
Full-time MBA  
(current participant)



# Why choose Warwick Business School for your MBA?



### A top-ranked MBA

Ranked first in the UK, for the fourth consecutive year, and 18th in the world by the Economist/Which MBA? Global Ranking of Full-time MBAs. Our Full-time MBA is designed for visionary leaders who want to make a difference in the world.



### Become a Change Maker

At the forefront of everything we do are our students. We are here to support and motivate every student to unlock their full potential, and achieve their ambitions. But we're not here to hold hands; we'll push, critique, and challenge you to bring out your inner Change Maker.



### Join our global community

As part of the WBS community, you will be joining a diverse network of Change Makers, made up of 46,000 individuals from more than 140 countries. You will have the opportunity to network and exchange ideas with fellow graduates online in our WBS LinkedIn group, and in person at networking events held around the world.



### Engage with the business world

We believe in giving our students practical experiences in which they can apply their learning. So you will have two opportunities during your MBA to work on client-based projects, enabling you to develop your practical consultancy, stakeholder management and influencing skills through direct experience.



### Leading academics and Professors of Practice

You will be inspired by and learn from some of the world's leading academics alongside senior business people who join us as Professors of Practice. As a Full-time MBA participant, you will benefit from their many years of board-level management experience, their global network of business connections, and direct experience of developing successful careers.



### Personalised career guidance

To help you realise your full potential, you will benefit from access to our industry-leading CareersPlus team before you arrive, throughout your studies and far beyond the completion of your MBA. Whether you are looking to switch industry, set up your own business or take the next step at your current organisation, we will equip you with the right toolkit for success.



### A transformational experience

Our CareersPlus team will support you in shaping the right pathway for the next phase of your career. We mix academic theory and practice to develop you both professionally and personally, and will equip you with the knowledge, skills, experience, and global networks you need to make a real impact.

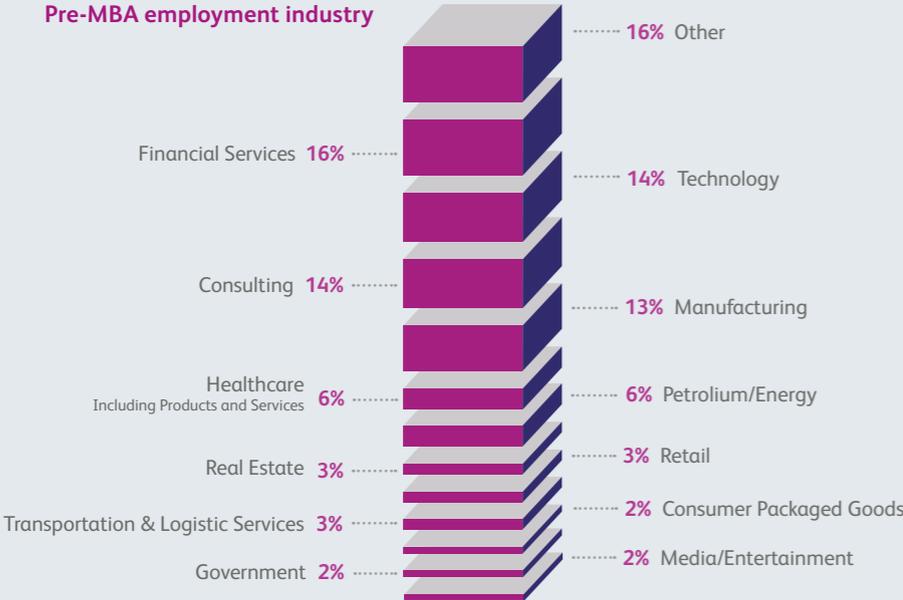


### Study overseas

To increase your international business exposure, as part of one of your required modules, you will undertake an overseas trip to a partner institution. In addition, through our Partnership in International Management (PIM) membership, you will have the opportunity to participate in a competitive process to extend your studies at an overseas business school for a period of up to four months after completing your Full-time MBA.



# Class profile 2018-19



**61/39**  
% male/  
female split

**39**  
Countries  
represented

**30**  
Average age  
of participants



At WBS our MBA participants come together from across the globe, with a common goal to change their perspectives, their careers, and use business as a power for good.

**Dr Ashley Roberts**  
Course Director



# What your year will look like

For our students, learning isn't confined by physical walls. They embrace independent learning, and have a thirst for knowledge, that drives them to find solutions.

## Required modules

Your Full-time MBA study programme will feature eight required modules designed to provide you with a solid foundation in management, business and leadership. In addition, you will also study a compulsory non-credit foreign language module.

## Elective modules

Whether you're interested in strategy, entrepreneurship, marketing, leadership or international business, we offer a wide range of elective modules to suit your needs. You will customise your MBA by choosing four elective modules to support you in achieving your aims.

Some elective modules are shared with Executive MBA and Distance Learning MBA participants, offering you even more networking opportunities. The modules may take place in Warwick or WBS London, The Shard, and you may also have the opportunity to select one of our overseas elective modules. Please note that module availability may vary from year to year depending on student demand and scheduling constraints.

## Your consultancy project

The management consultancy project is your opportunity to consolidate everything you have learned and apply it to a real business. Academically, it tests your ability to apply your learning to real management issues. Professionally, it may well open the door to your next career move.

## Dissertation linked to your consultancy project

Your dissertation will be based on your consultancy project and is the culmination of everything you have learned during your studies. It will demonstrate that you can assimilate your learning, take multiple perspectives on a business issue and explore your subject thoroughly.



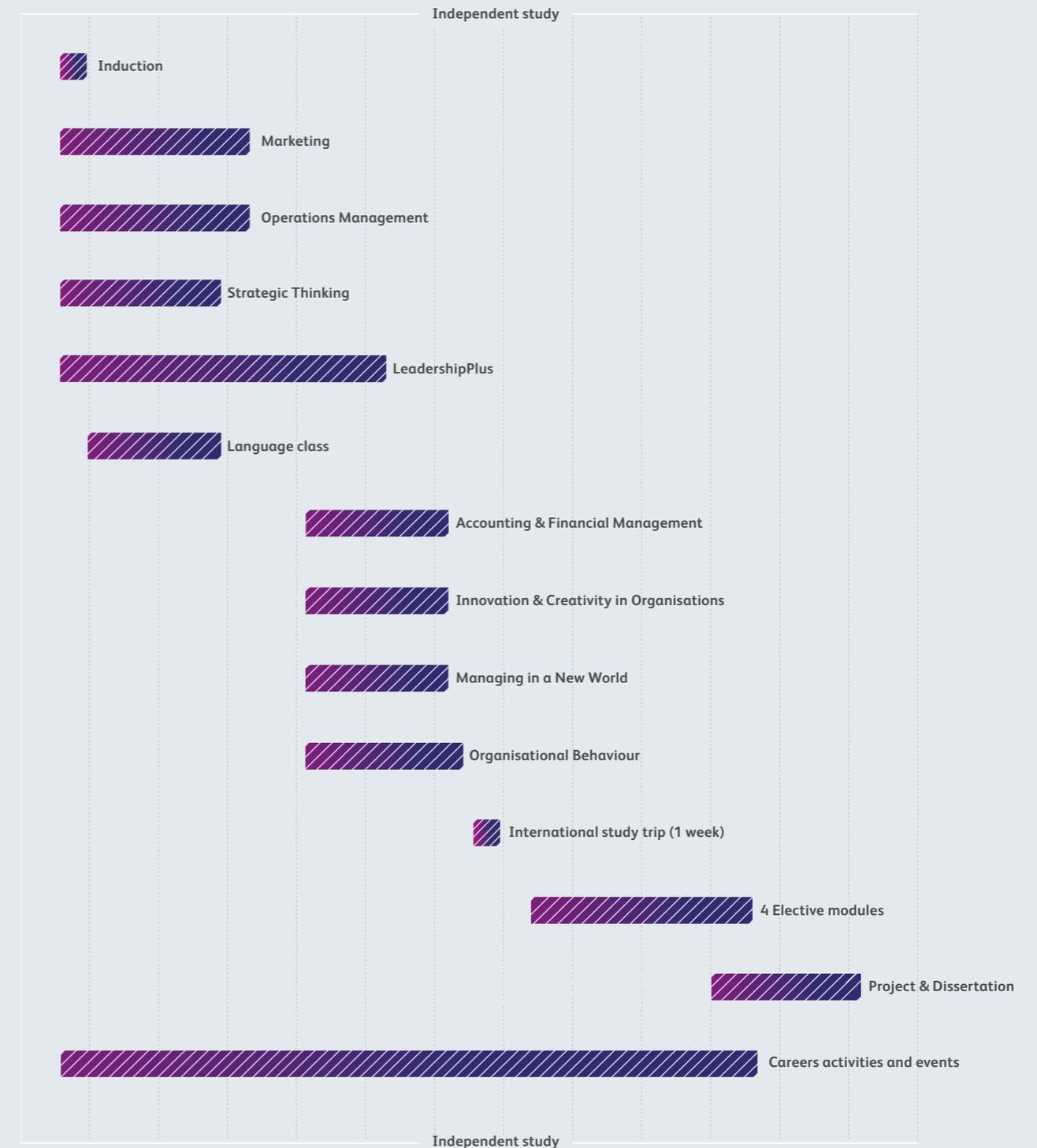
"The varied perspectives and experiences of my peers keep me open and curious as I continue to learn and think in new ways."

**Brittany Walker**  
Full-time MBA  
(current participant)

# Programme structure

One intake per year starting in September

This is an indicative timetable and can be subject to change



# Required modules

Our Full-time MBA study programme features eight required modules which will help build your understanding of the key foundations of management, business and leadership.

For more information visit our website

[wbs.ac.uk/go/ftrequired](https://wbs.ac.uk/go/ftrequired)

# Elective modules

You will choose four elective modules from a wide choice to customise your MBA and achieve your aims. You may also have the opportunity to study one of our overseas electives to gain international experience.

For more information visit our website

[wbs.ac.uk/go/ftelective](https://wbs.ac.uk/go/ftelective)

## Accounting & Financial Management

## Innovation & Creativity in Organisations

## LeadershipPlus

## Managing in a New World

## Marketing

## Operations Management

## Organisational Behaviour

## Strategic Thinking



## Finance & Accounting

- Advanced Corporate Finance
- Corporate Finance
- Financial Analysis
- Investments & Risk Management
- Psychology of Investment & Financial Decisions

## Entrepreneurship

- Entrepreneurial Finance
- Entrepreneurship & New Venture Creation

## Global Business

- International Business

## Marketing

- Strategic Marketing

## Strategy

- Strategy & Practice
- Strategic Leadership Development

## Management & Leadership

- Project Management
- Behavioural Sciences for the Manager
- Digital Innovation Analytics for Leadership
- Management of Change

*The elective modules listed are only indicative and are dependent on student demand and scheduling constraints.*

## Specialise in Entrepreneurship

Alongside the MBA's core backbone of building all-round business acumen, you can choose to focus your MBA within entrepreneurship by studying two of your elective modules and basing your dissertation within this area. You will gain a letter of acknowledgement from the Dean of Warwick Business School to confirm your success in this specialist area.

The entrepreneurship specialism will enable you to make calculated decisions between seizing opportunities and managing risk. Whether you want to set up your own business or develop your entrepreneurial mindset within a large corporate or an owner-managed business, we will equip you with the innovative skills to find creative solutions to day-to-day problems.



With students from 39 nationalities, at lunchtime it is inspiring to see the mix of people, Nigerian, Mexican, Jordanian, Thai, Indian, American, Kazakh, British, all sitting around the table ‘breaking bread’ and sharing ideas.

**Kristen Rossi**  
Full-time MBA  
(current participant)



## Consultancy project

As a Full-time MBA participant you will have the opportunity to deliver real positive impact through your individual consultancy project.

It will see you working alongside a real organisation for 10 to 12 weeks over the summer period and will form the foundation of your dissertation. The project will provide you with hands-on experience of consulting on a specific business challenge, enabling you to put everything you have learned into practice while offering the chance to network and showcase your individual talent. Your consultancy project may be self-sourced or facilitated through WBS.

### Students have undertaken partnerships with organisations including:

- Aston Martin
- Barclays
- BT
- Capco
- EY
- Ford
- GE Healthcare
- Credit Enable
- Microsoft
- PA Consulting
- SAP
- Tata Motors
- Unilever.

### Previous consultancy projects have included:

- Driving improved operational performance in a high growth dynamic and high-tech environment for Williams Advanced Engineering
- Business strategies for digital solutions for GE Healthcare
- The future of mobility: What it means to be customer focused in sub-Saharan Africa for Ford Motor company
- The future role of own brand products for the Co-op.



“Everything in Warwick Business School is organised not only around our growth needs, but also to test and provoke us in ways which none of us had experienced before.”

**Radko Diev**  
Full-time MBA  
(current participant)

# Transforming your career

Getting you to where you want to be

It's simple, we work with you as an individual to ensure an excellent return on your investment and achieve your ambitions.

We will support you in unlocking your full potential by giving you the tools, confidence and big picture vision you need to take the leap to the next level of your career.

Personal development and career planning with our specialist CareersPlus team is fully integrated throughout your Full-time MBA. This begins before you even arrive, with access to pre-arrival webinars and consultations.

## Careers focus

You will begin with an induction and workshop on building high performance teams, followed by a series of sector insights and career management workshops, in which we will help support your career action planning, and focus on maximising your MBA experience.

Insights Discovery personality profiling will help you understand your preferred working and communication styles. Our dedicated MBA careers managers and coaches are available for one-to-one consultations and support throughout your MBA and beyond to help you realise your full potential.

To prepare you for success through future recruitment and selection processes, you will undertake a Development Centre, to challenge you and your MBA colleagues through a series of typical senior management assessment activities.

## Personal development

Throughout the year, you'll participate in workshops such as:

- Client persuasion skills
- Impactful applications and interviews
- Cracking the case
- The hidden job market
- Working in a global environment
- Building resilience

All of which will enhance your professional skills in a challenging but safe and supportive environment.

## Thinking strategically

You will be exposed to both the theory and practice of strategy analysis and strategy development through the Strategic Thinking module, giving you the confidence to challenge the status quo and engage with the business ecosystem, to enhance organisational adaptation and effectiveness.

## Networking and guest speakers

As well as the opportunity to attend events held at our Warwick campus and WBS London, The Shard, you will have access to our professional networks, recruiter partners and global alumni network. We will support you in building a diverse network of lifelong contacts through the following activities and resources:

- The Change Maker Series
- Professional Interest Network events and webinars
- WBS Alumni Directory
- Marketing Insights Series
- LinkedIn groups and discussion forums.

Our guest speaker programme has recently included:

**Zara Hyde-Peters** – OBE Director of Integration and Transformation, NHS North Hampshire Clinical Commissioning Group, and former CEO of British Triathlon

**Mike O'Driscoll** – Group CEO Williams Grand Prix Engineering

**John Mervyn-Smith** – Chief Psychologist, The GC Index

**Paul Blanchard** – CEO Commonwealth Games England.



The academics are crucial but not the only factor. The social life, personal life, physical wellbeing, networking and finding a challenging job are all part of the MBA life. I believe that maintaining balance is the key factor for success; with equilibrium comes time for self-reflection and self-awareness which leads to happiness and knowing myself more every day.

**Israel Zaga**  
Full-time MBA  
(current participant)

# Transforming your career

During and beyond your MBA



“The careers team are always happy to help in whatever way they can. They provide guidance while ensuring that the individual is largely responsible for the decision making, demonstrating the importance of taking ownership of one’s decisions.”

**Tolu Omidiji**  
Full-time MBA  
(current participant)

Our CareersPlus team are here to listen to your career goals, and help shape the right pathway, whether you need a career coach, want links to industry placements, or are looking for an inspirational mentor to help as you start the next phase of your career.

## Coaching and career consultations

- Unlimited access to WBS Careers Manager and Career Coaches for one-to-one sessions and feedback
- One-to-one sessions with external coaches and sector specialists
- Dedicated careers support after MBA completion.

## Alumni mentoring programme

Access to our award-winning WBS Mentoring Programme, workshops, webinars and executive coaching.

## Recruiter events and opportunities

- MBA networking fair
- Campus presentations
- Company treks
- Practitioner lectures
- Job and project postings
- Talent profiles.

## Information and online resources

- My Advantage online portal
- Self-assessment tools
- Going Global
- Workmaze recruitment guides
- Pay negotiation
- VMock – CV preparation platform
- Sonru – video interview platform
- casequestions.com – case interview practice materials
- WBS Careers Library.

## Continued learning opportunities

After graduation, you will also have the opportunity to apply to undertake up to two further face-to-face modules at Warwick, free of charge, subject to availability. These modules are not for credit.

# Enhancing your leadership skills

What do you stand for as a leader? Do you manage yourself effectively? How can you lead, manage and influence other people successfully? These are some of the questions you will be challenged with during your required module, LeadershipPlus.

To reach that next step in your career it is really important that you have time to focus on your leadership style. Through a series of experiential workshops, lectures, seminars and case studies, the LeadershipPlus module enables you to reflect on what you personally stand for while preparing you to lead, manage and influence other people successfully.

As part of this experience, you will have the opportunity to apply and develop your leadership skills within a live business context. As part of a group you will undertake a client project over a period of nine weeks with a corporate, SME or not-for-profit organisation, investigating a current business issue and presenting practical recommendations to the problem posed.

Your LeadershipPlus experience underpins the rest of your MBA, ensuring you continue to develop confidence and the ability to achieve your career ambitions to deliver positive impact.



# Where can the MBA take you?

Your MBA is an investment in you, to attain the tools, confidence and big picture vision to leap to the next level of your career.

Whether you want to change job function, industry sector or work in a different country, our dedicated MBA CareersPlus team will equip you with the confidence and skills to make these changes after your programme ends.

**Post-MBA average salary converted from ppp US\$**

- **£91,022** Average salary
- **£22,755** Average bonus
- **£17,210** Average other benefits

“The MBA helped me to transform my career, it helped me to bridge the gap from where I was to where I wanted to be.”

**June Qiu**  
Full-time MBA  
(2012–13 intake)

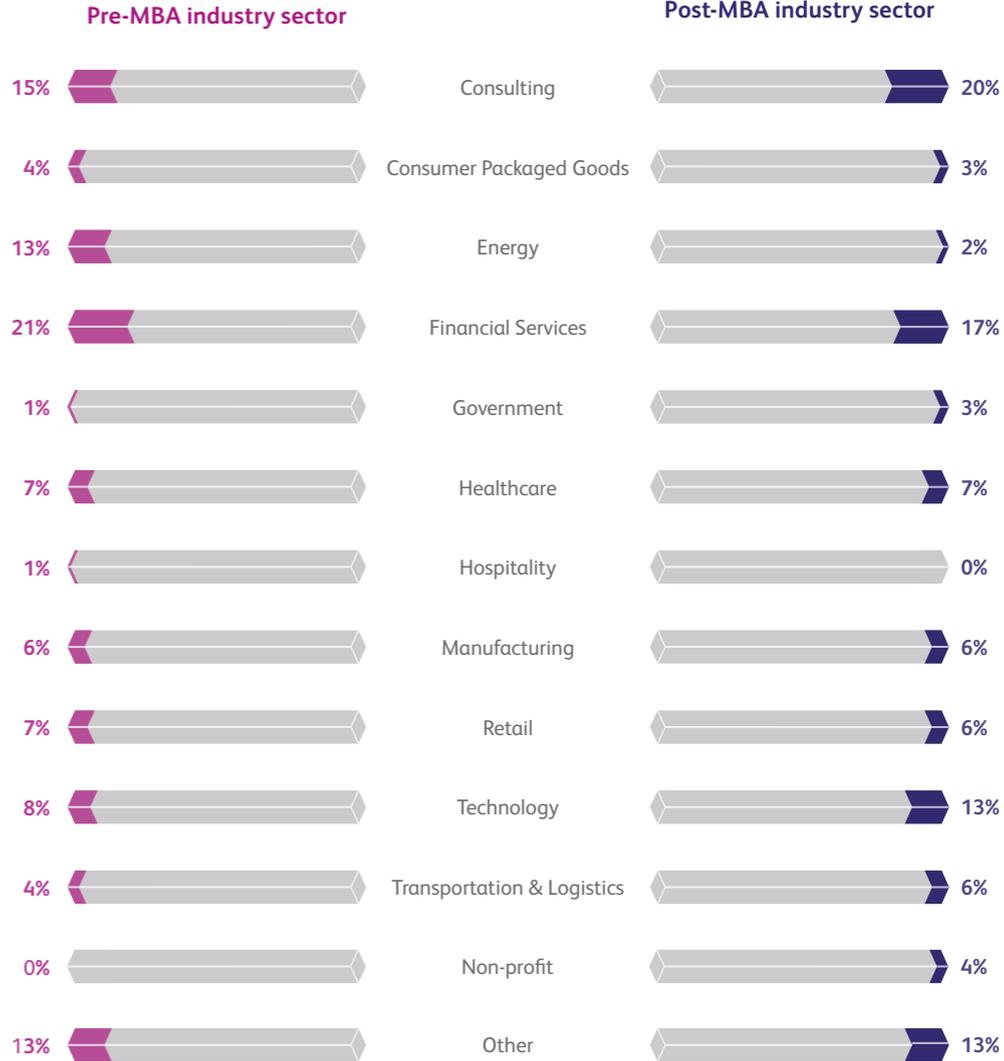


**71%**  
changed sector

**33%**  
changed country

**88%**  
changed employer

**83%**  
average salary increase\*



Data based on graduates that completed their MBA 3 years ago  
\*FT Global MBA ranking 2019 (based on graduates who completed their MBA 3 years ago)

# Organisations that recruited our Full-time MBA graduates

### Positions held by our Full-time MBA graduates

- Business Support Manager
- Commercial Manager
- Community Engagement Manager
- Digital Product Manager
- Executive Assistant to CEO
- Finance Manager
- Head of Consulting & Investment Group
- Marketing Manager
- Risk Consulting Manager
- Senior Consultant
- Senior FX trainer
- Senior Marketing Specialist
- Strategic Consultant
- Supply Chain Solutions Manager
- Venture Principal



# Engage with the broader business world

During your MBA year, you will have a number of opportunities to meet and network with representatives from a broad spectrum of industries.

Our Corporate Relations team work in partnership with local, national and global companies to identify and promote opportunities to our MBA participants, through the organisation of campus presentations or coffee chats, company visits and treks, and our MBA networking fair at WBS London, The Shard. Recent treks have included visits to Microsoft, Google, Barclays, Sopra Steria, Amazon, GE, Williams F1 and Jaguar Land Rover.

Our corporate partner events, alongside our Change Maker Series and Marketing Insights Series, can help you to see how the academic theories you will learn about in the classroom can be directly applied to a wide variety of different industries and sectors.

Organisations such as Aston Martin, Unilever, Vodafone, IBM, Tata Consultancy Services, Oracle, Capco and Microsoft offer student consultancy projects enabling you to work on a business issue with real deliverables. Others, like GE Healthcare, support our MBA Case Competition and help bring a practitioner's viewpoint into the classroom using current business challenges.

You will have two opportunities to work on client-based projects during your year with us, enabling you to gain practical consultancy, stakeholder management and influencing skills through direct experience and engagement with leading organisations. In addition, you may have the opportunity to work with experienced Executive MBAs in the classroom during your elective modules and network with alumni at events held throughout the year. Our global alumni network, professional networks and geographical networks also offer direct access to individuals and organisations worldwide.

## Develop your entrepreneurial mindset

Whether your intention is to join a major corporate and innovate from within, or to start your own business after your MBA, unleashing your creative side will help you to get into the right mindset to make this happen.

Tailored career coaching throughout the year and our award-winning mentoring scheme, which enables you to learn directly from inspiring entrepreneurs, will also help you to achieve your goals. Many of our Full-time MBA participants have gone on to do remarkable things, for example, bringing safe bio-fuel to homes in South Africa.

## Case competitions

You may have the opportunity to participate in Case competitions organised by students here and at other leading business schools. Previous participants have represented WBS in the Hult Challenge in London, San Francisco and Dubai; the Nespresso Sustainability Challenge; the McKinsey Business Challenge; the RSM Private Equity Challenge and the Financial Times Business debates.

These intensive challenges increase your exposure to leading companies, new sectors, industry specialists and other MBAs from around the world, and provide the ideal opportunity to showcase your critical thinking and problem-solving skills.



“My time at Warwick Business School has improved my interpersonal skills and made me a better world citizen by improving my understanding of and adaptability to a variety of cultures and business styles.”

**Emrah Bingol**  
Full-time MBA  
(current participant)

# Immerse yourself in global business

## Expand your global outlook

WBS is for the people that are open to different views, voices and visions. That's why you will undertake a compulsory trip to an overseas partner institution as part of one of your required modules. While many MBA courses offer optional study tours, at WBS we see the international element as an essential experience for you and your personal development.

During the trip, which normally takes place in your second term, you will take part in practitioner debates, lectures and workshops where you will explore further the themes of the required module within the context of the trip's geographic location.

You will also network with alumni and corporate contacts and, importantly, you will have the chance to bond with your cohort outside of the classroom.

Previous trips have included Sauder School of Business in Vancouver, SDA Bocconi in Milan, and Tongji School of Economics and Management in Shanghai, all fascinating, vibrant and cosmopolitan cities. The cost of this trip is included in your fees.

Your MBA experience is enhanced through our corporate partners and alumni network who help us keep students at the forefront of new developments.

## Broaden your career horizons

You will be encouraged to join our Professional Network committees and to work alongside our Corporate Relations team to help organise face-to-face and online events, employer treks and visits, to broaden your understanding of different sectors. Previous employer treks have provided visits to organisations in the consulting, technology, pharmaceutical and automotive sectors, to help our MBA students broaden their career horizons, and discover new sectors first-hand.

## Extend your studies abroad

You will also have the opportunity to further develop your global business understanding by applying to participate in the selective process to study at a leading overseas business school, through our Partnership in International Management (PIM), for up to four months after completion of your Full-time MBA.

This is an ideal opportunity for you to experience another culture and further develop your global mindset. Modules taken at the exchange schools will not count towards your final grade, however you will usually receive a transcript from the host school detailing your results.

Some of our Full-time MBA participants from the 2017–18 cohort completed exchanges at the following schools:

- Ross School of Business, Michigan, USA
- Melbourne Business School, Australia
- Goizueta Business School, Emory University, Atlanta, USA
- Chinese University of Hong Kong
- ESADE Business School, Spain.

If your application is successful, the exchange will typically take place from the September after completing your Full-time MBA.

An additional fee may be charged.



# Our global community

For the Global Citizens

WBS is for the people that see the world as a connected community.

Two valuable career assets open to you as a Full-time MBA participant are the network you will build during your studies, and the global community of WBS alumni that you will join on completion of your MBA. The Warwick Business School global community is a network of more than 46,000 graduates and students in more than 140 countries.

### Connect today

You can connect with us even before you arrive: our students and alumni can offer you support and advice as you prepare to study here. Join us as a prospective student on LinkedIn and follow us on Twitter to get the latest news from WBS.

 [wbs.ac.uk/go/joinus](https://www.wbs.ac.uk/go/joinus)

 [@warwickbschool](https://twitter.com/warwickbschool)

### Professional and geographical networks

Once you are studying with us you can join our professional networks which bring together students, graduates and our faculty to explore industry practice and the latest research in specific industry areas.

You can also join a group local to you which will get you involved with students and graduates at social and educational events, in person and online, all over the world.

### Mentoring

You can apply to join our award-winning, Investors in People (IIP) accredited mentoring programme, for a one-off fee, where we can link you up with an experienced mentor from your field of interest to develop your career skills. We currently have mentors from the UK, Singapore, Germany, India, Africa, Canada as well as several other countries, many with multinational experience, and have recently launched Mentoring Hubs in Singapore and India.

### Online resources

Whilst studying for your MBA, we make it easy for you to network with other students through our bespoke online learning environment, my.wbs. Once you graduate, you will be able to connect with other graduates through our Online Directory.

### Beyond graduation

You'll receive our alumni newsletter once a month which contains business research insights, media picks, videos, links to the latest events and more.

After graduation, you will also have the opportunity to apply to undertake up to two further face-to-face modules at Warwick, free of charge, subject to availability. These modules are not for credit.



“The journey becomes something unforgettable, the networking events expose you to a world of opportunities and the different events such as the Marketing Insights programme or Change Maker Series are the perfect way to take academic knowledge to practice.”

**Eduardo Caballero**  
Full-time MBA  
(current participant)



The Warwick MBA is such an enriching experience, I have learned a lot, not just from the modules but from the people around me. It truly shapes an individual both personally and professionally. It teaches you to look at a situation from different perspectives and makes one more aware.

**Suhina Banga**  
Full time MBA  
(current participant)

# Our faculty

We believe that business should be used as a power for good. Our faculty of research and teaching academics are constantly striving for excellence in everything they do, from the latest ground-breaking research impacting society, to inspiring our students.

You will be inspired by a combination of research active academics, producing cutting-edge theories with real-world impact, and Professors of Practice, who bring their knowledge gained from successful senior business and industry experience.

Members of our faculty include:

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## John Colley

*Professor of Practice in Strategy and Leadership, Strategy & International Business group*

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Before entering academia, John was Group Managing Director at a FTSE 100 business, and an Executive Managing

Director at a French CAC 40 business. He was a council member of the Foundation for Management Education, a member of the Economic Affairs Committee for the CBI, and is a member of the Bank of England Regional Panel. Currently he chairs two VCT funded businesses and advises at board level for various private businesses.

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## Tamara Friedrich

*Associate Professor of Entrepreneurship and Innovation, Entrepreneurship & Innovation group*

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Tamara has worked on several research grants with funding agencies in the USA including the NIH, Army Research Institute and the Department of

Defense. Tamara's research covers how organisational leaders may initiate, support, and sustain innovative efforts through hiring, performance management, and creating a climate for creativity. She has also conducted research on leadership in a collective context and how leadership is influenced by the social environment around them.

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## Dr Maja Korica

*Associate Professor, Organisation & HRM group*

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Maja specialises in corporate governance, accountability and responsibility, as well as executive management and leadership in

practice. As an interdisciplinary, qualitative researcher specialising in ethnography and shadowing, her work is focused on understanding dynamics of complex and rarely seen organisational settings. Her latest research is on coordination under challenging circumstances, which includes operational response to refugee emergencies, funded by the British Academy.

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## S John Lyon

*Professor of Practice, Entrepreneurship & Innovation group*

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Training initially as a Clinical Biochemist, and then a Chartered Accountant, John has held non-executive and chairman

appointments spanning over 25 years as both a venture capitalist and personal investor. He is a Fellow of the ICAEW, the Institute of Clinical research, and the Institute of Directors. John combines his entrepreneurial activities with an interest in entrepreneurial research, specialising in entrepreneurial failure and its effects on entrepreneurs' subsequent behaviours. John teaches entrepreneurial finance across the MBA programmes.

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## Rhian Silvestro

*Associate Professor of Operations Management, Operations group*

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Rhian has conducted service management research for a number of leading organisations including retail companies, banks, transport

companies and call centres. She has acted as a consultant to ward managers in the NHS, in the area of nurse scheduling and the computerisation of rostering systems. She reviews and referees papers for over 10 international journals and is a member of the European Operations Management Association.

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## Jacky Swan

*Professor of Organisational Behaviour, Organisation & HRM group*

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Jacky's research interests are in the management of knowledge and networks where the aim is to improve innovation which is relevant

across public and private sector organisations. Jacky's current focus is on the implementation of innovation in healthcare. She is the principal investigator on an EPSRC-funded project on 'The Management and Organization of Clinical Trials' and an SDO-funded project on 'Evidence in Management Decisions – Advancing Knowledge Utilization in Healthcare Management'.

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## Bob Thomson

*Professor of Practice, Organisation & HRM group*

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Bob is an experienced coach and management development professional. Since joining the University in 2005, he has

coached several hundred academics, administrators and commercial managers. He established and ran the Warwick Leadership Programme and has designed and delivered a wide range of learning and development workshops. He established the University of Warwick's Certificate and Diploma in Coaching, and set up the University's MA in Coaching through action learning.

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## Hossam Zeitoun

*Associate Professor, Behavioural Science group*

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Before embarking on an academic path, Hossam worked for several years in private-sector companies including project management

for eBusiness and sales support at Zurich Financial Services (today: Zurich Insurance Group) in Switzerland. His recent research interests have evolved toward behavioural science and decision-making. Hossam speaks five languages, and his teaching topics include corporate strategy and corporate governance.

# Application, fees & funding

## About you

If you're interested in debate, discussion, and different ways of doing things, if you're ready for personal and professional transformation, if you want a diverse network of lifelong contacts, then WBS is the place for you.

**Experience** – we require you to have at least three years' postgraduate professional business experience.

**Academic record** – you must have an upper second class honours at undergraduate level from a UK university or the equivalent from an overseas university. We also welcome applications from candidates who do not have the academic qualifications but are exceptional, with a proven ability to achieve.

**GMAT, GRE and the Warwick Test** – generally you will need a well-balanced GMAT score or a valid GRE score. Our current GMAT average is 660. The Warwick Test may be available as an alternative for certain candidates, dependent upon circumstances.

**English language** – test minimum score

**IELTS (Academic): 7.0** – all four language components have to be scored 7.0+, with a maximum of two language components at lowest level 6.0 or 6.5

**PTE Academic 70** with 51+ in every section

**CPE: Overall score 190** – 2 x 170, 2 x 190

**CAE: Overall score 190** – 2 x 170, 2 x 190

**TOEFL:** 100 minimum language components. L21, R22, W21, S23

## Fees & funding

For the latest information about fees, what's included in your fees and how to pay, please visit

[wbs.ac.uk/go/mbaft](https://wbs.ac.uk/go/mbaft)

## Scholarships

A number of scholarships are available to students admitted onto the Full-time MBA. These are to promote gender, geographic and sector diversity, alongside recognition for academic and professional excellence. WBS scholarships are highly competitive and awarded on the basis of three broad criteria:

- Demonstration of significant past and recent academic ability including high GMAT, GRE or Warwick Test performance
- Strong evidence of career progression and future career potential
- The ability to fulfil future ambassadorial duties for the School.

Scholarships are allocated in the following areas:

**Warwick alumni scholarships** – Warwick alumni accepted onto the Full-time MBA programme will automatically receive a 25% scholarship.

**WBS Inspiring Women** – for outstanding female candidates who are enthusiastic, engaging and inspiring role models.

**International diversity** – aimed at high performing talent from across the continents of the world who are looking to develop an international career.

**Career transition scholarship** – directed at outstanding individuals who view the Full-time MBA as a vehicle to help them transition into a substantially new professional area.

**Future leaders scholarship** – directed at individuals who we identify as highly likely to assume a significant leadership role in the short to medium term.

**Entrepreneurship and Innovation scholarship** – directed at individuals working in creative or self-directed roles whose future career trajectory is likely to involve innovative, entrepreneurial business models.

**Armed Forces scholarship** – directed at veterans of the Armed Forces.

**Public/Third sector scholarship** – directed at outstanding individuals from the third or voluntary sector.

If you are interested in applying for a scholarship you need to submit a written statement (up to 300 words) outlining why you believe you should be awarded a scholarship. You do not need to specify which scholarship you wish to apply for as the scholarship committee will consider which would be most suitable.

## Visa requirements

Applicants based outside the UK or EU will require a visa and are advised to apply by the end of May at the latest.

Please see the University's Office for Global Engagement website for the latest information on visa requirements.

[wbs.ac.uk/go/mbaftvisa](https://wbs.ac.uk/go/mbaftvisa)

## Meet us

Come and discover the Warwick experience for yourself and explore whether the Full-time MBA is the right programme for you:

- We attend MBA fairs around the world
- You can join us for regular open events at WBS – a great opportunity to meet staff and participants, and experience a taster lecture
- You can sign up for a drop-in session to have an informal chat with a member of our team and arrange to visit the University campus at a time convenient to you
- Join us for regular online virtual information sessions.

Full details of all forthcoming events are on our website, please visit

[wbs.ac.uk/go/meetus](https://wbs.ac.uk/go/meetus)

## Talk to us

To find out more about the Full-time MBA, you can call our team weekdays 8.30am to 5.00pm UK time (voicemail out of hours)

**T** +44 (0)24 7652 4100

You can email us at any time

**E** [warwickmba@wbs.ac.uk](mailto:warwickmba@wbs.ac.uk)

Once your application is submitted, you will have a named Recruitment and Admissions Coordinator who will manage your application and be your first point of contact.

## Apply to us

We advise you to apply as early as possible as we start receiving highly-competitive applications from very early on in the academic year. Applying early will also improve your chances of receiving a WBS scholarship.

Applications should be made online. See our website for the latest information

[wbs.ac.uk/go/apply](https://wbs.ac.uk/go/apply)

## Essential Information

This document was accurate at the time of printing. It is, however, published up to one year before enrolment on the course to which it applies. Given the long interval between drafting/publication and enrolment, some of the information may change. It is therefore very important that you check our website for any updates before you apply by following the web link

[wbs.ac.uk/go/mbaft](https://wbs.ac.uk/go/mbaft)

Where there is a difference between the contents of this document and our website, the contents of the website take precedence and represent the basis on which we intend to deliver our services to you. Any offer of a place to study at the University is subject to terms and conditions, which can be found on our website and you are advised to read before making an application

[warwick.ac.uk/pgtermsandconditions](https://warwick.ac.uk/pgtermsandconditions)

The terms and conditions set out when, for example, we might make changes to your chosen course, to the fees payable or to student regulations. It is therefore important you read and take note of them. Information about wider student rights and responsibilities can be found at

[warwick.ac.uk/services/aro/studentrights](https://warwick.ac.uk/services/aro/studentrights)

## Equal Opportunities

At Warwick we are committed to equality of opportunity, as stated in our Equal Opportunity Policy. We welcome applications from anyone with the potential to succeed in higher education. The University aims to avoid unfair discrimination on whatever grounds, including gender and ethnic background.

## The Students' Union

Under the requirements of the Education Act 1984 Part 2, the University is obliged to inform students of their right not to be members of the Students' Union. The University is satisfied that the provision of services or facilities made by the University and the Union for all students, whether they are members of the Union or not, is sufficient to ensure that those who have exercised the right of non-membership under the act are not unfairly disadvantaged; it has therefore made no special arrangements for the provision of services or facilities for non-members of the Union.

## Find out more about us

Visit our website for the latest information on our courses, fees and scholarship opportunities, as well as our latest news, events, and to hear from former and current students what life is really like here at WBS.

We're always happy to talk through any queries you might have.

## Join our conversation

[@warwickbschool](https://twitter.com/warwickbschool)

[wbs.ac.uk/go/joinus](https://www.linkedin.com/company/warwickbschool)

[facebook.com/warwickbschool](https://www.facebook.com/warwickbschool)

[@warwickbschool](https://www.instagram.com/warwickbschool)

[warwickbschool](https://www.youtube.com/warwickbschool)



The combination of academics and Professors of Practice provided an academic basis and real world context. This helped me to grasp how I would use the concepts and frameworks in a way that academic lectures and assignments alone would not have achieved.

**James Smith**  
Full-time MBA  
(current participant)



## Our MBA courses

There are a variety of different ways to achieve your Warwick MBA. The best route for you depends on your current level of experience, life circumstances and career goals.

	Full-time MBA	Executive MBA	Executive MBA (London)	Distance Learning MBA	Distance Learning MBA (London)
<b>Who is it for?</b>	Ideal if you are looking to fully focus on studying or are going through a significant career transition. This is the fastest route to achieving your MBA	The perfect option if you want to continue to work whilst studying but prefer to be taught face-to-face	An ideal choice if you live within commuting distance of London and you want to continue to work whilst studying but prefer to be taught face-to-face	This programme offers you maximum flexibility and is ideal if you will be juggling other commitments whilst studying for your MBA	This programme offers you maximum flexibility and is ideal if you will be juggling other commitments whilst studying for your MBA
<b>Format</b>	Full-time	Part-time	Part-time	Part-time	Part-time
<b>When</b>	Daytime	Intensive 4 day blocks (Wednesday to Saturday) every 6 weeks	2 evenings per week or alternate weekends (typically Friday and Saturday)	Flexible	Flexible
<b>Where</b>	University of Warwick campus	University of Warwick campus	The Shard, London	Home study plus 2 weeks at University of Warwick campus	Home study plus 2 weeks at The Shard, London
<b>Duration</b>	Intensive one year programme	2 years (extendable up to 4 years)	2 years (extendable up to 4 years)	2 years (extendable up to 4 years)	2 years (extendable up to 4 years)
<b>% male/female split</b>	61/39	76/24	71/29	72/28	60/40
<b>Average age</b>	30	37	35	36	36
<b>Minimum work experience</b>	3 years' postgraduate business experience	4 years' managerial work experience	4 years' managerial work experience	4 years' managerial work experience	4 years' managerial work experience
<b>Average work experience</b>	7 years	14 years	13 years	13 years	13 years
<b>Find out more</b>	<a href="https://wbs.ac.uk/go/fullfilm">wbs.ac.uk/go/fullfilm</a>	<a href="https://wbs.ac.uk/go/execfilm">wbs.ac.uk/go/execfilm</a>	<a href="https://wbs.ac.uk/go/execonlondonfilm">wbs.ac.uk/go/execonlondonfilm</a>	<a href="https://wbs.ac.uk/go/dlfilm">wbs.ac.uk/go/dlfilm</a>	<a href="https://wbs.ac.uk/go/dfilmlondon">wbs.ac.uk/go/dfilmlondon</a>

# Talk to us

**T** +44 (0)24 7652 4100  
**E** warwickmba@wbs.ac.uk



**Sarah Hansen**  
Business Development Manager



“

Life on the Full-time MBA is dynamic as you learn something every day. You are exposed to different perspectives, both from your peers and the diverse content of the curriculum, while the programme structure gives you the freedom to personalise your education according to your needs and aspirations.

**Maria Lekanidi**  
Full-time MBA  
(current participant)





# Number 1 in the UK

Our Full-time MBA is ranked number one  
in the UK for the fourth consecutive year

*Economist/WhichMBA? 2018 Global Ranking of Full-time MBAs*



First UK business school to be triple accredited and to receive the Athena SWAN Silver Award for improving gender equality



WBS believes this document is accurate, but accepts no liability for errors or later changes. See our website for the latest information. 08/2019

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Warwick Business School, The University of Warwick, Coventry, CV4 7AL UK