

The background of the cover is a photograph of a smiling man and woman. The man, on the right, is bald with a full beard and glasses, wearing a dark blue double-breasted blazer over a light pink shirt. The woman, on the left, has dark hair and is wearing an orange blazer over a white top. They are both looking towards the right. The text and logo are overlaid on the top left of the image.

wbs

WARWICK BUSINESS SCHOOL
THE UNIVERSITY OF WARWICK

Executive MBA Talent Book 2021

For the Change Makers

Executive MBA

For the Game Changers

Our vision is to be Europe's leading University-based business school, developing transformational ideas and people that shape how we do business. With our innovative learning culture, world-class teaching, practical skill development, and personalised careers support, we challenge and motivate all of our students to unlock their full potential and achieve their goals for the greater good.

Our Executive MBA students

Warwick Executive MBA students are ready for personal and professional transformation and come to study with us from all over the world. They're Change Makers who live and breathe our CORE values of Curiosity, Openness, Restlessness and Excellence.

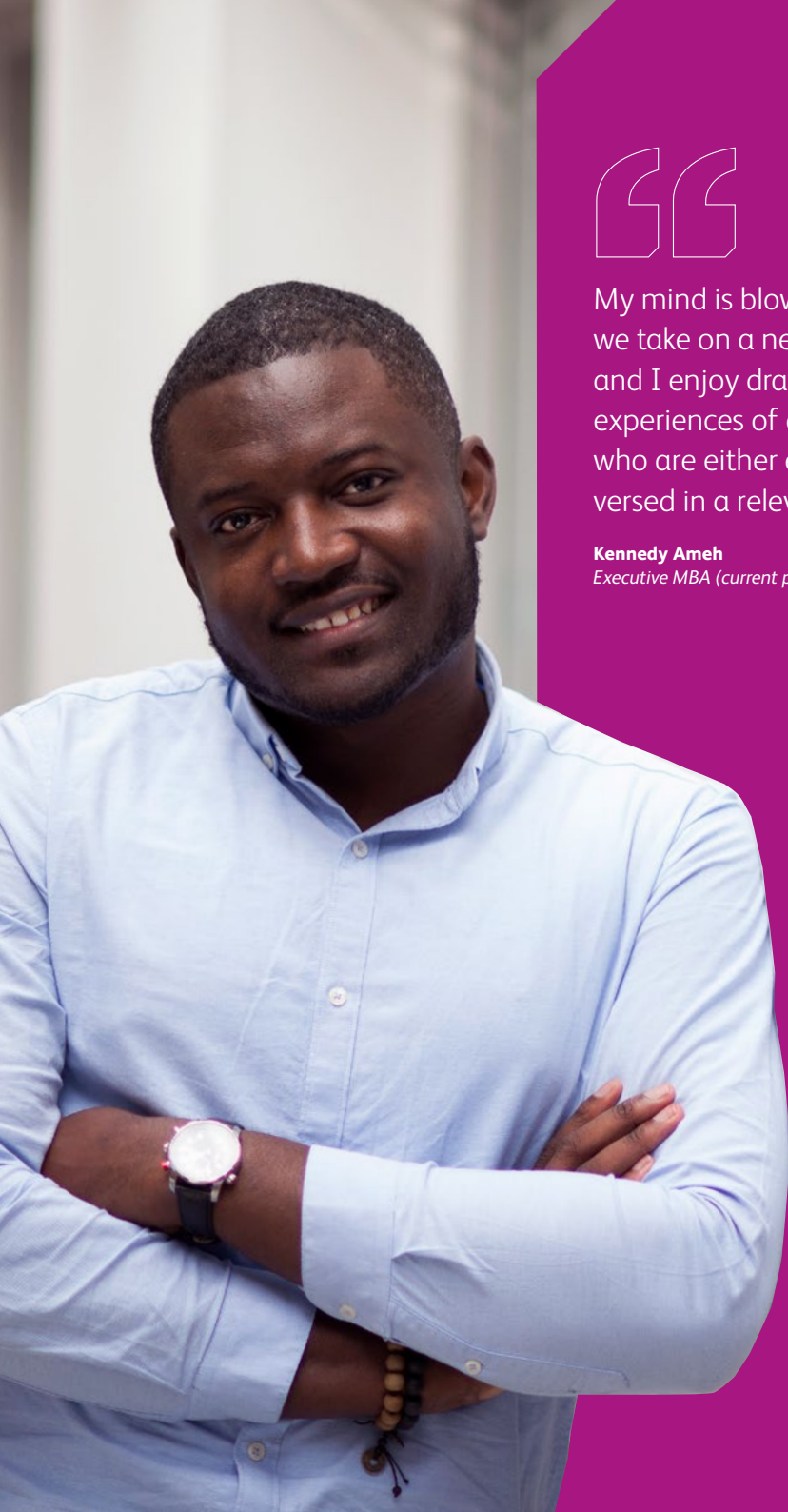
Our students are taught by some of the world's leading academics alongside senior business people who join us as Professors of Practice and share their knowledge from years of board-level experience. Our real world knowledge is paired with our transformative research that seeks to lead debate, create impact, and build valuable links with international organisations. This research underpins our teaching, helping to develop inquisitive and entrepreneurial minds.

Creating future leaders

We are one of the few institutions to offer an assessed module in Leadership, designed to help our students develop the all-important skills required in today's challenging business environment.

Our Executive MBAs are required to undertake one overseas module, providing them with international business exposure and perspectives and the study programme introduces cutting-edge theories that can be applied directly from the classroom into the workplace.





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My mind is blown each time we take on a new module and I enjoy drawing from the experiences of a diverse cohort who are either experts or well versed in a relevant field.

Kennedy Ameh

Executive MBA (current participant)

Executive MBA connections

Whether you are an Executive MBA student at WBS, or an employer looking to recruit our top talent, there are a number of ways you can connect.

Global community

A valuable career asset open to you as an Executive MBA are the connections you will make during your studies, and the global community of WBS alumni that you will join on completion of your degree. The WBS global community is a network of over 50,000 graduates and students in over 140 countries.

Professional and geographical networks

You can join one of our professional networks which bring together students, graduates, and our faculty, to explore industry practice and the latest research in specific industry areas such as finance, technology and healthcare. You can also join a group local to your home which will get you involved with students and graduates at social and educational events, in person and online.

Award-winning mentoring programme

Our award-winning, Investors in People (IIP) accredited mentoring programme allows you to explore career options, workplace dilemmas and professional development challenges with someone who has already experienced similar situations. If you're successful in gaining a place on the programme you'll be mentored by a WBS alumnus for a period of two years, either during or beyond your studies. The programme costs £345 for two years.

Recruiting our Executive MBAs

If you are looking to recruit one of our talented and ambitious Executive MBA students into a permanent position in your organisation, contact our CareersPlus & Corporate Relations team:

W wbs.ac.uk/go/recruitment
T +44 (0)24 7657 4862
E business@wbs.ac.uk





Sufina Ahmad

[linkedin.com/in/sufinaahmad](https://www.linkedin.com/in/sufinaahmad)

■ Career history:

Director, John Ellerman Foundation, UK

Corporate Strategy Manager, City of London Corporation, UK

Policy and Learning Manager, National Lottery Community Fund, UK

Head of Strategic Review, City Bridge Trust, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

University Advanced Diploma, Grant Funding, Derby University, UK

BSc, Genetics and Microbiology, University of Sheffield, UK

■ Nationality:

British

Pakistani

■ Languages:

English (native)

■ Career achievements:

Chaired the Institute of Fundraising's Equality, Diversity and Inclusion Advisory Panel in 2018/19, resulting in the #ChangeCollective movement, which wants the fundraising profession to attract, retain and progress diverse talent, especially disabled people, LGBT+ and BME groups.

Led the research and development of City Bridge Trust's charitable funding strategy, Bridging Divides (2018-23). It focuses on distributing circa £100 million to tackle poverty, inequality and disadvantage in London. Over 800 cross-sectoral stakeholders were engaged with the design in person.

Designed and influenced the distribution of circa £150 million of lottery funding, including as policy lead for the women and girls initiative, which in 2016 distributed £48.5 million into the women and girls sector. The initiative implemented co-design and participatory grant-making principles.



Qaiser Ahmed

[linkedin.com/in/qaiser](https://www.linkedin.com/in/qaiser)

■ Career history:

Head of IT - CITO group, GÉANT Association, UK

IT Analyst - CDO group, GÉANT Ltd, UK

Systems Analyst, Norton Rose Fulbright, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Master's degree, Computer Science, Iqra University, Pakistan

■ Nationality:

British

Pakistani

■ Languages:

English (native)

Urdu (native)

■ Career achievements:

Led IT strategy and governance in GÉANT Association while working with 23 National Research and Educational Networks (NRENS) across Europe, saving circa £1.2 million for back office and £2.6 million for community services to be provided across teams in Europe.

Designed and integrated IT systems between two major banks in Nigeria, from deployment to operational handover. The merger took four months, which was within the agreed project timelines.

Re-designed data centres for a bank in Pakistan and introduced virtualisation, saving the bank approximately US\$1.4 million with ROI in the second year.



Eyas Albakri

[linkedin.com/in/eyasalbakri](https://www.linkedin.com/in/eyasalbakri)

■ Career history:

Corporate Last-Mile and Capacity Planning Manager, Aramex International Ltd, Saudi Arabia

Project Operations Manager, Aramex international Ltd, Saudi Arabia

Corporate Operations Leader, Aramex International Ltd, Jordan

Express and Clearance Operations Leader, Aramex International Ltd, Jordan

■ Education highlights:

Executive MBA, Warwick Business School, UK

BSc, Industrial Engineering, University of Jordan, Jordan

Certified Supply Chain Professional (CSCP), APICS, Jordan

■ Nationality:

Jordanian

■ Languages:

Arabic (native)

English (fluent)

■ Career achievements:

Established and directed a global team of six senior members and leaders to conduct forecasting, resource and capacity planning and align operations with the commercial team. Optimised operations cost, met service levels and ensured operations production progressed as planned.

Increased and maintained last-mile efficiency and performance in KSA by 13% by implementing a series of approaches to adapt the dynamic growth of e-commerce in the region, such as control tower, incentive schemes, targets, gamification, digitalisation, and process renovation.

Initiated and implemented a new operational paperless process, moving to a paperless environment and saving 40kg of carbon dioxide monthly in one country, as well as cost reduction, increased productivity, and a reconstructed information sharing process.



Rodrigo Alves

[linkedin.com/in/rodrigocesaralves](https://www.linkedin.com/in/rodrigocesaralves)

■ Career history:

Contract Manager, Rockwell Automation, UK
Services Operations Lead, Rockwell Automation, Brazil
Leadership Development Program Associate Engineer,
Rockwell Automation, USA

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc, Mechanical Engineering, University of Houston, USA
BSc, Control and Automation Engineering, Universidade
Paulista (UNIP), Brazil

■ Nationality:

Brazilian
Portuguese

■ Languages:

Portuguese (native)
English (fluent)
Spanish (fluent)

■ Career achievements:

Managed the major ARR (Annual Recurring Revenue) customers in the UK and Ireland, and enabled new technology services sales through consultative initiatives, expanding the respective contractual business by 16% year on year.

Led planning and development of a process and project management platform across Latin American operations, improving margins whilst reducing daily workloads of more than 100 staff.

Global Innovation Challenge Winner in 2017 for a project initiative to improve communication across company by creating a solution to enable employees to avoid duplicate work and connect to the right person at Rockwell worldwide during critical activities.



Kennedy Ameh

[linkedin.com/in/amehken](https://www.linkedin.com/in/amehken)

■ Career history:

Strategy Manager, Collins Aerospace (Subsidiary of Raytheon Technologies Corporation), UK

Program Manager - Global Operations Strategy, UTC Aerospace Systems, UK

Production Manager - Machining, Assembly & Test Operations, UTC Aerospace Systems, UK

Operations Program Manager, Cummins Inc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Global Operations Leadership Development Programme, Aston Business School, UK

MSc, Engineering Management, Brunel University London, UK

BEng (Hons), Aerospace Engineering, University of Hertfordshire, UK

■ Nationality:

British

Nigerian

■ Languages:

English (native)

Igala (native)

Hausa (fluent)

■ Career achievements:

Developed an Actuation Systems Gears Machining Commodity Strategy, identifying areas of technological differentiation and delivering a cost reduction of 20% of the total spend. This improved the business unit's P&L performance and created a template to scale and apply across multiple business units at Collins Aerospace.

Established a direct ship logistics solution from Asia to Europe and North America for a business of US\$35 million in annual turnover. This improved the lead time to supply while generating a cost saving benefit of US\$1.2 million annually in freight, inventory and packaging costs.

Led a production team of 65 employees, going through operational and performance challenges, to recover over US\$5 million of customer arrears using lean tools over a six month period. Maintained the high performing culture and metrics through effective succession planning.



Carl Anthony

[linkedin.com/in/carl-anthony](https://www.linkedin.com/in/carl-anthony)

■ Career history:

European Business Development Manager - Retail, Samsung Electronics, UK
Global AV Operations Manager, Burberry Group Plc, UK
EMEA Service Delivery Manager, Astreya Partners, UK
Technical Support Manager, Astreya Partners, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc (Hons), Audio Visual Production, Nottingham Trent University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Achieved a 25% segment growth in strategic sub-verticals in Europe for the product launch of an enhanced high brightness range. Distributed intel across subs, identifying market trends and aligning target criteria. Challenged to lead subs without authority to drive growth in Europe.

Agreed a commitment to become an exclusive OEM, with projected sales of €7.2 million in 2020, with a leading retail queue management partner. Negotiated a public framework agreement and aligned business process between subsidiary's and partner's subsidiaries and affiliates network, utilising target driven incentives, such as joint marketing funds, to deliver mutual deal satisfaction.

Diversified existing channel partner network, after completing a review of retail standards component manufacturers, to establish an environment for predictable pricing globally. Enabled local business units to procure in their local markets and reduce entity tax liabilities.



Pankaj Arora

[linkedin.com/in/pankaj-ar](https://www.linkedin.com/in/pankaj-ar)

■ Career history:

Senior Manager - Transformation, PepsiCo, Ireland

Manager - Productivity, PepsiCo, Ireland

Head of Process Excellence - Europe & Middle East, Thomson Reuters, Poland

Deputy Head of Process Excellence - US & UK, Thomson Reuters, India

■ Education highlights:

Executive MBA, Warwick Business School, UK

Bachelor of Technology, Industrial Engineering, National Institute of Technology, India

■ Nationality:

Irish

■ Languages:

Hindi (native), English (fluent)

■ Career achievements:

Established the value engineering programme as a critical contributor to PepsiCo's productivity programme, in partnership with R&D, procurement and supply chain functions. The programme has delivered more than US\$20 million in the last three years and is on plan for US\$30 million for the next three years.

Lead a cross-functional team to identify the gaps in current and future supply resilience of the PepsiCo concentrate division. The group then established the optimum investment strategy and received the backing of PepsiCo board with millions of capital spend approved.

Established the Lean Six Sigma programme for PepsiCo's flavours division that has resulted in savings of US\$18 million in the last five years, along with multiple benefits for quality and process efficiency. The programme was rewarded with the annual Chairman's award.



Jane Lee Astley

[linkedin.com/in/jane-lee-astley](https://www.linkedin.com/in/jane-lee-astley)

■ Career history:

Business Development, Party City Holdco Inc, UK
Group Sourcing Manager, Party City Holdco Inc, China
Operations Management Trainee, Party City Holdco Inc, China
Project Coordinator, Party City Holdco Inc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc, Biological Science, Lancaster University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Led a development and resourcing project to increase 80% share of shelf within our retail business. Captured an additional US\$100 million of profit by bringing these products through our own sourcing channels vs buying from our competitors.

Instrumental in the diversification of supply base to reduce reliance on China suppliers. After five years, the business manufactures 40% of target product groups through non-China routes, with savings of US\$11 million to date and additional capacity secured overseas.

Build and maintain relationships and lead pricing negotiations with over 100 suppliers in eight countries in Asia and Africa, ensuring our supply base is secure and diverse to meet the extensive product range and varied business requirements of our global offices.



Mark Atterton

[linkedin.com/in/mark-atterton](https://www.linkedin.com/in/mark-atterton)

■ Career history:

Director of Corporate Planning, Reall, UK

Head of Programme Portfolio Oversight and Development,
Oxfam, UK

Country Director, Oxfam, Ethiopia

Director of Human Rights, Secretariat of the Pacific
Community, Fiji

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Poverty Reduction and Development Management,
University of Birmingham, UK

BSc, Geography, Coventry University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Extensive development and humanitarian experience having lived in Ethiopia, Fiji, Zimbabwe and Zambia overseeing complex humanitarian responses in numerous countries across Africa, including as Country Director for a US\$60 million drought and refugee response programme.

Director of Human Rights for the Inter-governmental body of the Pacific, SPC. Initiated the Denarau Declaration for Human Rights and Development and represented the Marshall Islands Government delegation to the Human Rights Council in Geneva.

Co-founder of the Toilet Twinning Movement which to date has raised over £8 million in indirect funding for INGOs working in water and sanitation.



Omar Babar

[linkedin.com/in/syedomarbabar](https://www.linkedin.com/in/syedomarbabar)

■ Career history:

Consultant in Emergency Medicine, Leicester Royal Infirmary,
University Hospitals of Leicester, NHS, UK

Clinical Entrepreneurial Fellow, NHS Innovation, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MBChB, Leicester Medical School, University of Leicester, UK

PG Cert, Clinical Leadership and Management, De Montfort
University, UK

Fellow of The Royal College of Emergency Medicine (FRCEM),
UK

■ Nationality:

British

■ Languages:

English (native)

Urdu (native)

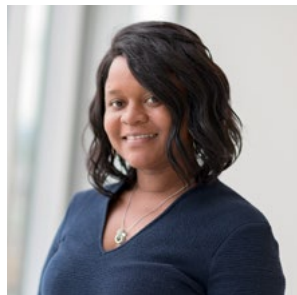
Hindi (fluent)

■ Career achievements:

Led a Quality Improvement Project in the Emergency
Department. Successfully changed culture of practice in the
use of urine dip tests to diagnose urinary tract infection in the
older population, improving diagnosis and documentation by
89%.

Designed and implemented a new work pattern for junior
doctors working in the Leicester Royal Infirmary Emergency
Department to better match capacity and demand issues
faced by one of the busiest EDs in Europe.

Successfully re-designed and implemented internal
processes to enhance patient-flow from booking to reaching
destination ward in the Emergency Department, leading to an
improvement in patient satisfaction from 65% to 85%.



Winnie Baffoe

[linkedin.com/in/winnie-baffoe](https://www.linkedin.com/in/winnie-baffoe)

■ Career history:

Director, Mummies Republic, UK
Licensing Officer, Camden Local Authority, UK
Legal and Democratic Services Officer, St Albans City & District Council, UK
Equality, Diversity, and Inclusion, Hounslow Racial Equality Council, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Criminology, University of Leicester, UK
BA (Hons), Law, De Montfort University, UK

■ Nationality:

British

■ Languages:

English (native)
Shona (fluent)

■ Career achievements:

Founded Mummies Republic, a nonprofit organisation providing early intervention to mitigate socioeconomic inequalities.

Pioneered Fresh Start Cleaning, an entrepreneurial social action response for single unit households and their need for entry-level roles, indexed to the London Living Wage and the provision of pedagogical childcare.

Initiated Covid-19 response with provision of laptops to pupils within deprived wards of Southwark, to close the digital divide and mitigate the prospects of a lost generation. Implemented a food voucher scheme for vulnerable households during the lockdown and beyond.



Steven Bagshaw

[linkedin.com/in/stevenbagshaw](https://www.linkedin.com/in/stevenbagshaw)

■ Career history:

Business Development Manager, CPI, UK

Marketing Executive, CPI, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BA, Business Studies, Northumbria Business School, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Created and deployed an exemplar 'wedge' stage-gated approach to the commercialisation of new technology projects to reduce client and organisational risk, and grow and manage key strategic corporate accounts.

Nurtured CPI's first multinational Fortune 500 account from zero to £745,000 revenue in two years, selling new technology development. Managed and chaired all customer reviews and customer communication. Programme delivered to schedule, performance and cost.

Regularly invited to talk as a thought leader at technology and businesses conferences, and to provide mentoring advice to University students and CPI colleagues. Enjoys helping others to achieve their potential.



Rayman Bains

[linkedin/in/raymanbains](#)

■ Career history:

Executive Director - Strategy, Business Development and Corporate Communications, MTC, UK
Head of Marketing and Communications, Amey, UK
Head of Change, Transformation and Strategy, Amey, UK
Senior Policy and Public Affairs Manager, Amey, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Certificate in Investor Relations, Investor Relations Society, UK
BA (Dual Honours), International History and International Politics, University of Sheffield, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Achieved revenue target of £200 million within three years to establish MTC as provider of services to the UK government. Included growing existing revenues streams by £10 million and identifying new revenue channels of £170 million through successful entry into new markets.

Established and enhanced the reputation of MTC in the justice and health market as the most trusted provider and a thought leader on delivering quality public services. Improved MTC's reputation amongst customers and key stakeholders by 63% in December 2020.

An active community activist, I entered local politics to support young people from similar socio-economic backgrounds to aspire and transform their lives by encouraging them into education. This led me to becoming an elected Councillor, Deputy Leader and a Parliamentary Candidate.



Paolo Baj

[linkedin.com/in/pabaj](https://www.linkedin.com/in/pabaj)

■ Career history:

Head of Markets Reporting - EMEIA Financial Services
Organisation, Ernst & Young LLP, UK

Senior Operations Manager - EMEIA Financial Services
Organisation, Ernst & Young LLP, UK

Business Development Coordinator - EMEIA Financial Services
Organisation Italy, Reconta Ernst & Young S.p.A., Italy

Internship - Avionic & System Department, Alenia Aermacchi
S.p.A., Italy

■ Education highlights:

Executive MBA, Warwick Business School, UK

BCS Foundation Certificate in Business Change, The Chartered
Institute for IT, UK

MSc, Aeronautical Engineering with Major in Avionic and
Systems, Polytechnic University of Milan, Italy

BSc, Aerospace Engineering, Polytechnic University of Milan,
Italy

■ Nationality:

Italian

British

■ Languages:

Italian (native)

English (fluent)

■ Career achievements:

Within EY Financial Services, progressed from a country team supporting the local leadership to build the BD department, through to a Regional Sector Operation Manager role to lead a multi-geographic high performing team working directly for the regional leadership.

Progression and promotion to higher levels and broader responsibilities, as well as sponsorship of CIMA certifications and learning badges for all 12 team members.

Had a professional ski racing career with the achievement of the Downhill bronze medal at the Italian Junior Championship in 1998. Have been a ski instructor since 2001.



Douglas Bates

[linkedin.com/in/douglasscottbates](https://www.linkedin.com/in/douglasscottbates)

■ Career history:

Client Services Manager, WorkSafeBC, Canada

Team Manager, WorkSafeBC, Canada

■ Education highlights:

Executive MBA, Warwick Business School, UK

Bachelor's degree, Fine Arts, University of Victoria, Canada

■ Nationality:

Canadian

British (UK Ancestry visa)

■ Languages:

English (native)

French (basic)

■ Career achievements:

Project lead in designing and implementing a successful pilot to make insurance benefit payments to clients through e-transfer, becoming the first business known to the organisation and its financial institution to deliver consumer e-transfer transactions.

Led a campaign to improve client satisfaction through coaching and staff engagement, resulting in the team becoming the first ever to achieve an annual client satisfaction rating above 90%.

Two years after becoming the youngest Client Services Manager, led the Claims Management team to achieve historical best outcomes in all key performance indicators for recovery and return to work for injured workers.



Paul Bayliss

[linkedin.com/in/paulbaylissMRICS](https://www.linkedin.com/in/paulbaylissMRICS)

■ Career history:

Operations Director, Capula Ltd, UK
Commercial Director, Capula Ltd, UK
Solution Centre Tendering Manager, Schneider Electric Ltd, UK
Divisional Commercial Manager, Schneider Electric Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Chartered Quantity Surveyor, Member of the Royal Institution of Chartered Surveyors (MRICS), UK
BSc (Hons), Quantity Surveying and Construction Commercial Management, Nottingham Trent University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Lead a team of five business managers to provide 10% year on year growth, doubling EBITDA over a three-year period through robust operational leadership.

Negotiated an international dispute to recover £2 million in disputed contractual claims, successfully recovering the project losses.

Led a team of 10 to successfully negotiate a five-year £26 million framework on the EDF new nuclear power station.



Amar Bhundia

[linkedin.com/in/amar-bhundia](https://www.linkedin.com/in/amar-bhundia)

■ Career history:

Business Transformation Consultant, Army Advanced Development Programme, Headquarters of the British Army, UK
Deputy Chief of Staff (Chief Personal, Logistics and Infrastructure Officer), 11 (Infantry) Brigade and Headquarters South East England, Aldershot, UK

Officer Commanding (Operations Manager), Joint Air Mounting Centre, 29 Regiment Royal Logistic Corps, Cirencester, UK

Chief Planning Officer, 77 (Information Activity and Outreach) Brigade, Hermitage, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Diploma, Financial Advising, IFS School of Finance, UK

Level 7 Diploma, Strategic Leadership, Chartered Management Institute, UK

BSc, Economics, University of Warwick, UK

■ Nationality:

British

■ Languages:

English (native)

Gujarati (native)

Nepali (intermediate)

■ Career achievements:

Identified savings of £91 million in the Army's operational stock holding spend through process efficiency and development of a digital platform with automation and API connectivity to inform operational war stock investment decisions.

Developed the Army's Contingency Plan for support to government in the South East of England (including ports, border force, police, local authorities) in the event of a no-deal Brexit.

Reduced aircraft delays by 20% at the Joint Air Mounting Centre (the UK's military airport terminal) whilst delivering more than 800 deployments to 27 countries. Awarded both the Defence 'GEMS' Customer Focus Award and the Engineer and Logistic Corps prize for transformational change.



Gurdev Bilkhu

[linkedin.com/in/gurdev-kaur](https://www.linkedin.com/in/gurdev-kaur)

■ Career history:

Project Lead for the Opioid IAPT Analgesic Pathway, Inclusion NHS, UK

Specialist Pain Management & Clinical Pharmacist, Spire Healthcare Plc, UK

Resident & Clinical Pharmacist, Bart's Health, NHS, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Postgraduate Certificate, Independent Prescribing, Medway School of Pharmacy, UK

Postgraduate Certificate, General Pharmacy Practice, University College London (UCL) School of Pharmacy, UK

MPharm (Hons), Medway School of Pharmacy, UK

■ Nationality:

British

■ Languages:

Punjabi (native)

English (fluent)

■ Career achievements:

Led the first opioid detoxification pilot project in the South East of England, combining pharmacological and psychological therapies to reduce opioid dependence by 80%. Implementation of strong review processes developed patient-clinical relationships and enhanced potential for positive medical outcomes.

Developed opioid detoxification guidelines for NHS Thurrock and led clinical training at Spire Hartwood hospital. Drove improved quality of prescribing and reduced both risk and public sector expenditure.

Devised new procedures that enhanced safe practice and promoted lean working within the NHS by streamlining existing clinical processes, thus halving the time for patient discharges during out of hours services.



Lucy Blanchard

[linkedin.com/in/lucy-blanchard-1b79a345](https://www.linkedin.com/in/lucy-blanchard-1b79a345)

■ Career history:

Head of Marketing & Communications, FirstPort, UK
Marketing Manager, Curzon Consulting, UK
UK Marketing Manager, Ayming, UK
Marketing Executive, Aston Martin Lagonda, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Professional Diploma, Chartered Institute of Marketing, UK

BA (Hons), History of Art, University of Warwick, UK

■ Nationality:

British

■ Languages:

English (native)
French (basic)

■ Career achievements:

Introduced new marketing and external communications strategies (B2B and B2C) at FirstPort to support growth and brand improvement, resulting in a 300% increase in positive PR coverage, a 200% increase in award wins and a 103% increase in inbound leads over two years.

Established and grew an in-house marketing department for UK division of French consultancy group Ayming. Diversified B2B marketing to take a multi-channel approach and launched three new consultancy service offers, helping to more than double UK revenue in the first two years.

Repositioned the vehicle accessories marketing approach at Aston Martin to increase product visibility, improve awareness and generate dealer (B2B) and owner interest (B2C). Annual e-commerce target achieved in first six months and new collateral generated a 25% sales increase.



Aoife Cameron

[linkedin.com/in/aoifecameron](https://www.linkedin.com/in/aoifecameron)

■ Career history:

Clinical Operations Lead, Virtus Respiratory Research Ltd, UK
Clinical Operations Lead, Therapeutic Frontiers Ltd, UK
Project Manager, Therapeutic Frontiers Ltd, UK
Postdoctoral Research Associate, Imperial College London, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
PhD, Immunology, Imperial College London, UK
MSc, Immunology, King's College London, UK
MBiol (Hons), Molecular and Cellular Biology, University of Bath, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Developed and delivered a Covid-19 antibody test to the market, within PHE sensitivity, specificity and validation requirements, in a two-month accelerated timeframe. Involved preparing regulatory submissions, identifying clients and coordinating testing for NHS and businesses.

Designed and implemented corporate systems for start-up Therapeutic Frontiers. Included quality management and data protection systems, which added value through improving corporate and clinical operations and saved significant consultancy fees.

Submitted PhD thesis in three years, receiving the 2016 Young Investigator Award at the Macrae Foundation Respiratory Viral Infections Symposium. This research was part of a £5 million GSK-MRC Strategic Alliance study which identified key immunological features of viral infections in asthmatics.



Chandan Trivedi

[linkedin.com/in/chandantrivedi](https://www.linkedin.com/in/chandantrivedi)

■ Career history:

HIL Team Leader, BorgWarner, UK
Senior Hardware Engineer, Delphi Technologies, UK
Technical Lead, Delphi Technologies, India

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor of Technology, Electrical and Electronics Engineering,
CUSAT, India

■ Nationality:

Indian (UK indefinite leave to remain)

■ Languages:

Bajjika (native)
Hindi (native)
English (fluent)

■ Career achievements:

Led the development of a new test set up in Technical Center India. Improved design and localised component procurement, saving US\$30,000 per annum.

As hardware lead, achieved 100% on-time production approval for EURO 6 and EURO 7 Diesel Control Module.

Empowered engineers by providing training across multiple sites and in recognition received the Delphi Blue Chip Award.



Aurélie Charpentier

[linkedin.com/in/aurélie-charpentier-business-development](https://www.linkedin.com/in/aurélie-charpentier-business-development)

■ Career history:

Senior Business Development Manager, Oxford Biomedica, UK
Transaction Manager - Strategy & Business Development,
Sanofi, USA and Germany
Business Development & Intellectual Property Manager,
Irstea, France
Patent Agent, Becker & Associates, France

■ Education highlights:

Executive MBA, Warwick Business School, UK
Leadership Programme, University College London, UK
MEng, Biotechnology, University of Nice, France

■ Nationality:

French

■ Languages:

French (native)
English (fluent)
Hindi (intermediate)
German (basic)
Spanish (basic)

■ Career achievements:

Developed and executed business plans to license key technologies in the pioneering field of gene therapy, dealing with highly complex intellectual property issues.

Negotiated two major agreements, with European grant funding of €6 million and €9 million respectively, for multidisciplinary research projects involving several international public and private entities.

Implemented new procedures and commercially-focused KPIs which were adopted by cross-functional teams, to achieve consensus more efficiently, significantly reducing execution time of major deals.



Tribeni Chougule

[linkedin.com/in/tribenichougule](https://www.linkedin.com/in/tribenichougule)

■ Career history:

Head of Change Management - CFO office, Europe, Visa Inc, UK
Head of Innovation Centre Technology - Europe, Visa Inc, UK
Program Manager (Data Products) - Europe, Visa Inc, UK
Program Manager - Change Delivery, Visa Europe, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor's degree, Electronics and Power Engineering,
Visvesvaraya National Institute of Technology, India

■ Nationality:

British

■ Languages:

English (native)
Hindi (native)
Assamese (native)
Bengali (basic)
Marathi (basic)

■ Career achievements:

Established a Technology team within Visa's UK Innovation Centre by defining the target-operating model, streamlining engagement with various global and local teams, and navigating in a transforming organisation.

Delivered Agile transformation of Visa's in-house Technology organisation and pioneered project and programme governance, leading to successful deliveries of multiple digital and value-added service programmes.

Awarded 'Women in Fintech Powerlist - Stand out 35 (2019)' and 'Women in Tech100 (2018)' for professional achievements, as well as mentoring and contribution towards developing and increasing gender diversity in Technology.



Rob Coates

[linkedin.com/in/rob-coates-accamba](https://www.linkedin.com/in/rob-coates-accamba)

■ Career history:

Chief Management Accountant, IMI Critical Engineering, UK
Finance Manager GTO RtR, National Grid Plc, UK
Group Management Accountant, IMI Plc, UK
Group Financial Analyst, IMI Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
ACCA, Kaplan, UK
BSc, Mathematics, University of York, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Led and delivered a group wide Forecast Simplification project, developing minimum viable product aligned to all stakeholder needs and deployed within nine months, achieving 90% reduction in data entries per cycle and time-saving of eight to 10 days per annum per site.

Overhauled sector and segmental reporting to provide clarity of sales and orders by market for commercial teams, improving accuracy and reducing processing time by circa 5,000 man-hours per annum across the Division.

Improved accuracy of cash flow forecasting across UK regulatory businesses to target reduction in interest expense of circa £10 million per annum on short-term borrowings.



Sorina Lia Constantinescu

[linkedin.com/in/slc1983](https://www.linkedin.com/in/slc1983)

■ Career history:

Senior Commercial Manager, Travelport LLC, UAE
Manager Planning and Analytics - Sales Strategy, Travelport LLC, UAE
Senior FP&R Analyst - Corporate & Regional, Travelport Ltd, UAE and UK
Finance Analyst, Cargiant, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Chartered Certified Accountant, Association of Chartered Certified Accountants (ACCA)
Bachelor of Business Administration (BBA), Economics and Marketing, University of Craiova, Romania
Certified Data Visualisation Professional, The KPI Institute

■ Nationality:

Romanian
British

■ Languages:

Romanian (native)
English (fluent)
French (basic)
Italian (basic)
Spanish (basic)

■ Career achievements:

Currently managing a customer portfolio of over US\$100 million and leading the development of a global strategic initiative for Travelport, to enhance opportunities for revenue generation while helping customers to navigate current travel demand challenges.

Successfully researched retail strategies as part of MBA programme, using a range of qualitative and quantitative techniques. Proposed retail/distribution strategy by understanding broader business model challenges.

Completed five marathons across three different continents whilst raising money for various charity causes.



James Davies

[linkedin.com/in/james-m-davies](https://www.linkedin.com/in/james-m-davies)

■ Career history:

Head of Projects (Motorcycles), Triumph Motorcycles Ltd, UK
Project Manager, Triumph Motorcycles Ltd, UK
Workstream Lead - Business Connected Programme, Triumph Motorcycles Ltd, UK
Project Engineer, Triumph Motorcycles Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BEng (Hons), Mechanical Engineering, Loughborough University, UK

■ Nationality:

British

■ Languages:

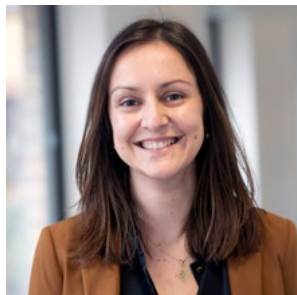
English (native)

■ Career achievements:

Delivered several major projects, including the design, development and delivery of new motorcycle models to market and ongoing development and supply of engines to the Moto2 F.I.M. World Championship, exposing the brand to the worldwide MotoGP television audience of millions.

Project managed the design and build of a £5 million Factory Visitor Experience, winning first place in the Society of British and International Interior Design Awards 2018 and achieving a first year footfall five times greater than anticipated.

Presented and gained approval for a change management business case, to roll out a new product lifecycle management system across a department of 350 design and production engineers, ultimately proving to reduce product structure workload by over 50%.



Luísa de Mello

[linkedin.com/in/luisademello](https://www.linkedin.com/in/luisademello)

■ Career history:

Sales Operations Manager, Bosch Thermotechnology, UK
Lean Management Project Leader, Bosch Thermotechnology, International
Lean Management Consultant, Bosch Thermotechnology, International
Manufacturing Engineer, Bosch Thermotechnology, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Master's degree, Industrial Engineering and Management, University of Porto, Portugal
BSc, Industrial Engineering and Management, University of Porto, Portugal

■ Nationality:

Portuguese

■ Languages:

Portuguese (native)
English (fluent)
German (intermediate)
Spanish (intermediate)

■ Career achievements:

Created a dashboard system with holistic sales metrics, allowing transparency across the business and data driven decisions.

Led a team of three to five lean management consultants to achieve waste reduction, leadership development and implementation of a continuous improvement culture. Achieved an average of 20% efficiency gains.

Headed lean manufacturing projects focused on business requirements such as efficiency, output and quality. Achieved target results with a 30% increase in production line output and a false failure rate decrease of 25%.



Hugo Deed

[linkedin.com/in/hugodeed](https://www.linkedin.com/in/hugodeed)

■ Career history:

Managing Director, Pegasus Strategic Advisory Ltd, UK
Micro Sales Analyst, Goldman Sachs International, UK
Sales Manager (Middle East), De La Rue Plc, UK
Captain, The Parachute Regiment, British Army, Various

■ Education highlights:

Executive MBA, Warwick Business School, UK
MA (Hons), Arabic and French, University of Edinburgh, UK

■ Nationality:

British
French

■ Languages:

English (native)
French (native)
Arabic (fluent)
Spanish (basic)

■ Career achievements:

Founded an independent Middle-East focused political risk consultancy, working for UK clients. In response to client demand, developed a unique risk model that enables clients to personalise analysis received based on risk tolerances.

Coordinated the financial management and planning of the British Army's Parachute display team strategy for recruiting and keeping the Army in the public eye.

Planned and coordinated personnel and resources to provide continuous security cover and protection for a large geographical area in Afghanistan over a six-month period, which included civilian towns, villages, schools, hospitals and infrastructure, together with their inhabitants.



Joe Devlin

[linkedin.com/in/dr-joe-devlin](https://www.linkedin.com/in/dr-joe-devlin)

■ Career history:

Senior Market Analyst, Power NI, UK

Forecasting Analyst, Viridian Group, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

PhD, Electrical Engineering, Queen's University Belfast, UK

MEng, Mechanical Engineering, Queen's University Belfast, UK

■ Nationality:

Irish

■ Languages:

English (native)

■ Career achievements:

Led business unit market analysis and trading strategy development for three large power plants, ensuring cost recovery of up to £1 million per day.

Selected as a member of the British Council's Future Leaders Connect programme alongside 49 other emerging leaders from across the world. Developed a policy action plan to achieve 100% renewable electricity systems and had extensive engagement with members of UK Parliament.

Key member of the transformational change project team which prepared and successfully transitioned the business to operate under a new Irish electricity market design.



Stewart Dines

[linkedin.com/in/stewart-dines](https://www.linkedin.com/in/stewart-dines)

■ Career history:

Commanding Officer, 159 Regiment The Royal Logistic Corps, British Army, Coventry, UK

Executive Officer to the Army Staff, British Army, Andover, UK

Advanced Command and Staff Course, Joint Services Command and Staff College, Defence Academy, UK

Chief of Staff, 29 Regiment The Royal Logistic Corps, Cirencester, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MA, Defence Studies, King's College London, UK

Postgraduate Diploma, Food Logistics Management, Bournemouth University, UK

BSc (Hons), Operations Management, University of Lancaster, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Planned and executed the deployment of over 1,200 troops, vehicles, material, and equipment from the UK to Jordan for a major British Army exercise. Led a 300 strong task force to manage the in-country logistic support chain and the UK air-bridge during the three-month deployment.

Mentored the senior leadership of an Afghan National Army Battalion to develop logistics, transport, equipment support, medical support and patient care, while operating in an austere combat environment.

Managed the storage, distribution and quality control of all food and catering services, including £10 million worth of conservancy contracts, to support British Forces in Iraq during 2004.



Anand Dossa

[linkedin.com/in/ananddossa](https://www.linkedin.com/in/ananddossa)

■ Career history:

Automotive Economist - Public Policy and Vehicle Legislation Directorate, The Society of Motor Manufacturers & Traders Ltd (SMMT), UK

Agri-Food Sector Economist - Policy Services Directorate, The National Farmers' Union (NFU), UK

Agricultural Analyst, Agriculture and Horticulture Development Board, UK

Agricultural Analyst, Meat & Livestock Commission, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BA (Hons), Economics and Business Studies, University of Northampton, UK

■ Nationality:

British

■ Languages:

Hindi (native)

Gujarati (native)

English (fluent)

Spanish (basic)

■ Career achievements:

Initiated and managed the NFU Banking Forum for heads of agricultural banking, as a think tank for credit policy and finance access for NFU members.

Formed an NFU Business Symposium to deliver flagship events, preparing farm businesses to manage post-Brexit changes.

Developed an economic intelligence function at the NFU, undertaking media interviews and research to launch six new value adding publications to aid membership decision-making.



Clare Dunn

[linkedin.com/in/clare-dunn](https://www.linkedin.com/in/clare-dunn)

■ Career history:

Gas Supply & Origination Operations, RWE Supply & Trading, UK

Chief Operating Officer, RWE Supply & Trading GmbH, Germany

Head of Back Office, RWE Supply & Trading GmbH, Germany

■ Education highlights:

Executive MBA, Warwick Business School, UK

Finance for Executives, Insead, France

BSc (Hons), Psychology, Nottingham Trent University, UK

■ Nationality:

British

■ Languages:

English (native)

German (basic)

■ Career achievements:

Led a global settlements team of 140 FTE, delivering operational stability and increased employee satisfaction whilst simultaneously reducing costs by 25%.

Worked with commercial areas to develop strategy in Gas and LNG, and project managed the cross functional implementation of growth initiatives designed to double revenues.

Chaired Operating Committee with delegated Board authority for the company-wide advancement of cost control processes, organisational health and wellbeing, and regular operational risk and compliance reviews. The role included design and delivery of a global lean steering programme.



Leonid Eletsikh

[linkedin.com/in/yeleleo](https://www.linkedin.com/in/yeleleo)

■ Career history:

Director of Sales - EER, Adjust GmbH, Germany
Head of Sales, Alibaba Mobile Business Group, Russia
Country Manager - Russia & CIS, App Annie, Russia and UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Economics (Public Administration), Voronezh State University, Russia
BSc, Regional Studies, Voronezh State University, Russia

■ Nationality:

Russian

■ Languages:

Russian (native)
English (fluent)
German (basic)

■ Career achievements:

Managed to gain regional presence for multiple IT companies, including two industry leading start-ups (App Annie and Adjust), from no presence to top three of performing markets in the company. Influenced regional expansion for one of the global corporations (Alibaba Mobile).

Working as a Regional Manager in Adjust, built and managed a team of 10 people, maintaining group performance by over 200% KPI during the last two financial years.

Built and co-founded four IT start-ups with two successful exits, multiplying the return by up to five times.



Nikhil Eswaran

[linkedin.com/in/nikhil-eswaran](https://www.linkedin.com/in/nikhil-eswaran)

■ Career history:

Project Manager, AVL Powertrain, UK
Vehicle Engineering Leader, Aston Martin Lagonda, UK
Principal Engineer, McLaren Automotive, UK
Project Leader, Jaguar Land Rover, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Automotive Systems Engineering, Loughborough University, UK
B.Tech, Mechanical Engineering, SASTRA, India

■ Nationality:

British

■ Languages:

Tamil (native)
Hindi (native)
English (fluent)
French (basic)
Spanish (basic)
German (basic)

■ Career achievements:

Led the vehicle attribute development and sign-off for the 2013 Range Rover diesel hybrid, the world's first production luxury diesel hybrid. The project marked a paradigm shift in JLR's capabilities in cutting-edge powertrains and proprietary vehicle control systems.

Introduced elements of AGILE software development model and achieved ASPICE 3 accreditation, increasing team engagement and co-ordination as well as 40% faster turnaround of software releases.

Managed technical delivery of turnkey bespoke vehicle projects through strong product definition, strategic business case creation and implementation of innovative processes, significantly shortening time to market.



Glyn Evans

[linkedin.com/in/glyn-evans](https://www.linkedin.com/in/glyn-evans)

■ Career history:

Networking Product Manager, Abaco Systems Ltd, UK
Product Owner, Abaco Systems Ltd, UK
Hardware Engineer, Abaco Systems Ltd, UK
Engineering Intern, GE Intelligent Platforms Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BEng, Electronic Engineering, De Montfort University, UK

■ Nationality:

British

■ Languages:

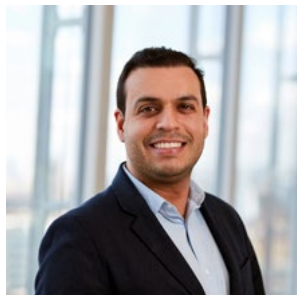
English (native)

■ Career achievements:

Devised a strategy for, and delivered on, revenue growth in excess of 25% year-on-year since taking over two lines of rugged embedded electronic products. Achieved through shifting focus onto providing customer solutions and simplified ordering options.

Generated a single product concept to replace a range of legacy products sold into several markets. Received approval for funding the product development. The product is market leading in all key areas and was pre-ordered by multiple customers of the legacy products.

Conceived an optimised plan and subsequently led a team of eight to transfer the design and manufacturing of a large range of products from an overseas site to the UK. The transfer was completed 18 months ahead of the original schedule and significantly under budget.



Rodolfo Falcao

[linkedin.com/in/rodolfofalcao](https://www.linkedin.com/in/rodolfofalcao)

■ Career history:

International Congress and Conferences Logistics Associate,
Markey Coffee Communications Europe, UK
Property Manager, London First Steps, UK
Duty Manager & Event Executive, Mary Ward House
Conference Centre, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor of Business Administration (BBA), Instituto de
Educação Superior da Paraíba, Brazil

■ Nationality:

Brazilian
Portuguese

■ Languages:

Portuguese (native)
English (fluent)
Spanish (fluent)
French (basic)

■ Career achievements:

Over the course of four years, conducted high-quality hospitality services around Europe for over 200 international congresses and conferences. Ensured best practices and consistent quality for all clients. Led, coached, and supervised 20 junior members of staff to drive high performance working. Managed own business of student accommodation, averaging 100 tenants and 30% rotation per month. Conducted lasting relationship with all clients and partners, including landlords, students and state agencies in Brazil, the UK, and Spain. Maximised sales in existing contracts and accounts for ongoing and future events. Co-ordinated and optimised external suppliers, catering and hospitality staff for each event (up to 300 delegates). Guided clients during sales process for event management approach. Responsible for more than £3 million yearly total contract value.



Max Fenlon

[linkedin.com/in/max-fenlon](https://www.linkedin.com/in/max-fenlon)

■ Career history:

Financial Controller UK, PPHE Hotel Group, UK
Regional Assistant Financial Controller, PPHE Hotel Group, UK
Financial Controller, Stemcor Global Holding Ltd, UK
Assistant Financial Controller, Stemcor Global Holding Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Certified Practising Accountant (CPA), CPA Australia, Australia
Bachelor of Business (Accounting Major), Australian Catholic University, Australia

■ Nationality:

British
Australian

■ Languages:

English (native)

■ Career achievements:

Awarded The Caterer's 'Acorn Award 2019', recognising the top 30 under 30 in the hospitality industry.

Responsible for the successful approval of the UK budgeting process worth over £230 million in revenue, presenting the proposed targets for the nine UK hotels to the Executive Vice Presidents of the business.

Reviewed company leases and management agreements, identifying opportunities which materialised into a rent uplift of 35% and greater profit generation.



Rebecca Fenlon

[linkedin.com/in/rebecca-fenlon](https://www.linkedin.com/in/rebecca-fenlon)

■ Career history:

Head of Customer Success UK, Andjaro Ltd, UK
Solutions Executive, Allegis Group Ltd, UK
Client Solutions Consultant, PageUp People Pty Ltd, UK
Business Analyst, PageUp People Pty Ltd, Australia

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor's degree, Performing Arts, Monash University, Australia

■ Nationality:

Australian
Irish

■ Languages:

English (native)

■ Career achievements:

Launched operations function (pre-sales, implementation and ongoing client support and strategic management) for Andjaro in the UK, increasing monthly recurring revenue by 100% in fiscal year 2019.

Created a solutions function, which merged with the bid function, for new product offering for Allegis Group. Increased the win rate (% of deals won) by more than 20%.

Set up localised implementation processes through partner management for PageUp in EMEA.



Andrew Gartside

[linkedin.com/in/andrew-gartside](https://www.linkedin.com/in/andrew-gartside)

■ Career history:

Advanced Development Programme, British Army, Andover, UK

Syndicate Leader, Joint Services Command and Staff College, UK

Military Assistant to the Director General Land Domain, UK

Logistics Deputy Director, Combined, Joint, Special Operations Task Force - Syria (Jordan and Turkey), UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

LLB (Hons), Law, University of Southampton, UK

■ Nationality:

British

■ Languages:

English (native)

French (basic)

German (basic)

■ Career achievements:

Planned and delivered the move of a headquarters consisting of more than 200 people from Jordan to Turkey with no loss of operational capability. Completed on time and within the US\$20 million budget.

Designed the concept and initial planning to provide logistical support for operations across the Middle East region, reaching back to Continental US.

Acted as the lead on behalf of the Army for setting the policy and direction for the maintenance and size of ammunition stockpiles, to the value of £2 billion to support Defence wide operations.



Jamie Gilbert

[linkedin.com/in/jamiemgilbert](https://www.linkedin.com/in/jamiemgilbert)

■ Career history:

Senior Process Engineer, Zotefoams Plc, UK
Production Process Improvement Manager, Zotefoams Plc, UK
PMO Co-ordinator, Zotefoams Plc, UK
Lead Product Engineering Manager, Morgan Advanced Materials, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MEng, Materials Science & Engineering, University of Manchester, UK

■ Nationality:

British

■ Languages:

English (native)
French (basic)

■ Career achievements:

Productionisation and validation of £16 million capacity expansion to deliver a strategic business opportunity of £30 million per annum.

Management of strategic portfolio of new business pipeline, totaling £20 million through R&D to scale up, providing visibility and impact analysis to the Executive Team.

Lead Product Engineering function, comprising 56 NPI opportunities and annualised sales opportunity of £8.6 million, to deliver sustainable profitable growth whilst simultaneously driving operational improvements and gross margin uplift of legacy products.



Ben Gray

[linkedin.com/in/grayben](https://www.linkedin.com/in/grayben)

■ Career history:

Lead Systems Engineer, Lockheed Martin, UK
Head of Train Control Management Systems, Bombardier Transportation, UK
Engineering Team Lead, Bombardier Transportation, UK
System Engineer, Bombardier Transportation, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MEng, Electronic and Electrical Engineering, Loughborough University, UK
Officer Training, Britannia Royal Naval College Dartmouth, UK
Diploma, Industrial Studies, Siemens Mobility, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Led an engineering team, innovating, developing and testing a new high-reliability unit to improve platform electrical protection, as part of the British Army's Warrior Capability Sustainment Programme.

Led Bombardier's UK Train Control Management Systems team of 70 staff, overseeing the delivery of six major software programmes and driving improvements within the department.

Designed the passenger information system for the Crossrail train, which is in service and providing improved (real time) journey information to passengers crossing London every day. This design is also used as a basis for the AVENTRA platform trains, which are in service across the UK.



Santiago Guillem Reig

[linkedin.com/in/santiagoguillemreig](https://www.linkedin.com/in/santiagoguillemreig)

■ Career history:

Power Electronics Commodity Lead Engineer, Jaguar Land Rover, UK

Traction Motor Development Lead Engineer, American Axle & Manufacturing Ltd, Sweden

Product Development Engineer, Alten Sweden Ltd, Sweden

Project Manager, G.O.T.A Pvt, Spain

■ Education highlights:

Executive MBA, Warwick Business School, UK

Lean Six Sigma Green Belt Certification, University of Bradford, UK

Master's degree, Energy Systems, Höskolan i Gävle, Sweden

MSc, Industrial Technologies & Energy, Polytechnic University of Valencia, Spain

■ Nationality:

Spanish

■ Languages:

Spanish (native)

English (fluent)

Swedish (fluent)

■ Career achievements:

Managed a small engineering team within JLR to develop next generation power electronic components to improve driveability and performance for the new Range Rover Evoque PHEV.

Led the development of the firm's first electric motor, conceived from scratch to be the propulsion heart of the I-PACE, Jaguar's first high-performance electric car

Project managed a 200kW floating solar energy irrigation system to improve reliability of water supply and reduce electricity bills for the Spanish agricultural sector.



Khalid HabElrumman

[linkedin.com/in/khaledhabalrumman](https://www.linkedin.com/in/khaledhabalrumman)

■ Career history:

Key Account Director, InfoVista UK, UK

Sales Director, InfoVista Dubai, UAE

Senior Technical Solution Consultant, AIRCOM International, UAE

■ Education highlights:

Executive MBA, Warwick Business School, UK

BSc, Computer Information Systems, Alzaytoonah University, Jordan

■ Nationality:

Lebanese

Jordanian

■ Languages:

Arabic (native)

English (fluent)

■ Career achievements:

Held commercial and technical positions with multi-national telco vendors, designing complex solutions and delivering consulting projects to mobile network operators, regulatory bodies, and government clients. Resulted in closing multi-million dollar opportunities with existing and new clients globally.

Develop sales strategies and implement sales campaigns to new and existing public and private telecommunications operators, group operators, regulators, and government organisations.

Produce and deliver formal business proposals and presentations to all levels of management. Identify key customer requirements and coordinate with Product Management and Engineering departments to provide and create the best solutions to our existing and new customers.



James Hassell

[linkedin.com/in/jameshassell](https://www.linkedin.com/in/jameshassell)

■ Career history:

Senior Treasury Manager, Atom Bank, UK
Interest Rate Risk Manager, Santander UK, UK
Treasury Risk Analyst, De Lage Landen, Ireland

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor of Commerce, University College Dublin, Ireland

■ Nationality:

Irish

■ Languages:

English (native)

■ Career achievements:

Negotiated and delivered £150 million of lending to UK SMEs during the Covid-19 crisis to provide much needed support to struggling businesses.

Secured £355 million of debt funding for a start-up bank, to provide continued support to its mortgage portfolio.

Co-founded a bank treasury function to manage all funding and market risk requirements of £2.8 billion balance sheet.



Philipp Hessmann

[linkedin.com/in/philipp-hessmann](https://www.linkedin.com/in/philipp-hessmann)

■ Career history:

Consultant Psychiatrist and Psychotherapist, University Medical Center Goettingen, Germany

Health Service Researcher, University Medical Center Goettingen, Germany

Research Fellow, Center for Health Economics Hannover, Germany

■ Education highlights:

Executive MBA, Warwick Business School, UK

Master of Science in Public Health, Hannover Medical School, Germany

Fellow of the German Society for Psychiatry and Psychotherapy, Germany

Medical Doctorate, Human Medicine, University of Marburg, Germany

■ Nationality:

German

■ Languages:

German (native)

English (fluent)

French (basic)

■ Career achievements:

Planned, funded, and implemented over 10 health service research projects. Led to improvements in structures and processes of neuropsychiatric care in cooperation with a large public sickness fund.

Working with interdisciplinary teams, successfully organised high-quality care for patients with complex neuropsychiatric disorders. Resulted in improved treatment outcomes, shorter hospital stays and higher efficiency of healthcare processes.

Managed the development and implementation of a modified remuneration system for psychiatric care in a university hospital, to support efficient healthcare delivery. Led to higher reimbursement and more effective patient treatment.



Daniel Hischer

[linkedin.com/in/danielhischer](https://www.linkedin.com/in/danielhischer)

■ Career history:

Group Account Director, Momentum Worldwide, Momentum, UK

Brand Partnerships & PR Manager, Bowers & Wilkins, UK

Marketing Executive, Radio Fritz, Germany

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Marketing, Strathclyde Business School, UK

BA, Media and Communications, Freie Universität Berlin, Germany

■ Nationality:

German

■ Languages:

German (native)

English (fluent)

French (fluent)

Spanish (intermediate)

■ Career achievements:

Group Account Director and business lead for multiple global accounts generating more than £2 million revenue at contribution margins of 55 to 60%.

Project lead of an award-winning social media campaign with Manchester City and SAP, reaching 45 million people globally and generating 11.6 million video views. Resulted in Bronze at Clio Sports Awards, Gold at Brand Film Festival, and Winner at UK Sponsorship Awards and ESA Awards.

Managed a global experiential marketing campaign with Maserati and Bowers & Wilkins including events in Tokyo, New York, Los Angeles, Shanghai, Beijing, Dubai and Milan which generated worldwide press coverage, approximately 50 times higher than PR investment made.



Mark Hollis

[linkedin.com/in/markhollis01](https://www.linkedin.com/in/markhollis01)

■ Career history:

Senior Study Manager & Senior Principal Consultant -
Development Engineering, io consulting, UK
Study Manager, g3 baxi partnership Ltd, UK
Technical Authority - Process Engineering, Agip KCO, UK
Head of Environmental Engineering, OKIOC, Kazakhstan

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Environmental Technology, Edinburgh Napier University,
UK
BEng, Chemical Engineering, Strathclyde University, UK
BSc, Physics, University of Edinburgh, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Led the project management of a 35 strong, globally diverse team for a US\$500 million low carbon, technologically innovative large gas development.

Successfully delivered several studies for multi-billion USD oil and gas developments in Kazakhstan and Norwegian North Sea that contributed towards the consultancy firm receiving two Queen's Awards for International Trade.

Conducted an independent review of Teesside Gas Processing Plant demonstrating key competitive advantages over a nearby plant which supported commercial discussions with potential investors and led to its sale to new owners.



Jason Baohe Hu

[linkedin.com/in/jason-baohe-hu](https://www.linkedin.com/in/jason-baohe-hu)

■ Career history:

CEO Office Project Manager, LEVC, UK
Project Coordinator, Emerald Automotive, UK
Graduate Engineer, Jaguar Land Rover, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MPhil, Industrial Systems, Manufacture and Management,
University of Cambridge, UK

BEng, Electronic and Electrical Engineering, University of
Birmingham, UK

■ Nationality:

Chinese

■ Languages:

Chinese (native)
English (fluent)

■ Career achievements:

Instrumental in developing LEVC long-term product strategy
with board approval.

Led a cross function team of 15 engineers on a product
development consulting project for a leading automotive OEM
in China.

Awarded a green belt problem-solving certificate by the senior
management team after increased Land Rover assembly line
efficiency.



Anis Aneel Idress

■ Career history:

Director of Community Relations & CSR, Angle House, UK

Founder, Social Orthodontics, UK

Founder, Think It Possible, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

PgDip, Law and Community Leadership, SOAS University of London - School of Law, UK

RDN, OHE & ONC - Dental Care Qualifications in General Dentistry, Oral Health and Orthodontics

BSc (Hons), Biomedical Science, University of Kent, UK

■ Nationality:

British

■ Languages:

English (native)

Urdu (native)

Hindi (native)

Punjabi (fluent)

Pashto (intermediate)

■ Career achievements:

Leading and establishing, end to end, the concept of 'Social Orthodontics' within dentistry. Creating one of the most innovative and comprehensive dental CSR and youth development platforms, unifying youth development, the charitable sector, and dentistry.

Developing and nurturing meaningful corporate relationships with parliamentarians, academics, professional leaders, and CEOs of FTSE 100 firms, to engage and support 1,800 young people from underprivileged backgrounds through orthodontic practices.

Helped expand the use of the Social Value Act 2012 within dentistry to help orthodontic practices secure NHS orthodontic tenders across London, equating to a value of over £70 million.



Jay Jadeja

[linkedin.com/in/jjadeja](https://www.linkedin.com/in/jjadeja)

■ Career history:

Operations Director (Multi-site Operations), AVPE, UK
Autonomous Production Unit Manager, Delphi Diesel Systems, UK
Process Engineer, Bombardier Transportation, UK
Manufacturing Engineer, Cummins Inc., UK and USA

■ Education highlights:

Executive MBA, Warwick Business School, UK
Master of Science, Industrial Engineering, West Virginia University, USA
Bachelor of Science, Mechanical Engineering, Madras University, India

■ Nationality:

British

■ Languages:

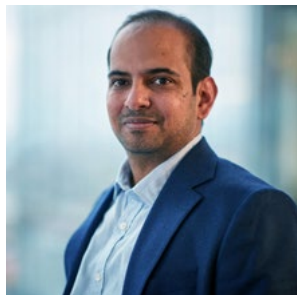
English (native)
Hindi (native)
Gujarati (native)

■ Career achievements:

As Operations Director, lead the operations team of a circa £10 million multi-site precision engineering business to device and execute the operational strategy. Improved on time and in full (OTIF) delivery performance from 79% to 97% over 12 months.

As APU Manager, implemented right part right time methodology to reduce WIP inventory by 25%. Delivered 12% labour savings through use of standardised working practices, cutting out waste and reducing machine set up times by 60% using SMED.

Hands on experience of Lean and Six Sigma methodology. At Bombardier, implemented single piece flow and pull system to reduce manufacturing lead time by 42%. At Cummins Inc., a Six Sigma (Green Belt DMAIC) project delivered US\$49,000.



Siddhartha Jain

[linkedin.com/in/siddharthajain](https://www.linkedin.com/in/siddharthajain)

■ Career history:

Manager (New Product Development), SPX Corporation Plc, UK
Senior Manager Device Engineering (Intellectual Property),
British American Tobacco Plc, UK

Head/Senior Manager (Devices Product Development), British
American Tobacco Plc, UK

Global Devices Innovation Manager (Refreshment Category),
Unilever Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Master of Engineering, Mechatronics, Asian Institute of
Technology, Thailand

Bachelor of Engineering, Industrial & Production, Gulbarga
University, India

■ Nationality:

Indian

■ Languages:

Hindi (native)

English (native)

Dutch (basic)

Thai (basic)

■ Career achievements:

Established a new strategic corporate function, integrating
Marketing, Innovation, and IP Strategy, to deliver short-long
term consumer, commercial and competitive advantage. Led to
successful product launches and creation of a proprietary IoT
Ecosystem.

Transformed a Product Development organisation from a Start-
up to a world-class global R&D organisation, launching multiple
products along with geo-expansion. Awarded 'The Sir Charles
Ellis Award', BAT's most prestigious award for 'Entrepreneurship
and Leadership'.

Implemented device open innovation capability and
transformation processes for Unilever Refreshment Category.
Advised leadership teams across different business verticals
on development and partnership strategies, resulting in key
strategic innovations and global partnerships.



Karthik Jayakumar

[linkedin.com/in/karthikjayakumar](https://www.linkedin.com/in/karthikjayakumar)

■ Career history:

Senior Consultant, Banco Santander CIB, UK

Senior Consultant, Société Générale Corporate and Investment Banking, UK

Senior Software Engineer (VP), Gain Capital, UK

Senior Agile Programmer (VP), Société Générale Corporate & Investment Banking, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

M.Tech, Computer Science, Sri Sathya Sai Institute of Higher Learning, India

M.Sc, Mathematics, Sri Sathya Sai Institute of Higher Learning, India

B.Sc, Mathematics, Sri Sathya Sai Institute of Higher Learning, India

■ Nationality:

British

Indian (Overseas Citizen)

■ Languages:

English (native)

■ Career achievements:

Introduced three new Fixed Income market places, bringing in up to 20% increase in customer base at various investment banks. Increased revenue by 28% at Société Générale.

Owned and built the algo-trading platform for Credit trading at Société Générale. Currently contributing 40% of revenue of desk.

Improved efficiency of the high traffic order book management system for FX trading by 75% at Gain Capital.



Pam Kaur Jayia

[linkedin.com/in/pam-jayia](https://www.linkedin.com/in/pam-jayia)

■ Career history:

Associate Group Director - Portfolio Clinical Safety, Roche, UK
Safety Science Medical Director CNS, Roche, UK

Associate Director EU+ MD - Safety and Benefit Risk, Biogen, UK

Medical Doctor, NHS, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Bachelor of Medicine, University of Southampton, UK

BSc, Pharmacology & Human Biology, University of East London, UK

■ Nationality:

British

Indian

■ Languages:

English (native)

Punjabi (fluent)

■ Career achievements:

A lead Safety Physician who has been instrumental in the development and marketing authorisation of several medicines, now approved globally to treat thousands of patients with debilitating diseases including diabetes, multiple sclerosis, and chronic obstructive pulmonary disease.

Responsible for developing and executing the strategic plan for two clinical research centres conducting complex research projects. Improved the efficiency and effectiveness of research methodologies. A centre was recognised as the highest recruiting research centre for COPD studies within Europe.

Developed and implemented guideline modifications for the hernia referral pathway for use in GP surgeries across Wolverhampton, leading to a significant reduction in waiting times for hernia repairs within the hospital.



Anatoly Karasev

[linkedin.com/in/anatolykarasev](https://www.linkedin.com/in/anatolykarasev)

■ Career history:

Commercial Director, Brunswick Rail Ltd, Russia
Adviser to the General Director, TransFin-M Plc, Russia
General Director, RRL Ltd, Russia
Deputy Head - Section of International Financial Settlements
for Rail Transportation, Russian Railways Plc, Russia

■ Education highlights:

Executive MBA, Warwick Business School, UK
PhD, Economics, Russian University of Transport (MIIT), Russia
Specialist degree (Master's equivalent), Finance and
Accounting, Russian University of Transport (MIIT), Russia
Specialist degree (Master's equivalent), Private International
Law, Kutafin Moscow State Law University (MSAL), Russia

■ Nationality:

Russian

■ Languages:

Russian (native)
English (fluent)

■ Career achievements:

At Brunswick Rail Ltd, increased the company's annual revenue by 69% by successfully negotiating and signing long-term lease agreements with major Russian coal and metallurgical companies.

Supervised and co-ordinated transport subsidiaries' operations at TransFin-M Plc with 36,920 railcars under management. Included logistics services, provision of railcars for rent and organisation of rolling stock repairs.

Proposed the conceptual framework of fleet management in international railway traffic between the CIS countries, making it possible to minimise the empty mileage of foreign cars. Led to savings of around US\$46.4 million in expenses for empty railway tariffs for foreign transport companies.



Tom Kelvin-Smith

[linkedin.com/in/tomkelvinsmith](https://www.linkedin.com/in/tomkelvinsmith)

■ Career history:

New Business Sales Manager/Account Manager, Inspiretec Ltd, UK

Key Account Manager, Innovantage Systems Ltd, UK

Project Manager, Innovantage Systems Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Bachelor of Business Administration, University of Kent, UK

■ Nationality:

British

■ Languages:

English (native)

Spanish (intermediate)

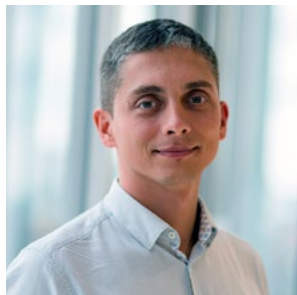
French (basic)

■ Career achievements:

Manage a selection of large accounts, equating to one third of the business' annual global revenue, achieving £1 million of upsells annually and hitting the ground running from year one.

Initiated reporting on a per account basis and portfolio basis per sales/account representative, which illustrated profitable and unprofitable accounts and led to a more strategic alignment of business resources. This contributed to an increase of £1 million in business profits compared to the previous year.

Identified by the board for the fast track to management and beyond scheme. Designed a business plan to develop and manage a new product as an independent cost and revenue centre.



Georgy Kravtsov

[linkedin.com/in/georgykravtsov](https://www.linkedin.com/in/georgykravtsov)

■ Career history:

Product Owner, William Hill (Gaming), UK
Product Owner, Reed Online, UK
Product Manager, Care Quality Commission, UK
Product Manager, IT Territory, Russia

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc, Computer Science, London Metropolitan University, UK
BEng, Automotive Engineering, MADI, Russia

■ Nationality:

Russian
British

■ Languages:

Russian (native)
English (fluent)
Slovak (intermediate)

■ Career achievements:

Led the delivery of Secure Digital Publisher, the CQC's SaaS system for creating and publishing over 50,000 regulated inspection reports for hospitals, dental surgeries, GP surgeries and other healthcare services.

Developed and implemented a number of strategic growth initiatives within different companies to increase profitability.

Educated and promoted Agile methodology across different organisations.



Sebastien Laurent

[linkedin.com/in/seblaurentfinance](https://www.linkedin.com/in/seblaurentfinance)

■ Career history:

Head of Group - Financial Planning & Analysis, Zotefoams Plc, UK

Regional Financial Controller MEA region, AMS, UAE

Finance Project Manager, Perenco Oil & Gas, France

Plant Controller, Michelin Tyres, France and Russia

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Control, Governance & Strategy, Paris Dauphine University, France

BSc, Finance, Accounting & Audit, Paris Dauphine University, France

Advanced Diploma, Management Accounting, CIMA, UK

■ Nationality:

French

■ Languages:

French (native)

English (fluent)

Russian (intermediate)

■ Career achievements:

Led a new business development plan in Eastern Europe, aiming to launch a new product range backed by a greenfield production facility. The £23 million project proposal was approved by the Plc's Board of Directors.

Co-ordinated a refinancing operation to support investment in manufacturing assets for a total of £80 million. Led to a successful negotiation of a £57.5 million debt facility and an equity raise of £23 million.

Directed the design and implementation of a reporting dashboard to support decision-making at executive level. The project was rolled out in two years in 10 overseas entities and helped to achieve up to 20% of operational cost savings.



Benoit Lavigne

[linkedin.com/in/benoitlavigne](https://www.linkedin.com/in/benoitlavigne)

■ Career history:

Partner - Projects & Finance Group, Morrison & Foerster (UK) LLP, UK

Partner - Finance Group, Ropes & Gray LLP, UK

Associate - Banking Group, Latham & Watkins LLP, UK

Associate - Banking & Capital Markets Group, White & Case LLP, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

QLTT, BPP Law School, UK

LL.B, Common Law, University of Victoria, Canada

L.LL, Civil Law, University of Ottawa, Canada

■ Nationality:

British

Canadian

■ Languages:

French (native)

English (fluent)

■ Career achievements:

Successfully led a team of 15 English lawyers as counsel to Altice and Numericable in their US\$21.9 billion cross-border bank and bond financing for the acquisition of French telecoms operator SFR.

Advised Qatar Holding in connection with its £1.5 billion acquisition of Harrods.

Advised Macquarie Capital with respect to the financing made available by it to a London-based private equity sponsor, in order to enable one of its portfolio companies to avoid insolvency proceedings.



Paul Linnane

[linkedin.com/in/paullinnane](https://www.linkedin.com/in/paullinnane)

■ Career history:

Head of Energy Market Insights, ElectraLink, UK
Head of Data Analytics, Utiligroup, UK
Product Development Manager, Revenue Assurance Services, USA
Product Development Manager, Revenue Assurance Services Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc, Mechanical Engineering and Business, University of Warwick, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Developed and implemented a strategy to turn around a loss-making provider of energy data products. Increasing annual turnover by 300% and delivered profits above £1 million within 20 months.

Established and led a US based energy analytics practice. Acquired eight clients over a four-year period, providing actionable insight to over 10 million energy consumers across 20 different deregulated and regulated markets.

Designed and built an energy analytics software platform which identified and resolved invoicing issues within UK retail energy. Grew client base to 95% of the UK energy market, recovering over £500 million in unidentified energy over a nine-year period.



Yodel Lobo

[linkedin.com/in/yodel-lobo](https://www.linkedin.com/in/yodel-lobo)

■ Career history:

Senior Commercial Learning Specialist - Talent Development, Qatar Airways, Qatar

Inventory Route Manager - Revenue Management, Qatar Airways, Qatar

Senior Demand Analyst - Revenue Management, Qatar Airways, Qatar

■ Education highlights:

Executive MBA, Warwick Business School, UK

Bachelor of Arts, Ancient Indian Culture, Mumbai University, India

■ Nationality:

Indian

■ Languages:

English (native)

Hindi (fluent)

French (basic)

■ Career achievements:

Spearheaded the design, development, and implementation of strategic and analytical training programmes for more than 700 staff within the Qatar Airways Commercial Division to bolster core skills and competencies.

Managed a portfolio of markets worth approximately US\$1.2 billion annually, to achieve budget in two consecutive years.

Mentored Qatari interns in the nationalisation programme in airline revenue management concepts to enable onboarding of successful, interested candidates.



Raffaella Maestro

[linkedin.com/in/raffaella-maestro](https://www.linkedin.com/in/raffaella-maestro)

■ Career history:

Internal Audit Manager - Capital Delivery, Network Rail Infrastructure Ltd, UK

Auditor/Lead Auditor - Infrastructure Project, Network Rail Infrastructure Ltd, UK

Quality Engineer, Ansaldo STS Australia Pty Ltd, Australia

Quality and Process Improvement Intern, Ansaldo STS, Italy

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc (Hons), Civil Environmental Engineering, Università degli Studi di Napoli Federico II, Italy

BSc, Civil Environmental Engineering, Università degli Studi di Napoli Federico II, Italy

■ Nationality:

Italian

■ Languages:

Italian (native)

English (fluent)

Spanish (basic)

■ Career achievements:

Set-up a data-driven 'Third Line of Assurance' plan across the £11 billion capital delivery portfolio, fully integrated with first and second line activities of the internal and external organisation. Realised effective assurance coverage and efficiencies of £1 million per year and reinforced the relationship with client (Department for Transport) and regulator (Office of Rail and Road).

Identified more than £500 million of hidden extra cost on a major capital delivery programme (£4 billion). Supported the business and the programme team to identify and implement solutions to realise efficiencies and meet cost and schedule target.

Led the establishment of the Quality Assurance function in Australia and Asia Pacific, coordinating 50 staff from 10 different functional disciplines and four countries. Led the group to formulate and agree comprehensive engineering and commissioning processes and procedures to support delivery of railway projects worldwide.



Ivan Malkov

[linkedin.com/in/malkov-ivan](https://www.linkedin.com/in/malkov-ivan)

■ Career history:

Project Manager, Gazprom Neft PJSC (JV with International Major), Russia and Netherlands
Subsurface Manager, Ruspetro Plc, Russia
Exploration and Production of Oil and Gas, LUKOIL PJSC, Russia

■ Education highlights:

Executive MBA, Warwick Business School, UK
PhD, Geology of Oil and Gas, Lomonosov Moscow State University, Russia
MSc, Geology of Oil and Gas, Lomonosov Moscow State University, Russia
BSc, Geology of Oil and Gas, Lomonosov Moscow State University, Russia

■ Nationality:

Russian

■ Languages:

Russian (native)
English (fluent)

■ Career achievements:

Successfully implemented a new technological strategy to develop oil and gas reserves, including co-ordinating budget alignment of several hundred million US\$ with BoD and CEO.
Incorporated agile management style for a team of 20 direct and 100 indirect staff to work simultaneously on five projects with equal responsibilities, mutuality and integration, for a global joint venture project.
Effectively integrated global health, safety, environmental, and sustainability standards for operations in a delicate oil and gas asset area of northern Russia.



Ali Mare

[linkedin.com/in/ali-mare](https://www.linkedin.com/in/ali-mare)

■ Career history:

Chief Executive Officer, AlFaisal Without Borders Foundation, Qatar

Vice-Chair Board of Trustees, Sheikh Faisal Bin Qasim Al-Thani Education Research Award, Qatar

Founder and Managing Director, AWaJ Systems Design & Development, UK and Jordan

Chief Executive Officer, Help The Needy Charitable Trust, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BSc, Computer Science, Al-Mansour University College, Iraq

■ Nationality:

British

■ Languages:

Arabic (native)

English (fluent)

■ Career achievements:

Established, developed and led the AlFaisal Foundation from concept to launch and growth as the first of its kind in Qatar, delivering development in the areas of education, healthcare, socio-cultural, youth enablement, entrepreneurship, and corporate social responsibility.

Introduced and managed 17 large events and international conferences including the AlFaisal Award for Education Research, the AlFaisal Award for Arabic Language, and the International Scientific Conference in Social Responsibility, the largest CSR conference in Qatar and the region.

Introduced the annual Education Festival, the biggest education gathering in Qatar with more than 17,000 visitors. Also introduced the Knowledge and Competitions Oasis, the second biggest education and knowledge challenges gathering in Qatar with more than 13,000 visitors.



Lucy McAuliffe

[linkedin.com/in/lucymcauliffeFCMI](https://www.linkedin.com/in/lucymcauliffeFCMI)

■ Career history:

Head of Passenger Security, London Gatwick Airport, UK
Current Operations Manager - Signalling, Response, Control, Network Rail, UK
Head of Stations, Network Rail, UK
General Management Graduate, National Express, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BA (Hons), German, University of Nottingham, UK
Postgraduate Award, Business Leadership, Warwick Business School, UK
Chartered Manager and Fellow and Level 7 in Strategic Management and Leadership, Chartered Management Institute, UK

■ Nationality:

British

■ Languages:

English (native)
German (fluent)

■ Career achievements:

Lead a Security team of 1,200 staff at the UK's second largest airport to achieve globally recognised outstanding customer service levels. Awarded 'Best Aviation Security Passenger Experience in UK 2017-2019' (DfT/CAA).

Designed and implemented the Frontline Leadership Transformation Programme in 2018/9 at Gatwick Airport. Included trade union consultation to deliver more effective people leadership alongside co-creating a new leadership development programme.

Delivered "one team" cultural change, including a broad range of stakeholders at the iconic London St Pancras International station, resulting in achieving top UK station as voted by passengers with 96% satisfaction.



David McLeod

[linkedin.com/in/mcleod-david](https://www.linkedin.com/in/mcleod-david)

■ Career history:

Chief Executive Officer, Backbone Connect Limited, UK

Direct Marketing Manager, Danwood, UK

Direct Marketing Manager, Adapt Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Business Growth Programme, Cranfield Business School, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Founded and led a start-up in the IT Managed Services Sector to achieve recognition as one of the top ten fastest growing technology companies in the UK within five years.

Devised and implemented a sales and marketing change programme across an existing team of 20, achieving 100% increase in sales performance over a period of nine months.

Designed and built a three-year business growth plan which delivered year-on-year growth in sales of 15%, an increase in gross profit of 20%, and an increase in net profit of 30%, while doubling headcount.



Patrick McMeekin

[linkedin.com/in/patchmcmeekin](https://www.linkedin.com/in/patchmcmeekin)

■ Career history:

Licensee, SEATSERVE, UK
Programme Manager, Distill Ventures, UK
Marketing Executive, Curzon Capital, UK
Graduate Trainee, L'Oréal, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Diploma, European Sponsorship Association, UK
Member, Chartered Institute for Securities & Investment, UK
BSc (Hons), Environmental Geoscience, University of Bristol, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Over the past five years, have successfully managed and run the UK franchise for a US based Israeli SaaS startup called SEATSERVE. Boosted revenue for venues by enabling fans at live events to order food, drinks and merchandise on their smartphone, for efficient delivery to their seat.

As Programme Manager at Distill Ventures (the world's first startup spirits accelerator), worked with founders who have gone on to dominate their categories, such as Seedlip.

At 23, became the Honorary Secretary for an amateur rugby club, running it alongside full-time employment and guiding it up through the Surrey and London leagues.



Freddie Mehta

[linkedin.com/in/freddiemehta](https://www.linkedin.com/in/freddiemehta)

■ Career history:

Automotive Strategy Consultant, Self Employed, UK

Project Leader - Special Vehicle Operations, Jaguar Land Rover, UK

Senior Engineer - Electrification Architecture Group, Jaguar Land Rover, UK

Strategic Procurement Consultant, Altran UK, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Automotive Engineering & Technology Management, Cranfield University, UK

B.Eng, Automotive Engineering, Mumbai University, India

■ Nationality:

British

Indian (Overseas Citizen)

■ Languages:

English (native)

Hindi (fluent)

■ Career achievements:

Led the formulation of a 10-year strategy and business case for plug-in hybrid and electric vehicles, optimised for compliance, competitiveness and product positioning.

Discovered and implemented savings of US\$2 million out of a US\$30 million turnover for the commodity as the Procurement Strategy Consultant.

Conducted quantitative and qualitative analysis for optimised business case formulation for micro mobility feasibility in a developing market.



Robert Moffett

[linkedin.com/in/rob-moffett](https://www.linkedin.com/in/rob-moffett)

■ Career history:

Site Operations Leader, Baker Hughes, Switzerland
Head of Construction and Commissioning, Alstom Industrial Steam Turbines, Switzerland
Senior Customer Services Manager, Alstom O&M Ltd, Switzerland
Site Project Manager, Alstom Customer Service, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
CEng, Institute of Mechanical Engineers, UK
BEng (Hons), Mechanical Engineering, University of Northumbria, UK
HNC, Mechanical Engineering, Newcastle College, UK

■ Nationality:

British

■ Languages:

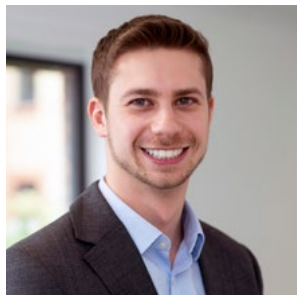
English (native)

■ Career achievements:

Established a successful sales and project organisation, providing site construction services to large EPCs and turning over circa US\$6 million per annum.

Introduced a market competitive “Technical Field Advisor” concept for offering lower price service solutions for installation of industrial steam turbines by 30%.

Achieved 50% improvement in time and cost estimation accuracy of complex power plant outages through the development and implementation of standardised models.



Nathaniel Mortazavi

[linkedin.com/in/nathaniel-mortazavi](https://www.linkedin.com/in/nathaniel-mortazavi)

■ Career history:

Founding Member and General Manager, Breakthrough Associates Ltd, UK

Management Consultant, Ultima Business Consultants Ltd, UK

Branch Manager, Vorwerk UK, UK

Team Leader, Vorwerk UK, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

■ Nationality:

British

Iranian

■ Languages:

English (native)

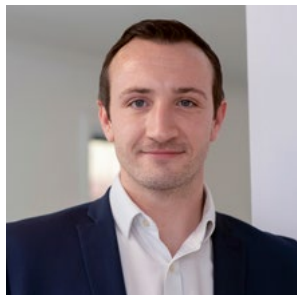
Spanish (basic)

■ Career achievements:

Founding member and manager of a specialist, rapidly growing tax consultancy start up. Grew from a founding team of four to eight by the end of first financial year with £500,000 in turnover. Over £3 million in turnover and 28 staff by the end of year two.

Ran the UK flagship sales branch for a German multinational. Grew the branch from 20 to 30 sales associates, whilst developing four managers from the team. Implemented significant structure and framework and established localised business strategy.

Assisted in the establishment of a UK start up for a German multinational. Helped with proof of concept for the sales system. Built and led a team of 12 sales associates, developing one into a manager. Created and implemented many standard processes.



Michael Mulhall

[linkedin.com/in/michael-mulhall-10797862](https://www.linkedin.com/in/michael-mulhall-10797862)

■ Career history:

Project Manager - Major Projects Division, NVC Lighting, UK
Technical Manager - UK Wholesale Division, NVC Lighting, UK
Technical Support Engineer - UK Wholesale Division, NVC Lighting, UK
Electrical Engineer, Heatelect Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
City and Guilds Level 3 NVQ, Electrotechnical Services - Electrical Installation, Advanced Technology Centre, UK
City and Guilds Level 3 Certificate, Inspection, Testing and Certification of Electrical Installations, Advanced Technology Centre, UK
City and Guilds Level 3 Certificate, The Requirements for Electrical Installations, Advanced Technology Centre, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Secured, negotiated, and managed both the tender and delivery, including pricing, commercial terms and product selection, of NVC Lighting UK's largest, most prestigious and profitable single project with a record gross margin of more than 50%.

Created NVC UK's major project division in 2017 including forming and implementing the sales, marketing and product strategy. Since 2019 the division is the most profitable within the business and as of 2020 employs six direct staff; two of which were internally promoted.

Produced a data analysis system in 2015 that monitors NVC Lighting's incoming technical enquiries. The database provides key information on product performance and customer satisfaction. Actions, as a result of the data, have seen customer satisfaction improve by 45%.



Muhammad Mustaqim

[linkedin.com/in/muhammad-mustaqim-39733b50](https://www.linkedin.com/in/muhammad-mustaqim-39733b50)

■ Career history:

Business Development Manager, Lonza Biologics, UK
Proposal Manager, Lonza Biologics, UK
Managing Partner, Jubraj Partnership, UK
Process Scientist, Lonza Biologics, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Biochemical Engineering, University College London (UCL), UK
BSc, Biochemistry, Queen Mary University of London, UK

■ Nationality:

British

■ Languages:

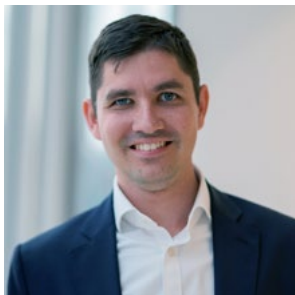
English (native)
Bengali (native)

■ Career achievements:

Established a partnership business venture within the catering industry. Led and managed the business for five years prior to sale.

Consulted on and designed biologics drug development programmes from gene to clinic for an eclectic array of biopharmaceutical clients.

Managed the operations and manufacturing technology transfer for biopharmaceuticals, from laboratory to pilot scale, facilitating commercial scale manufacturing.



Peter Nadudvari

[linkedin.com/in/nadudvaripeter](https://www.linkedin.com/in/nadudvaripeter)

■ Career history:

Program Manager/Business Analyst, IQVIA, UK
Senior Business Analyst, Loxon Solutions Ltd, Hungary
Business Analyst, BCA Hungary Ltd, Hungary

■ Education highlights:

Executive MBA, Warwick Business School, UK
BA, Business Administration and Management, Budapest
University of Technology and Economics, Hungary
BSc, Computer Engineering, Budapest University of
Technology and Economics, Hungary

■ Nationality:

Hungarian

■ Languages:

Hungarian (native)
English (fluent)

■ Career achievements:

Implemented a new eSignature change approval process of a validated IT system in the regulated pharmaceutical industry, which enabled business continuity during the Covid-19 pandemic, when all approvers were working remotely.

Designed, developed, and launched automated testing processes and managed the newly formed testing team of 15, which resulted in identifying 60% more bugs in early phases and higher software quality, leading to 10% higher revenues and improved customer satisfaction.

Planned and delivered the go-live event for £10 million IT programmes, and timely coordination and execution of project plan for 150 cross-functional professionals



Shu Li Ng

[linkedin.com/in/shu-li-ng](https://www.linkedin.com/in/shu-li-ng)

■ Career history:

Senior Manager, Woodlands Health Campus, Singapore
Senior Resident - Hand Surgery, Singapore General Hospital, Singapore
Clinical Research Fellow, University of Nottingham, UK
Core Surgical Trainee - General Surgery, NHS, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Global Health Policy, London School of Hygiene and Tropical Medicine, UK
MRCS, Royal College of Surgeons England, UK
Bachelor of Medicine, Bachelor of Surgery, BMedSci (Hons), Nottingham Medical School, UK

■ Nationality:

Malaysian

■ Languages:

English (native)
Malay (native)
Cantonese (intermediate)
Hokkien (intermediate)
Mandarin (basic)

■ Career achievements:

Designed and implemented nationwide roll out of a Ministry of Health endorsed new career track for doctors within 18 months. Played a key role in the negotiations with hospital chiefs, professional medical bodies and the Ministry of Health.

Led the licensing of an 8,000-bed medical facility for coronavirus patients and contributed to the emergent setup and opening of the medical facility within five days, while co-ordinating multiple stakeholders. Successfully recruited and deployed medical manpower within three days.

Established and spearheaded clinical services development, set up structure for medical affairs, and developed hospital-wide policies within the first 1,800-bed integrated health campus in Singapore, comprising a hospital and intermediate long-term care centre due to open in 2022.



Kyei Nketiah

[inkedin.com/in/nketiah](https://www.linkedin.com/in/nketiah)

■ Career history:

Contracts Management - Estates, University of Warwick, UK
Engineering Asset Manager, Amazon Services Ltd, UK
Junior Non-Commissioned Officer, UK Armed Forces, UK
Procurement Lead, ICT Technical Services, Ghana

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc (Hons), Logistics Management, University of Lincoln, UK
Bachelor of Fine Arts, University of Ghana, Ghana

■ Nationality:

Ghanaian
British

■ Languages:

Twi (native)
Ga (native)
English (fluent)

■ Career achievements:

Implemented and championed the use of Infor EAM (CMMS) system to support Amazon's only Cross Dock Centre (IXD) in the UK, leading to circa 40% reduction in unplanned equipment downtime for the site, attaining the all-time best records in production output rates and profits.

Lead member of a Rear Operational Group, enabling, delivering and sustaining logistical support to a 3,000 strong department on training and operations in Afghanistan, leading to 100% operational excellence.

Continually demonstrated personal development, recognised by the most outstanding student awards throughout my supplier class one and class three specialist training. Also awarded for best work-based distance learning student by Lincoln International Business School.



Sachitha Obeysekara

[linkedin.com/in/sach-obey](https://www.linkedin.com/in/sach-obey)

■ Career history:

Director and Chief Operating Officer, KNSI Aviation Engineering Ltd, UK

Applications Engineer, Cambridge Silicon Radio Plc, UK

Application Specialist, Imagination Technologies Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MEng, Electronics Engineering, University of Southampton, UK

■ Nationality:

British

Sri Lankan

■ Languages:

English (native)

Sinhala (native)

French (fluent)

■ Career achievements:

Expanded KNSI Aviation Engineering Ltd from a two-man consultancy to 50 employees and two offices in the space of three years. Hold European and UK Civil Aviation approvals for aircraft modification design, and repair and maintenance services to customers all over the world.

Established and led operations at KNSI's Sri Lanka Design and Production Office, to provide aircraft engineering design support under UK and EU regulatory approvals.

Provided Tier 1 mobile manufacturers in the USA and Asia with processor development design support, contributing to the successful launch of three high performance products in key market segments.



Femi Olushola

[linkedin.com/in/femiolushola-ennoidgyltd](https://www.linkedin.com/in/femiolushola-ennoidgyltd)

■ Career history:

Director, Ennoidgy Ltd, UK

Senior Consultant, RINA Tech UK Ltd, UK

Application and Commissioning Engineer, GE Energy, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MEng, Electrical and Electronic Engineering, University of Bath, UK

■ Nationality:

British

Nigerian

■ Languages:

English (native)

■ Career achievements:

Managed and motivated a multi-disciplinary design team including external designers/contractors, alliance members, and specialists to deliver work packages of over £3 million annually.

Experienced senior consultant with over £2 million in business development wins.

Led a team and delivered a complex, multi-disciplinary large capital project of more than £32 million, two months in advance with £3 million savings.



Jayshree Pandya

[linkedin.com/in/jaypandya](https://www.linkedin.com/in/jaypandya)

■ Career history:

Consultant Haematologist, Warwick Hospital NHS Trust, UK

Consultant Hematologist, Glamorgan Royal Hospital NHS Trust, UK

Consultant Hematologist, Gloucester Royal Hospital NHS Trust, UK

Consultant Paediatric Haematologist, Nottingham Children's Hospital NHS Trust, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MBBS with CCT in Pediatrics, University of London, UK

MRCPCH, Royal College of Paediatrics and Child Health, UK

BPharm, University of Portsmouth, UK

■ Nationality:

British

■ Languages:

English (native)

Gujarati (fluent)

■ Career achievements:

Passionate about the NHS and medicine, in particular hematology and pediatrics. Experience at Sickkids in Toronto, Canada, provided inspiration to super specialise in hematology, leading to a career in both adult and pediatric hematology.

Set up a scheme to support up to 10 students to acquire interest free loans, and pay back after qualifying, after witnessing parents working long hours to fund their children's educations.

Active in organ, blood and bone marrow donations and providing education to communities where donations are tabooed. A bone marrow donation to a young girl with leukemia has resulted in her surviving, in good health, and now married with a family.



Sanjay Paul

[linkedin.com/in/sanjaypaul](https://www.linkedin.com/in/sanjaypaul)

■ Career history:

Lead Enterprise Architect, HM Revenue & Customs, UK
Senior Solution Architect, Leeds City Council, UK
Solution Architect, Wm Morrison Supermarkets Plc, UK
Interoperability Architect, NHS Digital, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Chartered IT Professional and Member, British Computer Society, UK
TOGAF 9 Enterprise Architecture, The Open Group
Bachelor of Engineering, Mining & Geology, University of Calcutta, India

■ Nationality:

British

■ Languages:

English (native)
Bengali (native)
Hindi (fluent)
Urdu (basic)
German (basic)

■ Career achievements:

Strategised and led the cloud migration of 'Integration Platform,' connecting more than 560 of HMRC's business applications. Led to a 30% cost saving and increased agility, facilitating Covid-19 welfare schemes delivery in a record three weeks.

Delivered the strategy for an £80 million transformation programme to rationalise and consolidate over 150 disparate business applications to 90, impacting more than 1,100 business services. Saved Leeds City Council £15 million per year in operational expenditure.

Developed an integrated architecture for a complex, multi-partnership wholesale business of Morrisons, to supply a network worth £700 million of sales per year. Supported delivery and logistics between warehouses and more than 1,600 retail stores, and led teams based in four countries.



Georgia Pawson

[linkedin.com/in/georgiapawson](https://www.linkedin.com/in/georgiapawson)

■ Career history:

Consultant, Corporate Risk Associates, UK
Nuclear Industry Council member (maternity cover), UK
Vice-Chair, Nuclear Institute's Young Generation Network, UK
Consultant, Areva RMC (Orano Projects UK), UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Nuclear Decommissioning and Waste Management,
University of Birmingham, UK
BSc, Geology, University of Bristol, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Investigated the interactions of a several million-pound programme, ensuring all projects agreed how to sign off interactions to prevent time and cost increases.

Secured approximately £500,000 of new business in a developing client area, as well as extensions into the following year through building client relationships

Led a team of six to organise the company's annual two-day conference, increasing attendees to over 100 and decreasing the running overheads, as well as developing an innovative method to attract new speakers alongside consulting work.



Liudmila Pogorelova

[linkedin.com/in/liudmilapogorelova](https://www.linkedin.com/in/liudmilapogorelova)

■ Career history:

Finance Manager - Heathrow Region, Menzies Aviation UK Ltd, UK

Group Financial Controller, EuroEnergy Investments UK Ltd, UK

Financial Controller, Aldelia Ltd, UK

Company Accountant, C&D Technologies UK Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BSc, Applied Accounting, Oxford Brookes University, UK

FCCA, Association of Chartered Certified Accountants, UK

■ Nationality:

Russian

British

■ Languages:

Russian (native)

English (fluent)

■ Career achievements:

As Finance Manager for the Heathrow region at Menzies, following a series of acquisitions, generated £225,000 of savings by reviewing and challenging operating costs and customer contracts.

Restructured EuroEnergy's group finance department and implemented management reporting by business unit, improving visibility of performance by asset and the ability to benchmark. This resulted in re-negotiation of insurance costs, consolidation of supplier contracts and other asset specific cost savings.

As Financial Controller at Aldelia, oversaw the finance functions in Africa, South America and the Middle East alongside managing the finance team in London. Improved working capital by £265,000 as a result of successful negotiations with the Account Manager of the invoice financing facility.



Sophie Pullen

[linkedin.com/in/sophiepullen](https://www.linkedin.com/in/sophiepullen)

■ Career history:

Senior Sales Manager, Leyton UK Ltd, UK

Sales Manager, ZPG Ltd, UK

Sales Manager, Express Vending, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BSc, Business Management, University of East Anglia, UK

■ Nationality:

British

■ Languages:

English (native)

Swedish (basic)

■ Career achievements:

Expanded a high performing sales team of 12, taking the average against target performance from 78% to finish the year on 133%.

Established partnerships with international portals, which were integrated into our own website to facilitate growth of foreign investment in both the UK and European property markets. Managed a multilingual team to facilitate success.

Led a team of eight, responsible for bringing new products to market. Within the first year, three new products were established and added an additional 12% onto the revenue line, marking a 650% increase in sales in specialist products.



Harsha Raghavan

[linkedin.com/in/harsharaghavan](https://www.linkedin.com/in/harsharaghavan)

■ Career history:

Chief Commercial Officer, Turbo Power Systems Ltd, UK

Proposals Manager, Petards Group Plc, UK

Client Relationship Manager, Satyam Computer Services Ltd,
UK and India

Senior Business Development Executive, Visualsoft
Technologies, India

■ Education highlights:

Executive MBA, Warwick Business School, UK

Postgraduate Diploma, Management, Telecom & IT, Indian
Centre for Telecom and Management, India

B.Eng, Electrical and Electronics Engineering, Annamalai
University, India

■ Nationality:

British

■ Languages:

Tamil (native)

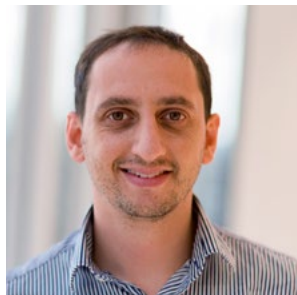
English (fluent)

■ Career achievements:

Successfully negotiated contracts worth £28 million with UK railway and Canadian wastewater treatment companies and offered them a choice of best-in-class smart power solutions. Responsible for the end-to-end account strategy, marketing plan and sales execution.

Developed an effective bid and contract management process that achieved 100% on-time bid delivery, doubled bid-win ratio, halved contract cycle-time and strengthened bid go/no-go decisions. Also improved gross margins by implementing a robust financial modelling process.

Developed and implemented an effective CRM process and coached sales teams, improving accuracy of management reporting by more than 90%.



Joshua Raizon

[linkedin.com/in/joshua-raizon](https://www.linkedin.com/in/joshua-raizon)

■ Career history:

Senior Market Manager - Europe, Agoda International Pte Ltd, UK

Senior Connectivity Manager - Key Accounts, Agoda International Pte Ltd, UK

Market Manager, Agoda International Pte Ltd, South Africa

Marketing Executive, Protea Hotels by Marriott, South Africa

■ Education highlights:

Executive MBA, Warwick Business School, UK

PGDip, Enterprise Management, University of Cape Town, South Africa

National Diploma, Accommodation Management, Cape Peninsula University of Technology, South Africa

■ Nationality:

South African

■ Languages:

English (native)

■ Career achievements:

Conceived and implemented a first of its kind strategic partnership deal with a technology provider for the hospitality sector, which opened access to over 30,000 new accommodation providers and raised marketing exposure.

Identified and initiated a partnership deal with a business that was looking to sell accommodation to their member base, increasing annual business revenue by approximately 15%.

Directed a 12-month workplace engagement project, which improved employee satisfaction scores by 10%.



Chris Reason

[linkedin.com/in/chrisreason](https://www.linkedin.com/in/chrisreason)

■ Career history:

Solutions Architect - Software Division, Capita Plc, UK
Solutions Architect, HTK Ltd, UK
Software Engineer, ITO World Ltd, UK
Research Scientist, BT Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc (Hons), Computer Science, University of Warwick, UK
TOGAF 9.1 Certified, The Open Group

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Architected the technology transformation underpinning the digital transformation of an outsourced government organisation, directly resulting in a £90 million multi-year contract extension.

Led the technical delivery with a team of 18 on a multi-million-pound cloud-hosted CRM transformation project, providing technical consultancy and governance to enable the delivery of a best-in-class, integrated contact management system.

Designed and developed a “next best offers” marketing engine using advanced segmentation and analytics to provide a personalised sales experience to customers, resulting in a double-digit increase in product sales.



Patrick Omar Rebamonte

[linkedin.com/in/patrickomarrebamonte](https://www.linkedin.com/in/patrickomarrebamonte)

■ Career history:

Senior Manager, Global Strategy - Flavour Solutions Marketing (Corporate Strategy Group), McCormick & Company, UK
Regional Category Manager - Asia Pacific, Givaudan, Singapore
Senior Marketing Manager, Snacking - International (Africa, Europe, Middle East, Asia Pacific), The Hershey Company, Philippines
Brand Manager, Johnson & Johnson International, Philippines

■ Education highlights:

Executive MBA, Warwick Business School, UK
BS, Business Administration, University of the Philippines, Philippines

■ Nationality:

Filipino

■ Languages:

English (native)
Filipino (fluent)
Tagalog (fluent)
Spanish (basic)

■ Career achievements:

Led global rebranding and strategic positioning of McCormick & Company's US\$2 billion global B2B division from 'McCormick Industrial' to 'McCormick Flavour Solutions.' Organised and continue to head up the global marketing leadership team of the division.

Achieved 10% growth in a flat and challenged category through the development and execution of Givaudan's marketing strategy for Asia Pacific savoury and snacks business unit, identifying growth opportunities and delivering net sales of more than US\$250 million.

Architect of The Hershey Company's strategic marketing plan to build a US\$50 million business for the Asia snacking category, serving as an international market framework. Led the negotiations and launch of products with global QSRs such as McDonald's and Dairy Queen in key Asian markets.



Adam Reviczky

[linkedin.com/in/reviczky](https://www.linkedin.com/in/reviczky)

■ Career history:

Vice President, Deutsche Bank, UK
Director, Carlson Wagonlit Travel, UK
Associate Director, UBS, UK
Associate, Deutsche Bank, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MSc, Cyber Security, Northumbria University, UK
BSc (Hons), Computer Science, King's College London, UK

■ Nationality:

British
Hungarian

■ Languages:

German (native)
Hungarian (native)
English (fluent)

■ Career achievements:

Advised on a three-year, £17.7 million contract renewal with Veracode for static analysis solutions, covering 3,000 software applications. Achieved an overall cost reduction of £2 million.

Introduced 50 e-learning modules on developer security training and negotiated a £210,000 three-year contract with Synopsys for 1,000 licenses.

Established a phishing simulation programme with RSA on a US\$52,000 per year budget using Wombat ThreatSim Phishing solution, targeting 1,000 out of 22,000 individuals.



Sofy Richards

[linkedin.com/in/sofyrichards](https://www.linkedin.com/in/sofyrichards)

■ Career history:

Business Manager, BT Plc, UK
Senior Digital Manager, EE Ltd, UK
Senior Delivery Manager (Test), EE Ltd, UK
Service Transition Manager, Environment Agency, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BA (Hons), Philosophy, University of Bristol, UK

■ Nationality:

British

■ Languages:

English (native)
French (intermediate)
Spanish (basic)
Arabic (basic)

■ Career achievements:

Successfully built a £50 million investment business case and led co-creation and implementation of first cross brand (BT & EE) digital strategy to embed digital culture and improve focus on customer experience delivery.

Headed up EE Digital Project Delivery to deliver key projects to simplify and modernise EE's technology estate and reduce dependency on legacy back-end systems, e.g. migrating Digital web self-serve services to the API Gateway; implementing auto-decisioning and fulfilment of Shop orders (financial benefits circa £43 million).

Influenced Board and worked with 3rd party vendors to design and implement a new finance model for EE Digital (annual spend £28 million), by simplifying governance and reducing costs which could be repurposed as dedicated budget for digital projects and to reduce technical debt.



Isabel Rodriguez Poveda

[linkedin.com/in/isabelrodriguezpoveda](https://www.linkedin.com/in/isabelrodriguezpoveda)

■ Career history:

Senior Manager - Decision Support, Biogen, UK
Strategy Consultant - BD&L Services, Clarivate, UK
Life Sciences Consultant - Professional Services, Thomson Reuters, UK
Pharmacology Scientist - Neurosciences Department, Eisai Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Masters of Science, Pharmacy, Universitat de Barcelona, Spain

■ Nationality:

Spanish

■ Languages:

Spanish (native)
Catalan (native)
English (fluent)
French (fluent)

■ Career achievements:

Responsible for Biogen's biosimilar portfolio in the UK and Ireland.

Advised top pharmaceutical companies in the identification of innovative science by spotting high value assets and formulating competitive business development and licensing strategies.

Conducted Clarivate's presentation at the annual J.P. Morgan Healthcare Conference, outlining annual deals and portfolio activity within the pharmaceutical business.



Joanna Rucińska

[linkedin.com/in/joannarucinska](https://www.linkedin.com/in/joannarucinska)

■ Career history:

Senior Finance Manager - EMEA FP&A, Johnson & Johnson, UK
Business Controller - Central & Eastern Europe, Johnson & Johnson, Poland

Reporting Manager Region North, Johnson & Johnson, Poland

■ Education highlights:

Executive MBA, Warwick Business School, UK

Master's degree, International Financial Management,
Warsaw School of Economics, Poland

Certified Management Accountant, The Institute of
Management Accountants (IMA), USA

■ Nationality:

Polish

■ Languages:

Polish (native)

English (fluent)

German (intermediate)

Russian (basic)

Spanish (basic)

■ Career achievements:

Modernised Financial Planning & Analytics for the EMEA Medical Devices Region resulting in faster, easier accessibility to around 600 managers, and more accurate financial analytics to support business decisions at regional and country board levels.

Integrated 19 country teams into one Central Eastern European team, resulting in significant improvement of employee engagement and quality of business partnering with managerial boards.

Developed and presented financial assessment for a new business launch project in the Emerging Markets, worth around US\$50 million, which was approved for implementation and was subsequently awarded with the Johnson & Johnson Leadership Award – Shape, Connect, Deliver.



Tina Sarbajna

[linkedin.com/in/tinasarbajna](https://www.linkedin.com/in/tinasarbajna)

■ Career history:

Pricing & Market Access Lead (Oncology), AstraZeneca, UK
Associate Consultant, Adelphi Values PROVE, UK
Research Scientist, Cancer Research UK (London Research Institute), UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
PhD, Molecular Genetics, University of Leicester, UK
BSc (Hons), Medical Genetics, University of Leicester, UK

■ Nationality:

British

■ Languages:

English (native)
Bengali (fluent)
Hindi (intermediate)

■ Career achievements:

Led national market access strategy for a new, step-change therapy for advanced lung cancer, resulting in the availability of this medicine as a treatment option for patients in the NHS (England, Scotland, Wales, and Northern Ireland).

Supported global functions of several leading pharmaceutical companies in developing high-impact market access and value communication tools, specialising in oncology and immunology (managing projects in excess of £1 million).

Produced several high-impact first-authored publications, contributing to our knowledge and understanding of a key DNA repair pathway, deficiencies in which are linked to several human cancers.



Priya Saxena

[linkedin.com/in/priya-saxena](https://www.linkedin.com/in/priya-saxena)

■ Career history:

Salesforce Consultant, Tata Consultancy Services Ltd, USA
Module Lead, Tata Consultancy Services Ltd, India
Technical Lead, Wipro Technologies Ltd, India

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor of Technology, Information Technology, Uttar Pradesh Technical University, India

■ Nationality:

Indian

■ Languages:

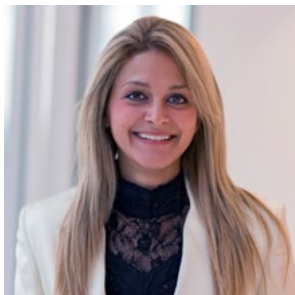
Hindi (native)
English (fluent)

■ Career achievements:

Responsible for the cross-country execution of a mobile application that can be used by sales representatives. This enhancement reduced the hassle of carrying electronic gadgets across the field.

Appraised and awarded for automating test cases by using a Selenium tool that not only added customer value but also mitigated the deliverable's quality risks by at least 80% across multiple projects.

Led and created a project plan to decommission legacy systems, therefore reducing the maintenance cost by 30%.



Danya Sbano

[linkedin.com/in/danyasbano](https://www.linkedin.com/in/danyasbano)

■ Career history:

Senior Dental Surgeon, Balham Dental Care, UK
Assistant Clinical Manager, Balham Dental Care, UK
Founder & Consultant, Evolve Dental Consulting, UK
Founder & Consultant, Evolve Educational Consulting, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MJDF Dentistry, Royal College of Surgeons, UK
Bachelor of Dental Surgery (BDS), King's College London
Dental School, UK

■ Nationality:

British

■ Languages:

English (native)
Arabic (fluent)

■ Career achievements:

Established and coordinated a gala dinner to raise money for a prosthetic limb project and education programme, which resulted in over £120,000 being raised and the planned building of two schools in the Middle East.

Appointed to role of clinical assistant manager within two years of qualifying, leading a team of eight people through CQC compliance during an extensive inspection, assisting with clinical and non-clinical policy development and aiding in clinical and non-clinical team management.

Founded a dental consulting company, having recognised a gap in the market for guidance with CQC and GDC compliance, while also supporting dental practices in their business development plans.



Lora Schellenberg

[linkedin.com/in/loraschellenberg](https://www.linkedin.com/in/loraschellenberg)

■ Career history:

Marketing Manager, Netcompany, UK
Marketing Manager, Altius Data, UK
Marketing Manager - EMEA, General Assembly, UK
Client Relations Manager, HealthUnlocked, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Bachelor of Science, Health Service Administration, University of Central Florida, USA

■ Nationality:

American

■ Languages:

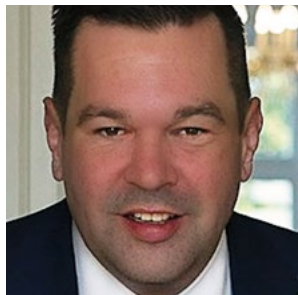
English (native)

■ Career achievements:

Led a marketing campaign to launch the “World’s First Artificial Intelligence Bar” in London. The story went viral with mentions in every major British media outlet, spanning the globe and eventually reaching over one million views.

Founded Circle, a network for women in digital careers which runs thought provoking events aimed at inspiring the next wave of women leaders.

Played an integral role in growing the European headquarters of world-class digital skills education company, General Assembly. Targeted B2C marketing tactics led to year-on-year sales of US\$1 million for the European region.



Gerald Schlagman

[linkedin.com/in/gerald-schlagman](https://www.linkedin.com/in/gerald-schlagman)

■ Career history:

Client Relationship Manager, mallowstreet, UK
Independent Consultant, Self Employed, UK
Head of Partnerships, The Wisdom Council, UK
Senior Business Development Manager, Campden Wealth, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
BSc, Architectural Technology, University of Westminster, UK
(part qualified)

■ Nationality:

British

■ Languages:

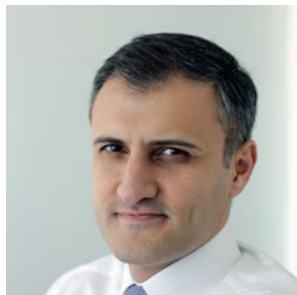
English (native)
German (basic)
Spanish (basic)

■ Career achievements:

Led a change management and downsizing programme for the business during its acquisition processes. Included scaling down of staff and assets, whilst maintaining best-in-class customer service and no ramification on client delivery.

Built a proprietary network of UHNWIs and Single Family Offices globally into a database. Between 2015 and 2019, increased the network from 0 to more than 900 direct relationships in three global regions, through referral networks, SMART benchmarks and best-in-class customer service.

Established a market leading business within financial services and media, grew its turnover to over £650,000 per annum and led into acquisition prior to selling the business, which operated between 2014 and 2017. Managed a team of 12.



Kanan Shikhlinsky

[linkedin.com/in/kenanshikhlinsky](https://www.linkedin.com/in/kenanshikhlinsky)

■ Career history:

Low Carbon Power Business Developer, BP Central AE Business Development Team, UK

Head of Executive Office (Chief of Staff) for BP's Regional President, BP, Azerbaijan, Georgia and Turkey region

Projects Team Leader, BP, Azerbaijan

Banking Analyst - Finance, BP, Azerbaijan

■ Education highlights:

Executive MBA, Warwick Business School, UK

Finance for Non-Finance Executives Programme, London Business School, UK

Project Management Professional (PMP) and Certified Licensed Scrum Master

Certified Project Manager, George Washington University, USA

■ Nationality:

Azerbaijani

■ Languages:

Azerbaijani (native)

English (fluent)

Turkish (fluent)

Russian (fluent)

■ Career achievements:

Project managed the collation of integrated energy solution proposals (wind, solar, advanced mobility) in Eurasia, and designed bidding packs for various state solar and wind auctions.

Delivered agile transformation and digitisation projects which sped up decision making and resulted in business value generation across tier 2 executive teams.

Designed and launched over 20 multimillion-dollar non-technical risk management projects, in partnership with leading global financial and development institutions. Proven successful through external evaluations.



Robert Shillinglaw

[linkedin.com/in/robertshillinglaw](https://www.linkedin.com/in/robertshillinglaw)

■ Career history:

Finance Director, Genesis Investment Management, LLP, UK
Vice President, Morgan Stanley & Co International Plc, UK
Group Accountant, Saint-Gobain Ltd, UK
International Audit Manager, RSM Salustro Zhongrui CPA, China

■ Education highlights:

Executive MBA, Warwick Business School, UK
Associate of the Institute of Chartered Accountants in England and Wales
MA, Geography, St Catharine's College, Cambridge University, UK

■ Nationality:

British

■ Languages:

English (native)
Chinese (intermediate)
French (intermediate)

■ Career achievements:

Co-led the restructure of the Genesis Group, including the registration of Genesis Investment Management, LLP as a UK Alternative Investment Fund Manager, with direct responsibility for accounting, tax and financial regulation.
Implemented the US\$476 million disposal of Morgan Stanley's UK mass affluent business, Quilter Holdings Ltd ("Quilter") to Citigroup, with responsibility for the financial workstream.
Lead advisor to Veolia (formerly Vivendi Environment), providing acquisition due diligence on the US\$246 million purchase of Shanghai-Pudong Water.



Martin Solway

[linkedin.com/in/martin-solway](https://www.linkedin.com/in/martin-solway)

■ Career history:

Market Development Leader, W. L. Gore & Associates, USA and UK
Operations Manager, Schlumberger, Saudi Arabia
Operations Manager, Schlumberger, USA
Global Account Manager, Geoservices, USA

■ Education highlights:

Executive MBA, Warwick Business School, UK
PG Certificate, Petroleum Engineering, Heriot-Watt University, UK
Fellow of the Geological Society, UK
BSc (Hons), Geography, University of Wales, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Developed the Oil and Gas market entry strategy for W. L. Gore & Associates and established strategic partnerships with leading oilfield service companies. Part of the core leadership team that created a new business segment in power electronics, with initial contracts worth US\$3 million to S\$5 million.

Led the Geoservices segment in Saudi Arabia, Bahrain and Kuwait, part of the largest operation in Schlumberger. Responsible for profit and loss, 260 personnel and 40 field assets. Grew market share from 40% to 60% in two years delivering 30% growth and record profit margin at 35% income before tax.

Led a successful return to activity in the North American market for Schlumberger following the US offshore moratorium. Led a focused recruitment and training campaign and lean implementation programme resulting in growth over two years, from US\$12 million with 80 personnel to US\$45 million with more than 200 personnel.



Beate Sørslett

[linkedin.com/in/beatesorslett](https://www.linkedin.com/in/beatesorslett)

■ Career history:

Chief Medical Officer, Nordland Hospital Trust, Norway
Advisor - Electronic Patient Journals and Clinical IT, Nordland Hospital Trust, Norway
Consultant - Medicine, Nordland Hospital Trust, Norway

■ Education highlights:

Executive MBA, Warwick Business School, UK
Specialism in Internal Medicine, Norwegian Directorate of Health, Norway
Bachelor of Medicine, UiT The Arctic University of Norway, Norway

■ Nationality:

Norwegian

■ Languages:

Norwegian (native)
English (fluent)

■ Career achievements:

Co-ordinated and supervised hospital trust innovation projects, establishing a common innovation platform with the community health service aiming to break down the silos between primary and specialist healthcare. Resulted in faster diagnosis and improved patient experience.

Supervised the team that started the hospital trust's Quality Continuous Improvement programme. The programme has expanded and is now regional with participants from all six hospital trusts in the region.

Represented the hospital trust consolidating all patient hospital records in the north of Norway into one database, allowing easier access by medical staff, increasing efficiency and leading to a more satisfying patient experience.



Carel Stassen

[linkedin.com/in/carel-stassen](https://www.linkedin.com/in/carel-stassen)

■ Career history:

Head of Operations and Group Finance, Bibimoney, UK
External Reporting Manager, Shawbrook Bank, UK
Audit Manager, Deloitte, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
Chartered Accountant (SA), SAICA, South Africa
Postgraduate Honours degree, Accounting, University of Stellenbosch, South Africa
Bachelor's degree, Accounting, University of Stellenbosch, South Africa

■ Nationality:

British
South African

■ Languages:

Afrikaans (native)
English (native)

■ Career achievements:

Implemented and deployed mobile based financial SaaS systems in various countries including in Sub-Saharan Africa and the Pacific Islands.

Product lead on all consumer and administrative facing products, including financial inclusive hardware and software deployed to financial partners.

Implementation lead for the largest interest-rate hedge transaction performed by Shawbrook Bank.



Luke Staton

[linkedin.com/in/luke-staton](https://www.linkedin.com/in/luke-staton)

■ Career history:

Managing Director, phs Teacrate Ltd, part of PHS Group Ltd, UK

Regional Director, Elliott Hire, part of the Algeco Group, UK

Operations Director, Elliott Hire, part of the Algeco Group, UK

Strategic Projects Director, Elliott Hire, part of the Algeco Group, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Ecological Resource Management, Newcastle University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Planned and executed an operational efficiency programme at Elliott, delivering £5.1 million EBITDA benefit with £2.4 million through fixed cost reduction and £2.7 million through labour efficiency.

Outsourced transport from in-house to external Haulier partner model. Reduced sales, general and administrative expenses by £1.8 million. Reduced transport spend per move by 4% whilst maintaining service levels and increasing capacity.

Embedded a cultural change programme throughout the organisation by implementing top down strategic alignment, a goal setting programme and work streams to execute change actions. Resulted in attrition rate falling from 22% to 17%.



Amar Sumaria

[linkedin.com/in/amar-sumaria](https://www.linkedin.com/in/amar-sumaria)

■ Career history:

Claims Manager, Everest Re, UK
Senior Claims Adjuster, Brit Insurance, UK
Claims Adjuster, Atrium Underwriters Ltd, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
ACII - Chartered Insurer, Chartered Insurance Institute, UK
BSc (Hons), Mathematics, King's College London, UK

■ Nationality:

British

■ Languages:

English (native)
Gujarati (intermediate)
Spanish (basic)
Japanese (basic)

■ Career achievements:

Finalist for the prestigious 'Contribution to Claims' LMA prize in 2019, awarded to claims professionals that have a proven record of improving the industry, have demonstrated a genuine understanding of the future needs of the sector, and provided leadership within the claims community.

Conceived and delivered innovative academy programs to train over 100 outsourced adjusters worldwide – a Lloyd's market first. Key contributor towards talent and professional development in the industry.

Selected for the inaugural CII New Generations London Market Group – the flagship leadership development program. Currently a member of the Insurance Institute of London and IUA Non-Marine claims committees..



Anirudh Suneel

[linkedin.com/in/anirudh-suneel](https://www.linkedin.com/in/anirudh-suneel)

■ Career history:

Management Consulting Manager, Sopra Steria, UK
Senior Management Consultant, Accenture, UK
Investment Banking Intern, Barclays Capital, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MEng, Mechanical Engineering, University of Warwick, UK

■ Nationality:

British

■ Languages:

English (native)
French (intermediate)

■ Career achievements:

Delivering strategic implementation and transformation advisory services to military two-star and three-star leadership across the defence 'major' transformation portfolio (portfolio value circa £10 billion per annum).

Worked with a leading UK engineering services firm through lifecycle from strategy design, business re-design, process design, delivery management, business change and product management. Achieved cost reductions of 40%, increased service quality and a profitability increase of 30%.

Worked with a leading global aerospace manufacturer. Designed and introduced an innovative supply chain de-risking framework and procurement strategy for a leading commercial fastener business. Successful implementation of framework led to procurement savings of circa £48 million per annum.



Goku Suresh

[linkedin.com/in/goku-suresh](https://www.linkedin.com/in/goku-suresh)

■ Career history:

Business Intelligence and Data Analytics Manager, Mobius Life, UK

Data Analyst, Mobius Life, UK

Business Analyst, ISS Facility Services, UK

Unit Manager, Chessington World of Adventures Resort, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

Professional Certificate, Data Science, Microsoft, UK

HND, Computer Science, Kingston University, UK

■ Nationality:

British

■ Languages:

Tamil (native)

English (fluent)

Italian (basic)

■ Career achievements:

Leading the newly created change and innovation team. Driving business process improvements to optimise and scale the current service offering, and further transform the business to generate new revenue streams.

Democratise the digital data strategy with various change programmes that lead to a reduction in cost (by 80%), human error (by 100%), and financial impact (by 60%), as well as an increase in efficiency and productivity in operational processes.

At the age of 21, provided leadership, training, and mentoring to a team of 127 employees, along with the responsibility and accountability for a P&L (totalling £1.5 million gross revenue). Through data, strategic thinking and errorless execution, business operations delivered a net profit 2% better than the target and a five-star food hygiene rating.



Agata Suwala

[linkedin.com/in/agata-suwala](https://www.linkedin.com/in/agata-suwala)

■ Career history:

Technology Manager, Manufacturing Technology Centre, UK
Senior Research Engineer, Manufacturing Technology Centre, UK

Advanced Research Engineer, Manufacturing Technology Centre, UK

Research Engineer, Manufacturing Technology Centre, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

MSc, Computational Software Techniques in Engineering, Cranfield University, UK

MSc, Mechatronic Design, AGH - University of Science and Technology, Poland

BSc, Mechatronics, AGH - University of Science and Technology, Poland

■ Nationality:

Polish

■ Languages:

Polish (native)

English (fluent)

Spanish (intermediate)

German (basic)

■ Career achievements:

Achieved status of Chartered Engineer through the Institution of Engineering and Technology.

Co-ordinated and delivered several research projects for automation in aerospace manufacturing, working in collaborative and multi-functional teams. Resulted in representative prototypes as well as industrial solutions. Part of the research was published and presented at an international conference.

Proven to motivate and empower teams and individuals, at work delivering exceptional performance to our customers as well as engaging and mentoring students as a STEM ambassador.



Chatarpreet Singh Taggar

[linkedin.com/in/chatarpreet-singh-taggar-15617891](https://www.linkedin.com/in/chatarpreet-singh-taggar-15617891)

■ Career history:

Technical Service Director - BT Global, BT Plc, UK
Lead Technical Design Authority - BT Business, BT Plc, UK
Technical Design Authority - BT Business, BT Plc, UK
Senior Designer - BT Technology, BT Plc, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MEng, Electronic & Electrical Engineering, Loughborough University, UK

■ Nationality:

British

■ Languages:

English (native)
Punjabi (fluent)

■ Career achievements:

Led the technical contract re-signing for BT Global for a contract worth over £100 million with a large Blue-chip company. This was a complex deal including a number of technologies such as WAN, LAN, Wireless and security services.

Led a design team six to build a new state of the art managed computer network within an accelerated period of 12 months. The new network allowed BT to accelerate the onboarding of new customers by over 30%.

Devised a new in-house managed security service capability to help BT reduce its external costs, and grow a managed service to over 20 retail customers. This also helped BT to differentiate its services and increase revenues by over £1 million.



Rebecca Thilaganathan

[linkedin.com/in/rthilaganathan](https://www.linkedin.com/in/rthilaganathan)

■ Career history:

Senior Control and Governance Manager, Barclays Bank Plc, UK

Senior Compliance Analyst, Barclays Bank Plc, UK

Quality Root Cause Analyst, Barclays Bank Plc, UK

Team Manager, Financial Ombudsman Service, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

New York Bar Exam, BarBri, USA

LLM, The London School of Economics, UK

LLB, King's College London, UK

■ Nationality:

British

■ Languages:

English (native)

French (basic)

Spanish (basic)

■ Career achievements:

Led a team of five on a multi-million pound bank-wide implementation of an automated compliance tool, which reduced email traffic by 25% whilst improving colleague's access to timely accurate compliance advice.

Created and implemented a Federated Council initiative to assist the Chief Controls office record risk appetite decisions and escalate within the policy and standards framework.

Reduced compliance breaches by 32% through design and delivery of training for colleagues on policy and process change.



Jennifer Tilson

[linkedin.com/in/jennifer-tilson-0689a239](https://www.linkedin.com/in/jennifer-tilson-0689a239)

■ Career history:

Group Business Operations & Strategy Manager, BerryWorld, UK

Senior Strategic Sourcing Manager, BBC, UK

Manager, Accenture, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

BA, Economics, Durham University, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Led and successfully implemented a new and simplified organisational structure for one of the world's largest soft and prepared fruit businesses, consisting of 14 business units, selling into more than 30 countries worldwide, with an increasingly dispersed workforce of around 800 employees.

Selected in the top 2% of the BBC Finance & Operations Community, to participate in a two-year BBC Leadership Development programme (2016).

Achieved accelerated promotion to Manager after four years at Accenture (the average time to Manager is six to seven years).



Dewald Veldsman

[linkedin.com/in/dewaldveldsman](https://www.linkedin.com/in/dewaldveldsman)

■ Career history:

Implementation Consultant Team Lead, IRESS, UK
Private Wealth Implementation Consultant, IRESS, UK
Internal Consultant, Private Client Holdings Ltd, South Africa

■ Education highlights:

Executive MBA, Warwick Business School, UK
BComm, Business Science, University of Stellenbosch, South Africa
Postgraduate Diploma, Financial Planning, University of Stellenbosch, South Africa

■ Nationality:

South African

■ Languages:

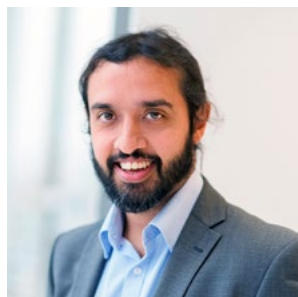
Afrikaans (native)
English (fluent)

■ Career achievements:

Successfully implemented XPLAN at three top-tiered investment management firms in the UK, which ensured they were able to remotely service their clients during COVID-19 without any disruptions.

Won 'OneIRESS UK Employee of the Quarter Award' in 2019, during a period where we had to implement and manage numerous challenging projects.

Improved and modernised Private Client Holdings's Family Office Proposition, which resulted in a number of high net worth families giving the firm a mandate to manage their wealth on their behalf.



Nicholas Ward

[linkedin.com/in/nicholas-c-ward](https://www.linkedin.com/in/nicholas-c-ward)

■ Career history:

Business Development Manager, Overseas Development Institute (ODI), UK
Roving Humanitarian Funding Coordinator, Oxfam GB, UK
Programme Funding Coordinator, Medical Emergency Relief International (MERLIN), UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MA, Conflict, Governance & Development, University of York, UK
BA, Politics & Philosophy, University of York, UK

■ Nationality:

British

■ Languages:

English (native)
French (intermediate)

■ Career achievements:

Established the business development strategy and capacity within ODI to improve long-term fundraising for its research work.

Completed 12 international humanitarian deployments for Oxfam in response to conflicts and natural disasters, leading fundraising and grant management of donor funds (up to US\$60 million per deployment).

Proven international track record of leading and mentoring teams in raising seven and eight figure funds from governments and foundations, to deliver global life-saving interventions in water, health, and food security.



Richard Waumsley

[linkedin.com/in/richard-waumsley](https://www.linkedin.com/in/richard-waumsley)

■ Career history:

Group Finance Director, David Brown Santasalo, UK
Group Finance Controller, David Brown Santasalo, UK
Group Financial Accountant, David Brown Group, UK
Assistant Audit Manager, KPMG, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
ACA, Institute of Chartered Accountants of England and Wales, UK
BSc (Hons), Mathematics, University of Leeds, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Leading three financial due diligence processes for multiple transactions with the David Brown Santasalo (DBS) Group, including the merger and creation of DBS, three proposals to potential external investors, and the incorporation of three new service centres.

Coordinated and managed the restructuring and subsequent refinancing of an £85 million debt facility for the group, alongside the Private Equity investment owners.

Managed the financial integration of two operating groups following the merger of David Brown and Santasalo industrial gearing groups from June 2016, moving from a manual system to a data driven automated reported mechanism. Saved time and increased reliance and consistency of information used for management decisions within 12 months.



Donna Williams

[linkedin.com/in/donnamichellewilliams](https://www.linkedin.com/in/donnamichellewilliams)

■ Career history:

Director - Sales and Marketing, Sanctuary Group, UK
Group Head of PR and Communications, Sanctuary Group, UK
Group Marketing Manager, Sanctuary Group, UK
Business Development Manager, Sanctuary Maintenance, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK
MCIM Chartered Marketer, Chartered Institute of Marketing, UK
BA (Hons), History, University of Oxford, UK

■ Nationality:

British

■ Languages:

English (native)

■ Career achievements:

Designed and implemented a sales, marketing and customer care strategy that transformed a not-for-profit organisation with limited new homes sale experience to one with the ability to sell 15,000 properties over a 10-year period.

Led marketing and communications activity across a Group with a turnover in excess of £660 million, containing diverse business streams from social housing to student accommodation and care homes.

Took new maintenance service to market, designed to support the needs of not-for-profit organisations. Created and delivered all aspects of resulting contract negotiation and onboarding, resulting in new contracts each worth in excess of £1 million per year.



Sean Worrall

[linkedin.com/in/sean-worrall](https://www.linkedin.com/in/sean-worrall)

■ Career history:

Business and Skills Development Manager, GKN Automotive Innovation Centre, UK

Business Development Manager, GKN Automotive Innovation Centre, UK

Account Development Manager, GKN Land Systems, UK

Key Account Manager (JLR, Ford), ThyssenKrupp Tallent, UK

■ Education highlights:

Executive MBA, Warwick Business School, UK

IET Chartered Engineer

BEng (Hons), Manufacturing Engineering, Brunel University, UK

■ Nationality:

British

■ Languages:

English (native)

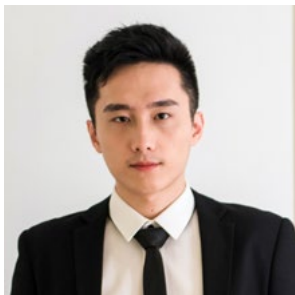
Italian (basic)

■ Career achievements:

Leading the development of an engineering research centre with Nottingham and Newcastle Universities for next-generation power electronics and motor drives for future electric vehicles. With a £3 million budget, the centre will lead to the generation of 10 PhD research programmes and differentiating technology for GKN.

Led the bid writing and application for a £16 million UK government co-funded consortium project. Managed the project for GKN LandSystems to develop hybrid electric buses. This project resulted in the acquisition and formation of the GKN Automotive Innovation Centre, moving the focus to automotive.

Led the development of new production facilities for work I had won in the UK, Belgium and Turkey, from an empty factory, through to production line installation, to customer approved product, supplying Ford with an annual turnover of £24 million.



Jiaqi Wu

[linkedin.com/in/wujiaqiuk](https://www.linkedin.com/in/wujiaqiuk)

■ Career history:

Regional Director, Investment Advisors - Internet Division for Greater Southern Fujian, TianFeng Securities, China

Lifelong Honorary CEO, Fujian Quanzhou Huiwang Stone Business Co., Ltd, China

Senior Marketing Project Manager and Distribution Channels Manager, China Mobile Communications Corporation, China

■ Education highlights:

Executive MBA, Warwick Business School, UK

MBA Exchange, SDA Bocconi School of Management, Italy

Dual Bachelor's degree, BSc (Business Administration) and BA (Senior Secretary), Fujian Normal University, China

Undergraduate Certificate, Human Resources Management, Fujian Agriculture and Forestry University, China

■ Nationality:

Chinese

■ Languages:

Chinese (native)

English (fluent)

■ Career achievements:

Created securities reports and commentaries published by 80% of China's professional platforms. Read four million times by 1.5 million investors annually due to the high accuracy (95%) on forecasting. Influenced 100,000 investors to become followers and taught more than 500 middle-level managers in the Chinese financial sector.

Co-founded China's top three grey marble suppliers of high-end buildings and decorations. Built factories and managed 300 professionals to produce 600,000 tons of marble annually. Originated a creative network of 3,000 distributors to serve prestigious hotels like Louis Vuitton.

With China Mobile, managed the top 30 channel agents in southern Fujian and led the management of seven company lifeline income projects. Ranked first in the greater Quanzhou region for two years. Profit of related projects tripled to drive more than an extra US\$36 million annually.



Maria Zhukova

[linkedin.com/in/mariazhukova](https://www.linkedin.com/in/mariazhukova)

■ Career history:

FPA&R Senior Finance Analyst, Jaguar Land Rover, UK
Senior Commercial Finance Analyst, Jaguar Land Rover, UK
Finance Analyst, Jaguar Land Rover, Russia
Finance Manager, Public Educational Services, Russia

■ Education highlights:

Executive MBA, Warwick Business School, UK
ACMA, Chartered Institute of Management Accountants, UK
MSc, Finance and Credit (Financial Management), Presidential
Academy of National Economy and Public Administration,
Russia

■ Nationality:

Russian

■ Languages:

Russian (native)
English (fluent)
German (basic)
French (basic)

■ Career achievements:

Developed and co-ordinated vital margin analysis of product performance in the business plan to support strategy delivery. Performed competitor analysis and identified profit improvement opportunities to strengthen financial performance of the business, leading to their presentation to the Board of management.

Project managed finance aspects of the introduction of a divisional marketing plan in Overseas and Asia Pacific markets. Successful launch resulted in a 20% increase in return rates within a year.

Number 1 in the UK

Our Executive MBA is
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6th in the world

*Economist/WhichMBA?
2020 Executive MBA ranking*



First UK business school to be triple accredited and to receive the Athena SWAN Silver Award for improving gender equality.

WBS believes this document is accurate, but accepts no liability for errors or later changes.
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